

# THE ANNALIST

A Magazine of Finance, Commerce and Economics

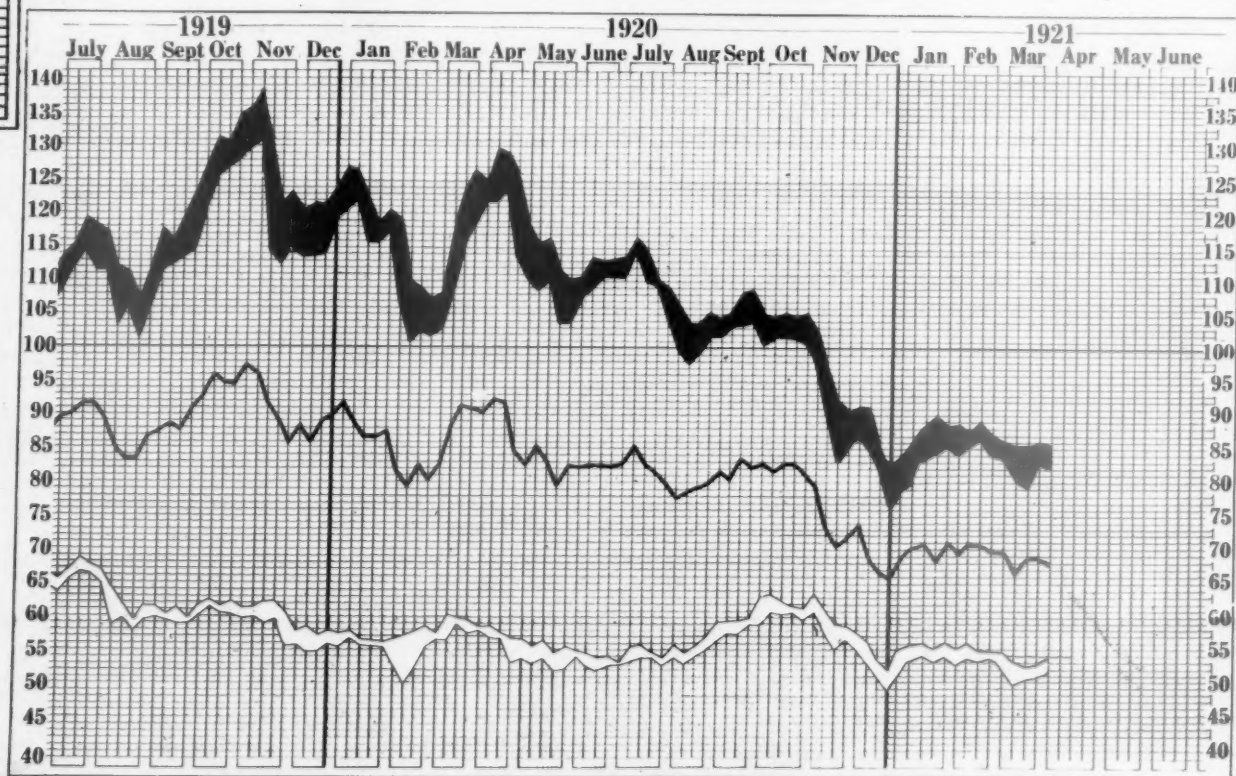
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NEW YORK, MONDAY, APRIL 4, 1921

Ten Cents

## Chief Contents

	Page		Page
Is the Edge Law Inadequate to Promote Foreign Trade.....	395	The Annalist Barometer of Business Conditions.....	402
Government Aid, Moral and Financial, for Foreign Trade..	396	Barometrics .....	404
The Legislative Week in Washington .....	396	Federal Reserve Banking Statistics	405
A British Plea for Restoration of English Currency.....	397	Bank Clearings.....	405
Realities and Problems of the Russo-British Agreement .....	398	New York Stock Exchange Transactions.....	406
German Industry Is Profiting From Forced Co-operation ....	399	Trend of Bond Prices.....	410
The Annalist Barometer and Business Index Line.....	400	Week's Curb Transactions.....	411
Security Price Movements After the Civil War and Now.....	401	Open Security Market.....	412
		Dividends Declared and Awaiting Payment.....	413
		Transactions on Out-of-Town Markets.....	414



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NEW YORK, MONDAY, APRIL 4, 1921

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## Is the Edge Law Inadequate to Promote Foreign Trade

**Suspension of Activity by \$100,000,000 Corporation Calls Attention to Difficulties of the Debenture Method Without Privileges Enjoyed by British Prototypes—"Frozen Credits" and Tariff Problems Have Added Tremendous Handicaps**

By RICHARD HOADLEY TINGLEY

THE announcement last week on the part of the Foreign Trade Financing Corporation of a suspension of its activities "until the machinery of the League of Nations is perfected" has placed a damper on the hopes of many exporters and manufacturers who looked for better things through its agency. Little consolation is seen in the further announcement of the appointment of a committee to look up world conditions surrounding trade for fear the present chaotic conditions in Europe may continue indefinitely—the thought being that no further credit arrangements can safely be made until the reparation question is definitely disposed of.

But whatever the motive behind the curtailment of the activities of this big hundred million dollar corporation, it is a move by no means unexpected by those who have closely followed the trend of events since the passage of the Edge act. Although passed by Congress fifteen months ago and considered by many a most constructive piece of legislation, the slowness of corporations to organize under its provisions testifies to the fact that it is not popular—that bankers have failed to find in it a satisfying, workable medium for financing foreign trade. If further evidence is needed, it is found in the incorporation under State laws, since the passage of the Edge act, of many companies for the purpose of financing foreign trade.

Under the provisions of the act and the rulings of the Federal Reserve Board Edge corporations may function in one of two ways—either by the use of acceptance methods or by the issuance of their own debentures based on holdings of foreign securities. No single corporation, however, may operate under both plans. There are at present but two Edge corporations whose doors are open for business, and both of these have elected to conduct their affairs by the use of acceptances. The Foreign Trade Financing Corporation is the only one that chose the debenture method, and, perhaps, therein lies the reason for its present cessation of activities.

### A VALUABLE FACTOR ELIMINATED

An Edge corporation following the acceptance method operates along the line of the least resistance. An Edge corporation adopting the debenture plan is pioneering in an unknown field. Granted that the act itself contains every provision it should contain, and that the rulings of the Federal Reserve Board are all favorable to its proponents, there exists an element of uncertainty as to the attitude of the American investing public toward Edge bank debentures, for the test has not been made. On the other hand, acceptance Edge corporations are traveling along well-beaten paths and experience no difficulty in disposing of their bankers' acceptances in the open market; indeed, one of these corporations reports a demand for such paper in excess of the supply. The bulk of their dealings, up to the present time, has been in short-term acceptances, and in this they do not differ materially from the foreign banking corporations operating under old methods and State laws. Issuing no debentures and adding but little in the form of fixed investment in the capital now engaged in foreign trade, they carry on their operations by obtaining the use of what is, in reality, short-term money.

The evident purpose behind the passage of the Edge act by Congress was to furnish the outside world with long-term credits through the distribution of obligations in the form of a funded security among a large number of permanent investors. In this plan the methods employed so successfully by

### America's Foreign Trade

(In millions of dollars; 000,000's omitted.)

With Europe.			
	Exports.	Imports	Favorable Balance.
1915.....	2,573	546	2,027
1916.....	3,813	633	3, 80
1917.....	4,062	551	3,511
1918.....	3,859	381	3,541
1919.....	5,188	751	4,437
1920.....	4,467	1,228	3,239
			19,935

With other countries.			
	Exports.	Imports.	Adverse Balance.
1915....	982	1,233	251
1916....	1,670	1,759	89
1917....	2,172	2,401	229
1918....	2,290	2,713	423
1919....	2,732	3,153	421
1920....	3,761	4,051	290
			1,703

the British and Continental European investment trusts were, in a measure, copied. One of the most important features contained in the British trust laws was, however, omitted from the Edge act. A British investment trust has wide powers and may use its funds in fostering and financing foreign trade and business by taking over the actual ownership and operation of foreign industries. In this manner the British institution has been able to direct the policy of the foreign company coming under its wing—to control purchases by foreign countries in which it operates so that English merchandise has a preferred market—and to participate in the profits accruing from wise management through whole or partial stock ownership.

It is this last provision—omitted from and expressly prohibited under the Edge act and the board rulings—that, in the opinion of many, is one of the leading causes of the unpopularity of the act in its present form. American investment trusts (Edge act corporations) cannot hope to profit as some of their English prototypes have prospered because of this limitation of their activities. Being permitted to purchase or accept as collateral only bonds, mortgages or other firm guarantees of the foreign industries which they finance, they are virtually in the position of "holding the bag" for the foreigners. Other forms of antagonism have developed with reference to the Edge corporation idea—particularly the debenture idea—and have interfered with the smooth going of the big corporation that would operate under this plan. Its proponents found themselves, in certain respects, "between the devil and the deep sea." They knew perfectly well that

in creating the Edge law, the main thought that actuated Congress was to make it easy, feasible and attractive for corporations to organize for financing the country's future trade and thus gradually to restore the distorted balance by furnishing the outside world with the credit it so much needed. They knew, also, that the machinery so created was expected to be used for thawing out the enormous mass of "frozen" credit that already existed as a result of past trade. But, on the one hand, they were told by certain influential groups that no funds were to be had from them for post-mortems, while other factions insisted that old credits should receive first consideration at their hands—otherwise, no support.

The proponents of the debenture Edge corporations are sound economists. They all know that it is their duty (as well as to their personal interest, in many instances) to thaw out the congealed credits at an early date. They realize that these old credits are hanging like a millstone about the neck of the financing structure of the country, and that permanent relief and a speedy return to normalcy demand its removal. And they know, also, that there is money to be made by the operation. But between these two traditional alternatives they halt. There are those who believe this is another of the principal reasons behind the present cessation of activities.

### TARIFF AN ISSUE.

Other troubles, too, have beset their path, for no student of foreign trade figures can fail to discover that an Edge act argument is not an argument for protection. And in the tariff revision by the incoming Congress is found an argument that does not make for the popularity of Edge corporations, whether they operate by the use of acceptances or debentures.

The balance of trade in favor of the United States last year was about three billion dollars; the year before (1919) slightly more than four billion. In the years 1915-1920, inclusive, the balance has amounted to more than eighteen billion dollars. If this bill is ever paid, it will have to be paid in goods, and the tariff program of the next Congress is not going to make it easy.

Advocates of the Edge law and the Fordney Tariff bill are two distinct forces pulling in opposite directions. Each stands for a separate economic principle. "God help the American taxpayers if the Government of the United States is to be made an eleemosynary institution for the benefit of foreign nations and of favored classes at home," said Senator Edge in a recent address before the Stevens Institute Alumni. The Senator also denounced the Fordney Tariff bill as "a measure that would give a black eye to genuine Republican-American tariff policy." Questions of national policy always present two sides, and proponents of both sides are always on hand with apparently convincing economic arguments in support of their cause. Unlike many national measures, however, the controversy over Edge corporations and tariff measures does not seem to be dominated by the usual political partisan bias. The fact remains, however, that no advocate of high tariff or low tariff, of Edge corporations or of any corporations designed to facilitate exports, can overlook the inevitable conclusion that there must be a return in goods—from some-

where, some time. In order to meet this situation in a measure, and at the same time avoid too severe a shock to the protectionist, we recommend a study of the following table:

From the table it will be seen that, although there has been an enormous "favorable" balance in our trade with Europe every year since and including 1915 (and before that year, too, for that matter), there has been in each of these years an adverse balance with "other countries." With the passing of the urgent war and after-the-war need of Europe for our goods and materials, the manufacturers and exporters of the United States might

well bend their export energies to the markets of these "other countries"—to Asia, Africa, Oceania and South America, leaving Europe to hoe itself out of the deficit by such normal exports to this country as the tariff and other conditions will permit; in other words, to add the minimum to our European exports and the maximum to those to other lands. But the other lands will need our long-term credits just as well as Europe—and Edge corporations operating with debentures are the only media through which these can be safely and satisfactorily given. This will come about as soon as time, patience and a better understanding of

the economic working of these institutions is had.

The theory of investment trusts is practically unassailable. To be convinced that this is so, one needs but look at the phenomenal success of most of these British companies. They have killed two birds with one stone, for, while doing patriotic service to their country in creating and maintaining a continuing demand for British goods, they have prospered prodigiously. American investment trusts can do the same thing, but the operation must be made attractive to those investing their money, and, if the present law fails to fill this bill, it should be amended.

## Government Aid, Moral and Financial, for Foreign Trade

*The Harding Administration Has Launched a Policy of Standing Actively Behind the Nation's Bankers and Exporters With Every Agency Created by the Wartime Trade Laws—Meyer, Hoover and Wallace, the Active Directors of the Governmental Program*

*Special Correspondence of The Annalist.*

WASHINGTON, March 30.

THERE is growing evidence of a tendency on the part of the Harding Administration to put the American Government behind commerce and to give moral and, to a certain extent, financial aid in the efforts of exporters to obtain markets abroad. This does not mean a policy which would send battleships abroad to collect unpaid debts or employ threats of reprisals if contracts were not kept. But there are several officials in the present Administration who believe that untold good would be accomplished if American business men and financiers were made to realize that their Government was taking more than a passive interest in export trade.

The movement to have the Government do more than sit back and watch was started during the war, in April, 1918, when Congress adopted the Webb-Pomerene act, which permitted industries to combine for the purpose of export trade. Certain restrictions were thrown about such combinations, but the Congressional leaders who had long charged that our foreign commerce was being neglected by the Government felt a long step had been taken by this act to encourage private initiative. There came next the creation of the War Finance Corporation, intended originally as purely a war measure, but later amended to assist in financing exports, and the Edge law providing for the organization by private capital of corporations for the financing of exports.

Now the Administration has taken a stand for the protection of all the after-the-war rights of America which might affect trade, and a corollary is the announcement by Herbert Hoover, the new Secretary of Commerce, of reorganization plans which would make the department a great and effective instrument for assisting American capital and industry abroad as well as at home.

### MEYER APPOINTMENT SIGNIFICANT

Concessions from old-time policies were made by the Government in the adoption of the Webb-Pomerene act, and it was open to criticism. There also was criticism aimed at the continuance of the War Finance Corporation after the war as an instrument to give aid and comfort to the exporters. But regardless of this, the tendency in the Harding Administration is to employ the agencies made possible by these laws to the full extent in aiding com-

merce, and at present it would appear that such a policy will be followed out.

The selection of Eugene Meyer Jr. of New York as Managing Director of the War Finance Corporation by President Harding is significant because of the fact that Mr. Meyer was one of the foremost advocates of continuing the War Finance Corporation, and of a policy of having the Government give moral and, where possible, financial aid to those who were endeavoring to develop foreign markets for our exportable surplus.

Mr. Meyer had differed openly with former Secretary Houston of the Treasury Department in evidence given before the Committee on Banking and Currency of the House of Representatives. One statement which Mr. Meyer made, and which throws a light on the present situation, in view of his selection as Managing Director of the War Finance Corporation, follows:

"You must remember that our bankers until lately have not been international bankers in a large way. They have been national bankers. They have had little experience abroad; up to the time of the war foreign trade had been financed by Europe. Now this great burden is thrown upon us. If it is to be done, it is to be done by us or not at all. Yet we have not the trained personnel that England and Germany and Holland and France, to some extent, have developed in the course of generations. We are developing these men, and developing them fast. The force of circumstances is developing them, but this corporation was considered a great help and gave them assurance to go ahead."

Force of circumstances also may have something to do with the attitude which officials of the new Administration are taking, but, however that may be, the fact remains that the inclination to adopt a positive course of reassurance is present. One thought expressed recently to the writer by an influential official was that, in overriding President Wilson's veto just before the end of the last Administration, when that veto would have killed the War Finance Corporation, Senators and Representatives were influenced by a belief that it was time for the Government to do something to aid export trade more than by any faith in the ability of the War Finance Corporation to accomplish much. It is certain that the vote which continued the War Finance Corporation despite the Presi-

dent's veto was overwhelming and not built along party lines.

Today Mr. Meyer, Secretary Hoover and Secretary Wallace of the Department of Agriculture are found standing shoulder to shoulder as a rather imposing trio in favor of employing the Webb law, the Edge law, the War Finance Corporation and other Government agencies in aiding to extend foreign trade. It is said that President Harding is in full accord with such a plan, and that discussions at the Cabinet meetings have gone into the export situation.

There still exists a considerable difference of opinion as to what the War Finance Corporation, for instance, can hope to accomplish in a definite way. A clearer idea may be obtained after the conferences with Southern bankers, called for today, are held. Discussions will revolve about aid which the War Finance Corporation may be able to extend in the exportation of cotton and other surplus products of the South.

The proposal for such a conference was discussed at the meeting of the President's Cabinet on Wednesday for the purpose of obtaining the views of various officials on the problem of disposing of exportable surplus from farm and industries in many parts of the nation. The chief importance, however, may be said to lie in the fact that the policy of getting the Government actively behind its bankers and exporters was considered and approved.

One strong argument advanced by those who are urging fuller Government participation in export is that unless industries in the United States are to be radically curtailed on a permanent basis export trade must be built up on a scale considerably in advance of that which prevailed before the World War brought about great industrial expansion. Copper is cited as one case in point. Production has now been reduced in many of the mines by from 40 to 60 per cent. Many other industries also have been contracted. Farmers are talking of reducing acreage of almost every crop.

The question has come up as to the part which governmental agencies may play in endeavoring to market exports which might reach Germany, where there is a great need for cotton and other products, of which there is a surplus here. Apparently it will be the policy that no objection will be found unless peculiar political questions are involved.

## The Legislative Week in Washington

*Special Correspondence of The Annalist.*

WASHINGTON, April 2.

THE War Finance Corporation announced a conference of representative bankers from Southern States in Washington on Monday to discuss methods by which the War Finance Corporation may assist in financing the exportation of cotton and other agricultural products to foreign markets.

The Federal Reserve Board in its report on general business conditions in March stated that there was little change from conditions in the previous month. Reports show that industry in general is still adopting a "waiting attitude." There has been an increase in activity in the sales of automobiles, textiles and footwear, but there is no definite indication whether this is a temporary seasonal advance or a turn to a higher level of general business activity.

Secretary of State Hughes made public a letter sent to J. P. Morgan & Co. approving the international loan for financing China. Other Amer-

ican bankers involved are Kuhn, Loeb & Co., the National City Bank, Chase National Bank and Guaranty Trust Company of New York, the Continental and Commercial Trust and Savings Company of Chicago and Lee, Higginson & Co. of Boston.

Secretary of the Treasury Mellon stated that March income and profits tax collections amounted to more than \$700,000,000, exceeding by \$125,000,000 the March 15 maturities of principal and interest, this margin being, therefore, available to meet other Treasury requirements, including Treasury certificates maturing April 15. He authorized Federal Reserve Banks to begin at once redemption of Treasury certificates maturing April 15.

Chairman Fordney of the House Ways and Means Committee says that the emergency tariff measure will be presented to the special session without other added provisions. He says antidumping legislation will be made to conform with the plan for American valuation on imports.

Secretary of the Treasury Mellon declared that the question of funding Liberty bonds and Victory notes and the consideration of the problem of handling foreign loans would be put off until the tariff and tax revision is concluded by Congress.

Senator Penrose, Chairman of the Senate Finance Committee, predicted that permanent tariff and revenue legislation would be before the Senate and House in final form about Aug. 1. Tax revision and tariff may be taken up simultaneously by Senate and House committees.

Announcement was made by the Treasury Department that the policy of coining silver dollars under the provisions of the Pittman act would be continued, dollars to be coined at the rate of about 5,000,000 per month, unless the law is amended or repealed. This will involve continued buying of silver at \$1 an ounce by the Government.

President Harding has had a conference with the Chairmen of the Railroad Labor Board and



## A British Plea for Restoration of English Currency

*Financial Chauvinism Ignores the Depreciation of the Pound Sterling, Says a Correspondent, Who Finds Ignorance of the Situation Well Nigh Universal—Sees Hope in the Mission of Lord Chalmers to Effect the Funding of American Advances Into Long Term Obligations*

By R. S. WILFORD\*

LONDON, March 15.

THE announcement in the London press that "the Right Hon. Lord Chalmers, G. C. B., will shortly leave for the United States to discuss with the United States Government the exchange into long-term obligations of the demand notes held by the United States Government in respect of the advances made to the British Government" leaves one who has been absorbed in the fascinating study of the currency question as it exists in England today with a feeling of satisfaction that at last a step has been taken, indispensable if England is to restore her currency to the pre-war standard, mixed with wonder and curiosity as to what may be the significance of this step toward the solution of the whole currency problem presenting itself here with an insistence even surpassed in most other European countries. Clearly the existence of large foreign obligations presently payable leaves England exposed helplessly, if the ordinary economic laws be allowed their free working, to a constant drain of whatever gold may come into her possession, for, under present conditions, the payment in anything like a reasonable time of such a huge sum in goods is out of the question. The funding of the indebtedness into long-term obligations would obviously check that drain, and since it is not for the interest of the creditor nation to imperil the financial status of its solvent but temporarily embarrassed debtor there should be but little doubt of the success of Lord Chalmers's mission.

### THE BEWILDERING OLYMPIAN MIND

Were the positions reversed, the United States, with its usual tendency toward calling a spade a spade, would hail such a mission on the part of its representatives as unquestionably a step toward the resumption of gold payments. It did thus hail analogous steps in the remote '70s. Not so here in England. The Olympian mind does not work that way, and the Olympians bewilder our cruder intelligence by refusing any express admission that England has ever departed from the gold standard, though at the same time deprecating the attaching of any importance to that standard, or that there is any depreciation in the value of the pound sterling. What I am calling "Olympian" is that singular coalition, the Government, la Haute Finance and the press, apparently moving in harmony in this matter, which amorphous body certainly deserves a name of its own. If the attention of the Olympians or that of any of their members be called to the fact that the pound sterling in New York stands many points below its former pre-war value of \$4.87, the result, if any, is a dissertation on conditions resulting from the war, shifting of indebtedness, balance of trade and the consequent "dislocation of the exchanges" (a phrase of potent magic), not altogether clarifying to the simple mind, but leaving an impression that Americans fail to pay due honor to the pound sterling.

If the British pound has departed from the gold standard—a thing we do not admit—so much the worse for the gold standard. Are we not living under "unprecedented conditions," so that the old economic laws on which we formerly pinned our faith are no longer operative? The answer is not slow in coming that we must be prepared to resign them, and adopt the new financial principles which the present times demand. This last has a certain familiar echo. Have we not heard something like this in other times and in another country from advocates of the "greenback" and the "double standard"? "That which hath been is now," said the Preacher. Goschen, but yesterday the supreme authority on foreign exchanges, is now discredited. Between him and the pound sterling the Olympians could not hesitate. Much as they respected Goschen, they respected the pound sterling more, and the former was sentenced to be thrown overboard, presumably for the utterance of such indiscretions as the following, written in 1861:

We have thus discovered an influence which apparently affects the fluctuations in the foreign exchanges far more powerfully than any previously discussed—interest of money, a balance of debts over claims, panic, distance, &c.,

practically cause the exchanges to vary within a few per cents.; a variation of 10 per cent., owing to all these circumstances combined, is considered something extraordinary, and only occurs under rare combinations. But as soon as the element of currency is introduced we have had at once an instance before us in the Vienna exchange of a variation of 50 per cent. So in the Russian exchanges, owing to the enormous amount of paper money afloat, which is practically inconvertible, the most violent fluctuations are constantly occurring.—"The Theory of the Foreign Exchanges," by the Right Hon. George J. Goschen, M. P.

Alas, there is in England today an "enormous amount of paper money afloat which is practically inconvertible." The fact is not denied, but convertibility—a term so well understood in the United States—is seldom mentioned as a factor in restoring the currency, and then only to have its efficacy discredited. Before the war Bank of England notes of £5 and upward were convertible into gold in practice as well as in theory at the bank itself, and below that sum the actual metal was in circulation. There was no currency question. There is now, but, to state the case mildly, it is not unnecessarily obtruded.

Of course this peculiar argument of changed conditions applies only to the British pound. In the case of those Continental countries where the exchange is in favor of Great Britain, Goschen has not yet been displaced, for the Olympians see clearly that the probable reason is the depreciation of their currencies. Let me quote from an article of Professor J. A. Todd, an eminent authority. After mentioning that the English sovereign is worth 25.2215 francs, "based on the relative gold contents of the standard coins of the two countries," he continues:

### THE CASE WITH FRANCE

It is obvious, however, that if, owing to a monetary change in France, gold coinage is no longer obtainable and debts are payable in some other currency, say, legal-tender paper, which is depreciated relatively to the gold standard, then any one in England who pays 100 sovereigns for a bill drawn on Paris would expect to get not merely 2,522 francs in the depreciated paper, but such an amount as will be the real equivalent at the then depreciated value of the paper money of 2,522 francs gold. When, therefore, we find that the rate of exchange in London on Paris is 45 francs to the pound, as it was in the middle of December, 1919, there is a certain presumption, other things being equal, that the actual legal tender in Paris is depreciated to that extent in comparison to gold. But, as so often happens in economics, the trouble is that other things are not equal.—"The Downfall of the Foreign Exchanges." By John A. Todd.

Much of this is sound economics, but when it is remembered that the rate of 45 francs to the pound represents the rate of the French paper franc to the British paper pound the complacency which assumes without argument that such paper pound is equal to gold can readily be appreciated. As a matter of fact the rate would be nearer 58 francs

to the pound in comparison to gold, indicating a corresponding depreciation in both franc and pound when compared with the gold standard. In dealing with Germany he says:

When, therefore, we find the sterling exchange on Berlin rising from 20.43 marks for £1 to 200 marks there is nothing on the face of it to show whether this is due to the entirely abnormal balance of trade against Germany or to an appalling depreciation of German currency. It is probably due to both, with a strong presumption in favor of the latter as the major cause. But one of the things we have learned is that in the absence of the gold control over the exchanges it is impossible to tell how far the rise in the exchange is due to one cause and how far to the other.

To these several assertions, with their amazing inferences, we shall shortly revert, but now we come to Professor Todd and America:

The fact, therefore, that the sterling exchange in New York has fallen recently to \$3.67 does not mean that the actual currency of England today, namely, Treasury notes, is depreciated to that extent. Even the fact that the market price of gold has risen to \$5 11s. 3d. per ounce fine instead of \$3 17s. 9d. per ounce standard, or approximately \$4 5s. per ounce fine, is again no proof that the currency notes are depreciated to that extent. It only means that if gold be exported to America it will fetch that price, because it is equivalent to a bill of exchange payable at par in New York, and the actual position due to the abnormal balance of trade is measured roughly either by this apparent price of gold or by the quotation of the exchange at \$3.67 to the pound. These are only two ways of expressing the same fact. Neither of them enables us definitely to answer the question whether our present currency is depreciated and how much.

This is all very bewildering, but let us see. In the first place Professor Todd thinks that there is an "absence of gold control over the exchanges." If he means by that that many of the former warring countries are unable or unwilling to pay their balances in gold he is right. If he means that gold has ceased to be the standard by which existing currencies are measured he is altogether wrong. It is true that in Great Britain the various rates of exchange in the different financial centres of the world are quoted in terms relative to the British pound as it now exists, not to the pre-war gold sovereign, and that in most of these, including Great Britain itself, the ability to pay adverse balances in gold no longer exists, so that we have the spectacle of rates of exchange varying in respect to a standard (the paper pound), which is itself a variant, and consequently there is introduced an element of uncertainty in getting at the true meaning of the changes in the list of quotations. Is, for instance, an apparent appreciation in the value of the Paris franc really what it seems to be or is it a depreciation in the value of the pound sterling? The result might be the same in either case.

There is one method of ascertaining with fair accuracy by comparing both with gold; that is to

Continued on Page 400



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\*The second part of Mr. Wilford's article will appear in the next issue of The Annalist.

## Realities and Problems of the Russo-British Agreement

*Difficulties Still to be Overcome Make it Appear Scarcely Worth the Paper it Is Written on, Although Political Opposition Seems to Have Been Defeated—The Soviet Government Has Little to Export Except Gold and for This Must Look Here for a Market*

By LEO PASVOLSKY

IT is possible that the trade agreement which Leonid Krassin, for Soviet Russia, signed in London will be able to stand the storm of political opposition to it which seems inevitable. In its preliminary stages it had succeeded in weathering such powerful opposition in the Cabinet as Winston Churchill, the Secretary for War, and Earl Curzon, the Secretary of Foreign Affairs, both of whom fought strenuously against the agreement and were finally outmanoeuvred by Lloyd George. Its greatest political danger now appears to be in the attitude which the House of Commons is likely to assume toward it. But even here the sponsors of the agreement have been wary. It seems that, being a trade agreement only, negotiated, moreover, officially for the department of overseas trade, the Krassin-Horne agreement may become operative without Parliamentary sanction.

But the economic problems connected with the agreement are not so easy to dispose of in actual operation. At least two of these problems were the subject of prolonged negotiations before the signing of the agreement and are still settled only formally and scarcely satisfactorily to either side. The first is the question of the Soviet Government's title to the goods it may offer in exchange for imports, and the second the method of disposing of the gold fund, which is, at present, by far the most important export commodity of the Soviets.

A recent court decision in England declared the Soviets' title to property confiscated in Russia as non-existent so far as England was concerned. In negotiating the trade agreement the Krassin delegation demanded from the British definite guarantees for the inviolability of the goods brought to England for sale by the Soviet Government or its agents. The difficulty lay in the fact that, while the British Government was perfectly willing to guarantee such inviolability so far as its own actions were concerned, it could not insure the Soviet Government against possible suits brought against the latter's agents by the former owners of the confiscated property.

### PARLIAMENT'S ATTITUDE FEARED

Krassin proposed to Lloyd George that the Government introduce in the House of Commons a bill providing for what might be termed a special moratorium with regard to the property claimed as its own by the Soviet Government. In this manner the possibility of judgments and injunctions against the agents of the Soviet Government in connection with the disposition of confiscated property would be avoided. But Lloyd George knew too well the attitude of the Parliament to the whole question of his negotiations with the Soviets and was too wise to risk a Parliamentary vote on the matter. He offered a counter-suggestion which involved trying the matter again in a court. The scheme adopted was as follows: Immediately after the signing of the agreement the Soviet delegation was to arrange for a test case to be brought against it in a British court. The further fate of the agreement would depend on the court's verdict. If it should be favorable to the Soviets, then a valuable precedent would be established. If the verdict should be against the Soviets, then the British Government would look for other means of protecting the Soviets' rights to what would be pronounced by a British court as stolen property, while the Soviet delegation would reserve the right to abrogate the agreement.

These negotiations for guarantees are concerned, of course, with the possible exports of the Soviets. The most important item of export is timber, but the official Soviet surveys of the timber situation show that the timber export possibilities are more than meager. The Soviet statistics claim the existence, in the vicinity of the ports of Petrograd and Archangel, of nearly 300,000 standards of timber, prepared for export before the war and still stored there. The exportation of this timber constitutes a question of great concern to the Soviets. Its actual transportation to the ports is a matter of almost insurmountable difficulty. Moreover, as far as the timber in the neighborhood of Archangel is concerned, another difficulty is involved. Most of the timber stored there was sold to various British firms at the time when that territory was in the hands of anti-Soviet forces.

Thus this timber, while physically in the possession of the Soviet authorities, is technically the property of British business men, a fact that creates a serious dilemma for the British sponsors of the agreement. If the lumber in Archangel is pronounced Soviet property, then British business men will be robbed of the payments they made for this timber. If, on the other hand, the lumber is declared the property of its British purchasers, then the Soviet export fund will be reduced very considerably. And there are similar questions involved in connection with other commodities.

The present status of the lumber industry is such as to present very little value from the viewpoint of export possibilities. According to the Economic Life of Jan. 1, 1921, the production of lumber last year was scarcely one-fifth of the amount estimated by the various commissariats of the Soviet Government as the necessary minimum to satisfy the needs of Soviet Russia herself. If any of this lumber is sold, it will be at the expense of the country's own vital needs. An excellent illustration of this is found in the question of railroad ties. The Krassin delegation has reported the sale to the British Government of 1,000,000 railroad ties to be delivered in eighteen months. At the same time, according to the Moscow Izvestiya (No. 223), the internal situation in Russia, as far as the supply of railroad ties is concerned, is most critical. The number of ties necessary for replacement on the Russian railroads in 1920 was estimated at 18,000,000. The order for these ties was given in due time to the Chief Timber Administration, but by November scarcely 10 per cent. of the necessary number had been delivered. It is estimated that by May 1, 1921, the ties requirements in Soviet Russia will be no less than 24,000,000, and there is no hope of getting even a small part of this number.

### GOLD THE CHIEF COMMODITY

It is the same with flax, which is practically the only other item of export of any considerable interest to Great Britain. President of the Supreme Council of National Economy Rykov reported to the VIII. Congress of Soviets that while in 1919 the area sown to flax was 530,000 desiatinas, with a crop of 5,437,000 pounds, in 1920 the area shrank to less than 300,000 desiatinas, while the crop was not more than 2,000,000 pounds. This means that Russia's present production of flax is insufficient to satisfy the needs of the country itself. She has some stocks of previous years for possible export, but here again, as far as trade with Great Britain is concerned, the question of ownership status is very vitally involved.

There still remains Russia's gold fund as a possible basis of trade, at least at the beginning. No accurate estimates of the amount of gold held by the Soviets are available, but it seems that at best this amount is between two and three hundred millions of dollars. If all of it should be spent abroad, it would pay for possibly one-third of the amount of goods Russia normally imported every year before the war. This is, indeed, a very slim basis for trade considering Russia's devastation and tremendous need. But, such as it is, this gold is not immediately available even for trade with Great Britain.

In their negotiations with the British Government Krassin and his experts ran across a difficulty presented by a British law with regard to the importation of gold. This law provides that all the gold imported into England must be immediately deposited in the Bank of England and the depositor credited for it at the rate of 77s. 9d. per ounce. This is the pre-war price of gold. The price today on the world markets, according to the estimates of Krassin's experts, is from 106 to 120 shillings per ounce. Thus, if the existing British law is to be complied with, the Soviet Government would have to lose very heavily on its gold.

The Soviet delegation at first asked for the right of free importation and sale of gold in Great Britain on the basis of paying individual British business men for their goods with gold at the normal existing rate. To this the British Government would not consent, stating that no foreign country has such privileges. Then Krassin made two separate propositions to the British. The first was that the Bank of England, in melting down Russian coin, would refrain from stamping it with numbers

that would lead to its identification as Russian gold. The second was that the British Government would accept from the Soviet Government a certain amount of gold and store it in the vaults of the Bank of England, giving the Soviet delegation in exchange the same amount of British gold from the bank's vaults. In this way the Soviet agents hoped to be able to dispose of their gold on markets outside of Great Britain. Both of these proposals, however, were turned down by the British.

### LONG EXPORT LICENSE GRANTED

The scheme finally agreed upon was based on the precedent furnished by the South African colonies. The gold companies of these colonies have a special privilege of exporting the gold they place on deposit in the Bank of England within six weeks of the date of the deposit. The Soviet Government has a similar privilege, except that the exportation license is granted for six months instead of six weeks. The Soviet delegation hoped at the time that in this period some agreement would be entered into with the United States which would give them an opportunity to export their gold to this country and have it minted into dollars.

The Soviet leaders are disposed to explain their inability to dispose of the gold fund in their possession by the existence of what they term a "gold blockade" against Soviet Russia. They credit France with the initiative in organizing this blockade and explain her anxiety in the matter as an attempt on her part to prevent the disposal of the gold reserve of Russia prior to the settlement of Russia's debts to her. The British participation in this "blockade" is explained as a desire on the part of Great Britain to acquire possession of a large part of this gold at a cheap rate. No reasons are advanced for the participation of the United States in the "blockade." But whatever the conditions of the "blockade," the fact remains that the Soviet Government finds itself unable to dispose of even the small amounts of gold that it has in its possession.

With its really important problems still unsolved, the British-Soviet trade agreement is far from becoming actually operative on even a modest scale. From the point of view of the economic realities it involves, this agreement seems to be scarcely worth the paper it is written on for either side.

### Liverpool and London and Globe Insurance Report

The statement of the United States branch of the Liverpool and London and Globe Insurance Company, Ltd., a stock company that has been doing business in the United States for 73 years, as of Dec. 31, 1920, shows total assets of \$19,598,895.34, with unearned premiums and other liabilities of \$15,051,832.81, leaving a surplus of \$4,547,062.53. The assets include \$542,642.73 in real estate, \$1,530,625 in first mortgages on real estate, \$5,548,905 in Government, State, County and Municipal bonds, \$6,145,168.20 in railroad and other bonds and stock, besides \$1,755,777.34 in cash in banks and offices.

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# German Industry Is Profiting From Forced Cooperation

*Huge Capitalistic Combinations, in Which the Great Banks Participate, Thus Overcame Capital Shortage and Labor Difficulties and Now Are Effecting Uniform Policies in Foreign Markets and Employing to the Utmost the Credit Obtained Abroad*

GERMANY is making tremendous efforts to regain her lost place in the industrial sun through intensive capitalistic combination. The outstanding feature of her industrial and economic situation since the armistice, and especially in the last year, has been the formation of huge combinations and syndicates, on a broader and more far-reaching scale than ever before.

Germany was literally gridironed with combines and cartels before the World War. There were, even then, between five and six hundred cartels, many of them selling associations, but all were erected on what was known as the "horizontal basis." Like industries associated themselves into cartels and syndicates, all devoted to the intensive development of like branches of manufacture. But there is now a new "big idea" in industrial Germany. It bears the almost untranslatable name of "Zwangwirtschaft." The best equivalent of this in English is "forced industry economics." It is the new German cartel created to divide the control of Germany's industries into super-cartels for intensive development along lines of economic refinement, intended to enable them to withstand the pressure of conditions growing out of the defeat of former Imperial Germany and to face the situation imposed by the peace of Versailles.

Confronted by the allied demand for payment of heavy reparations, the nation's whole industrial machinery shaken to its foundations by loss of territory, cables, shipping and vast ore regions, leaders in the German business and financial world have evolved a new kind of cartel in which great industries are being combined in groupings that are arranged "vertically"—from the bottom to the top of a single industry. This is the basic feature of the whole German industrial situation—the formation of gigantic cartels, in which whole groups of industry are being combined from the time work starts on the raw material until the finished product is completed. It is a big stride in the direction of the realization of Moellendorff's dream of one all-embracing super-cartel for Germany, a project never enacted into law, but which is nearing approximation in the industrial and economic transformation now taking place.

The aim is to unite whole branches of industry not only to enable Germany to regain her economic feet, but also to oppose an alternative to Government ownership and the complete socialization of trade and manufacture. The regrouping of industries is still in a state of flux, but while powerful combinations have been formed many more syndicates on even larger scale are expected by American and allied experts who have been studying the German situation closely.

## SOME OF THE GREAT TRUSTS

Among the greatest German fusions have been those represented by the Stinnes, Kloecker, Thyssen, Haniel, Stumm, Phoenix and Krupp groups. The old powerful chemical combine has been still further strengthened and prolonged. Shipping is virtually controlled by two concerns. The electric lamp industry, the motor car industry and the oil and fat industries have formed new and greater trusts. The breweries of Germany are coming together. In the chemical industry there has been a new amalgamation of tar, benzol and ammonia works. The German dye works combine is planning a new combination on a larger scale. The nitrogen combine has just been formed with a capitalization of more than 500,000,000 marks, and made a separate trust because it is too large to be included in the Badische Anilin and Soda Fabrik. The German potash syndicate, the most autocratic of German combinations prior to the war, has not been greatly changed.

But larger than any of these are the new German super-combinations, such as the "Eisenwirtschaftsbund," which is the name of the new controlling body for the whole German iron and steel industry, taking the place of the old Steel Syndicate, and the recently formed Rhine-Elbe Union, which represents a concentration of 500,000,000 marks and gives employment to 200,000 persons. What is happening in the iron and steel industry parallels that which is occurring in the formation of the new vertical super-cartels for other branches of manufacture.

Before the war Germany had what was gen-

erally regarded as a perfectly co-ordinated mechanism in its iron, steel, coal and ore properties in the west. Nearly 80 per cent. of the ore mined in Germany before the war came from the Lorraine fields and Luxembourg. German mass production of iron and steel before the war was based on these properties. The Lorraine fields have now passed out of German hands to French under the Versailles treaty. Luxembourg has drawn out of the German Customs Union. The whole Sarre Basin is also enjoying a new status. Before the war the German Steel Syndicate—which then represented the last word in combination for that industry—controlled nearly 7,000,000 tons annually. Half of this was centred in Lorraine, Luxembourg and the Sarre Basin. But the old Steel Syndicate is a thing of the past in Germany's plans for industrial and economic revival. Instead of counting on "mass" production of iron and steel, German steel kings have reached the conclusion that "class" production is necessary, that Germany's future success will lie in the field of "refined" rather than "bulk" production.

## EXCHANGES A PROBLEM

Under the recently formed "Iron Control Board," or "Eisenwirtschaftsbund," the largest interests in Westphalia and the Rhineland have been concentrating on bringing to the highest stage of refinement the manufacture of such raw materials as they now control. The result is that there are new fusions and combines being everywhere arranged in the German steel business. Smelters and rolling mills are acquiring coal interests and assimilating other rolling mills, sheet metal works, shipyards and other industries using steel. Mechanical and electrical concerns are entering into agreements with the iron and steel producers.

The combinations that have resulted are of great magnitude in some instances. One of these, new combines—the Rhine-Elbe Union—represents a concentration that controls more than 500,000,000 marks of capital, and employs more than 200,000 men. This new group is composed of the Deutsch-Luxemburgische Bergwerks and Hutten Aktien Gesellschaft, with their various connections, including the formidable Siemens-Schuckert Company, the Siemens and Halske Aktien Gesellschaft and the A. G. Schuckert concern.

The German steel kings discovered when trade relations were resumed after the ratification of the Versailles Treaty that German iron and steel products, when reckoned in lower rates of exchange, were ten to fifteen times cheaper than the world market prices, and that they had to export a considerable tonnage at depreciated prices. Controlled maximum prices were also then in force. The German steelmakers tried to meet foreign prices, and the advance in currency prices was such that the German consumer was unwilling to pay. The result was disorganization. The "Eisenwirtschaftsbund" brought stability into the market, and gave the industry opportunity to meet the altered situation.

Other branches of German industry are doing likewise in their plans for facing the difficulties of their problem and are having success. The fact of the matter, according to the best confidential information possessed by agents of the American and British Governments, is that in the last year all branches of economic and industrial life in Germany have showed striking improvement. It was only in German Government and State finance that the showing was poor. Experts who have looked into the situation from the American Government's point of view are emphasizing that, in arriving at these conclusions, present conditions are not being compared with pre-war conditions, but with post-war conditions of 1918 and 1919. The British Government has just received from the Commercial Secretary to its embassy at Berlin, who has made a survey of economic conditions in Germany, a special report on the German industrial and commercial activity in 1920, in which he emphasizes the fact, similarly reported to the American Government, that the formation of combines and so-called super-cartels in Germany and co-operation with foreign groups have been the outstanding features of the situation.

"The intensified capitalistic combination," this British expert has just reported to his Govern-

ment, "accompanied by wild Stock Exchange speculation in industrial shares, may seem a strange development in a country where there has been some legislation and much talk about socialization since the end of the war.

"It must be remembered that these combines, which aim at uniting whole branches of industry, are intended to be an alternative to State ownership in the sense that they offer the advantages of uniformity without eliminating private initiative. This inclination to form syndicates, already marked before the war, has become much stronger in the last two years, and has spread to every branch of industry and trade. It naturally flourishes in its original home, the industrial west. There have been many changes, but it is already evident that the bulk of the iron, steel and coal industries will be held by a few groups led by dominant personalities, and it only remains to be seen how few will finally share the advantages and burdens of control between them.

"While these particular combinations are perhaps the most striking on account of their size and power, similar ones are in existence or in process of formation throughout the country. The great banks not only participate in the transactions connected with the creation of these syndicates, but are busy opening new branches and buying up provincial houses. The reasons for this tendency in Germany are various. To begin with, uncertainty and difficulties with which firms without exception found themselves faced at the time of the armistice drove those engaged in the same type of manufacture together for mutual support and in order to minimize their risks.

"Further coalition was one means of overcoming the lack of additional capital; it led to economy in running, it strengthened employers when meeting the demands of labor, it facilitated export by insuring a uniform policy in foreign markets, and it increased the power of obtaining credit abroad when purchasing raw materials.

"Very soon, however, it was found expedient and even necessary to get into closer touch with the foreign seller if continuous and adequate supplies were to be assured, and thus began a series of arrangements which were additional to the credits granted to the German Government and otherwise. They consisted either in giving the foreign firm a direct interest, though not a controlling one, in the German concern or in forming a company abroad in which several German companies participated. This has been the case particularly in the oil and margarine industries with the Dutch, in the electrical and textile industries and in shipping with the Americans, and in the rubber industry and in ores with the French.

## GERMAN TRADE EFFORTS

"While the German industry has in this way received for itself supplies of important raw materials and has begun to re-establish relations on a firm basis, the cry against the danger of sacrificing German commercial independence, which had not been heard for many months, was again raised.

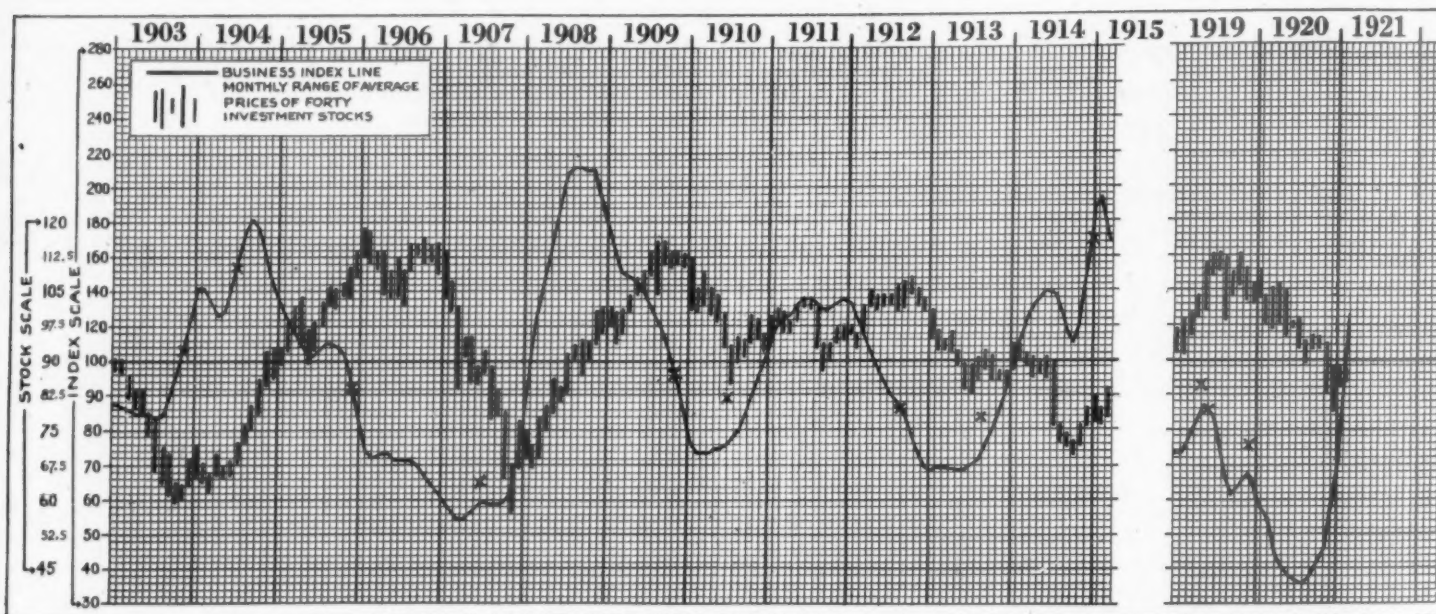
"These foreign alliances are intended not only to facilitate import of materials with the aid of foreign currency, but also to find a field in which the resulting manufactures can be sold, because export is now more than ever an imperative need in German trade and industry. The home market, though starved, is very limited on account of high prices. The whole of Russia, of Poland and the late Austro-Hungarian Empire have ceased to buy German goods to any extent either because they are expensive or because transport is too difficult, or for political reasons.

"Germany must, therefore, seek to make up for this tremendous loss in other directions, not only to find work for her vast industrial machinery, but also, particularly, in order to get good currency with which to pay for her imports, to readjust her balance of trade, and to regain those overseas markets from which she has been cut off during the war. It cannot be emphasized too often that successful export is one of the most effective weapons of raising Germany up again, and that therefore she will and must concentrate a large part of her energies to this end.

"How far she has been successful it is impossi-



# The Annalist Barometer and Business Index Line



Percentage Relations of Index Numbers at Turning Points in The Annalist Business Barometer

1903		1904		1907*		1907-1908		Upward Movements 1910*		1913*		1914-1915		1919*		1919*		1920	
Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.	Index Numbers.	Actual.
Aug. 83.7	83.7	Apr. 126.0	126.0	Apr. 53.9	53.9	Oct. 58.7	58.7	Apr. 73.9	73.9	Jun. 69.0	69.0	Oct. 110.0	110.0	Feb. 73.6	73.6	Sep. 61.2	61.2	July 36.4	36.4
Sep. 87.4	84.5	May 128.0	127.3	May 55.2	54.4	Nov. 61.6	59.3	May 74.9	74.6	July 70.0	69.7	Nov. 122.0	111.0	Mar. 77.9	74.3	Oct. 63.3	61.8	Aug. 36.8	36.7
Oct. 96.2	94.5	June 139.0	138.6	June 57.5	59.6	Dec. 71.1	66.5	June 75.5	81.3	Aug. 71.1	75.9	Dec. 153.0	131.8	Apr. 83.3	84.1	Nov. 67.7	68.4	Sep. 40.02	40.0
Nov. 07.8	105.8	July 154.0	152.9	July 59.1	65.6	Jan. 92.0	78.2	July 76.5	89.4	Sep. 74.1	83.5	Jan. 189.0	168.3	May 87.1	92.5	Dec. 65.6	75.2	Oct. 45.95	44.0

\*Note that the potential forecasts indicated by crosses in the chart for the years 1907, 1910, 1913 and 1919 did not result, as both chart and tabulations show.

THE forecasts made by THE ANNALIST Business Index Line last November remain unchanged by the February Index Number, which has risen to 123.2. The forecast, given were that the long bear market, which had endured from November, 1919, would end in November or December of 1920; that a rally would occur in January, and that a relapse would begin in February, after which stocks would start on a long and reasonably

steady though perhaps slow upward movement. The prediction was made that business would not see the end of liquidation and a renewal of activity before August of this year.

So far as the necessary time has elapsed these forecasts have held true. The security market made its low in December, there was a rally in January, and a second

slump began the following month. The average range of stocks for February, with a high of 88.14 and a low of 85.12, does not exactly reflect this, for the relapse in the market did not begin until the end of the month. At this time the secondary slump seems not to have run its course, and only this much may be said: That there should be no further major relapse after the list once starts upward.

ble to say so long as the Government persists in its refusal to publish any foreign trade figures, but all indications show that she has lost none of her old skill in adapting herself to requirements of various markets, and organizing and directing her export into the most profitable channels. There can be no doubt that Germany's foreign trade, both export and import, would expand even more rapidly if not hampered by a complicated licensing

system, but, even so, German competition will be found and must be reckoned with from South America to Japan, there being quite sufficient allied and neutral tonnage to carry it there.

"As these German goods start with the initial advantage of lower costs of production, freight rates, which are approximately the same all over the world, do not deprive them of their competitive power compared with goods made in other Euro-

pean countries. While German banks and the financial side of German indemnity are thus in at least a satisfactory position, sight must not be lost of the fact that it has been possible to achieve good results on a comparatively small production.

"Some well-placed foreign order, some successful speculation in exchange, and a firm makes a handsome profit, though it may have been working short time most of the year."

## A British Plea for Restoration of English Currency

Continued from Page 397

say, with the dollar. For "gold control" is not absent in either sense in the case of the dollar. The unit of value in the United States is still equal to gold. The paper dollar is worth just as much as the gold one. In other words, America is on a gold basis. It may seem strange that I should mention anything that ought to be so well known, but that fact, all-determining as it is in fixing the value of the pound, is consistently and persistently ignored on this side. I doubt if it is generally understood No, we are given the impression, as Professor Todd attempts to give it to us, that the rate of exchange between London and New York is mainly due not to the fact that the dollar is equal to gold and the pound is not, but to trade conditions, and that these being once adjusted, the pound will resume what is here called its "normal" value. For it is interesting to note that the now obsolete value of the pound in relation to the dollar as determined by the weight and fineness of the respective gold coins is here still regularly referred to as the normal value, inconvertible though the former be and dependent for its value on the credit of the British Government.

Professor Todd, having dealt with the pound and the franc, hardly approaches the relations between the pound and the dollar with parity of reasoning, and the conclusions at which he arrives in the discussion of the latter are due to two things—his unscientific use of the term "depreciation" and his failure to recognize that the reason gold is "equivalent to a bill of exchange payable at par in New York" is that such bill of exchange is payable in gold or in a currency of equal value with gold.

When we speak of the depreciation of the currency of a country we mean its reduced value relative to that country's monetary standard—in the case of England and of most civilized countries relative to gold. If, therefore, we find that the

amount of standard gold which is contained in a sovereign or gold pound (the monetary unit) costs from one and one-quarter to one and one-third pounds in English currency, then that currency has depreciated. The fact, then, "that the market price of gold has risen to £5 11s. 3d per ounce fine instead of £3 17s. 9d. per ounce standard (or approximately £4 5s. per ounce fine)", is certain proof that the currency notes are depreciated, and Professor Todd's arguments that they are not amount merely to his own explanations of the fact that they are. The depreciation of a currency relative to the articles for which it is generally exchanged, otherwise known as a decline in purchasing power, which is perhaps what Professor Todd had in mind, involves quite another conception, and is a kind of depreciation which it shares with gold itself.

A bill of exchange drawn on New York, being payable in gold or its equivalent, is, of course, of the same value as gold. Professor Todd says in effect that gold is equal to gold. That is merely a truism and explains nothing.

I have selected Professor Todd and given so much attention to him because he is a type of those—and they are in the vast majority—who, while discarding the gold standard as a thing of no value and out of date, yet expect to obtain the results of adhering to it by what they call an "adjustment of the exchanges." To these the state of sterling in New York is merely a passing incident. In due time it will be corrected, and is no evidence of any depreciation in the pound except locally in America. Professor Todd, at least, deals with the matter by reasoned argument, however unconvincing it may be. As a rule, those who attempt the currency question at all are content with assertion. Mr. McKenna thinks that "the ratio of exchange between any two countries is normally determined by the ratio of their general price levels." Also that "the rule applies only

to nations which have a substantial import and export trade." Comment is needless, but it would be interesting, if it were possible, to have the comment of Goschen. He further says that "the value of gold currency is determined by legal enactment," and that "currency derives its value from the law which declares it to be legal tender," a rather alarming heresy to come from the mouth of an ex-Chancellor of the Exchequer and the present head of a great financial institution. We have learned better than that in America, where the politico-financial vicissitudes of the last sixty years at least have had some educational results. We know that the value of an inconvertible paper currency depends in the last resort on the credit of the Government which issues it, and that simply calling a piece of paper a pound will never make it the same pound after which it is thus named. To this elementary principle all classes here seem to be blind, and that blindness threatens grave dangers to which reference will be made. In the eyes even of educated Englishmen a pound is a pound, unjustly and even ungenerously deprived of some of its value in America.

About a year ago a daily paper of wide circulation gave up much of its front page for successive days to a series of fulminations against the United States, ascribing the fall in sterling exchange then actively proceeding to the unscrupulous greed of the Americans, and their unseemly eagerness to take advantage of an abnormal situation brought about by the war. The argument was, however, based on the assumption just referred to that a pound always remains the same whether of paper or gold, and that the blindness of the Americans to this shining truth was sheer perversity at the best, and at the worst a low avarice bound in the end to overreach itself. The financial chauvinism which regards the British pound as an unalterable factor because it is British appears everywhere.



# Security Price Movements After the Civil War and Now

**A Comparison Indicates That Prices Should Rise Presently, but Not Regain Their 1919 Level, While the Tendency Through Ten Years of So Should be Downward—The Difference in Fundamental Factors of Previous Greater Inflation and Irredeemable Money May Alter Event**

By FRANKLIN W. TRACY

IN considering the probable extent of the next bull market it is assumed that the security market will continue the regular cyclical movement it has followed since 1900 and even earlier. According to this method of reasoning, we are now near the bottom of the minor, or three to four year, fluctuation of security values, and the next move should be upward. It then remains to determine the probable extent of this coming rise. In doing this it will be illuminating to compare the present period of deflation with that following the Civil War, and to draw from the movement of security prices at that time an analogy with the present.

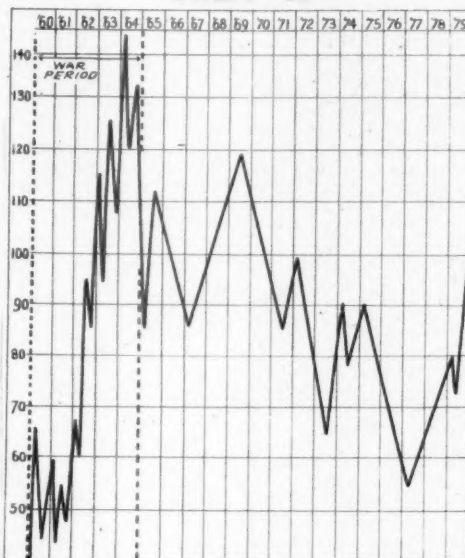
There are no industrial stock averages for the Civil War period, as the rails practically monopolized the market at that time. Due to the fact that their rates were not then subject to governmental regulation, their movements can be fairly compared with the movements of industrial stock prices at the present time. In comparing the two periods it must be remembered that inflation was greater in the Civil War period in this country than in the late war, due principally to the fact that paper currency was issued, which became depreciated and irredeemable in gold, as in the case with the paper money of Europe today.

Consequently we find that stock prices also soared higher in 1864 than in 1919. The rise in the former case was approximately 327 per cent. and in the latter to 246 per cent., taking the prices at the commencement of each war as equal to 100 per cent. At the end of the decline ending in 1865 stock prices were still twice as high as their pre-war level, while in the decline ended in December, 1920, stock prices were only half again, or 50 per cent., higher than the 1914 level. This shows that prices have returned more nearly to normal in the present instance than after the Civil War, and that as the liquidation has been more drastic, the market should be in a better position for an advance now than in the former period.

It will be noticed that in the market following the decline of 1865 prices rose only about 25 points, as compared to a rise of approximately 100 points in the bull market of 1861-64, and that this rise did not hold. This comparison shows that our next bull market in stocks is not likely to go as high as in 1919. On account of the more favorable position of the market at present with regard to the extent of the decline in the return to normal, however, it would seem reasonable to expect a somewhat larger rise in 1921 and 1922 than that which occurred in 1865.

From Chart A it will be noticed that the general trend of stock prices was down after the Civil War until 1877. In 1877 the average returned almost to the pre-war levels. This decline was largely due to the increase in the value of the dollar as it was gradually restored to a gold basis, and also to the deflation caused by the retirement of part of the Government debt, which was outstanding in the form of bond issues. Comparing this trend with the present, it is clear that there is a strong probability that the trend of industrial stock prices will be down for the next ten years or so. However, even if prices returned to the 1914 level in the next ten years, the decline would be less than 50 per cent., while the decline from the bottom of the 1865 decline to the bottom in 1877 amounted to cutting prices in half, or a decline of need to be brought up to a gold parity, as after the Civil War.

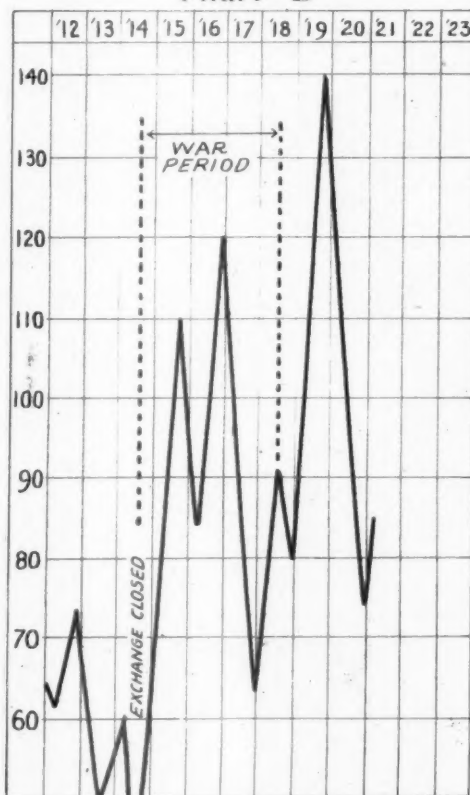
Chart A



The average of twenty representative rails 1860 to 1879.

Bond and stock prices synchronize in the minor cycle, which extends for three or four years, but in the major cycle, which runs for ten or twenty years, their trends are pretty sure to be opposite.

Chart B



The average of twenty representative industrials 1912 to 1921

This is because the fundamental factors which are favorable to stocks are unfavorable to bonds and almost 100 per cent. In the present case, also, although there still remains the inflation due to the immense total of Liberty bonds outstanding, the actual currency is on a gold basis, and does not vice versa. This is illustrated by the period after the Civil War. The major trend of stock prices after the war was down until 1877, or for thirteen years, while during the same period the long-time trend of bond prices was steadily upward. The same is likely to be true after the late war. Bond prices mounted for fifteen years following the Napoleonic wars in the same manner. Deflation by increasing the purchasing power of money renders more valuable securities which return a fixed number of dollars and rank first as to assets. On the other hand, stock prices are determined by the amount of equity in assets and earnings left for the stock after the bonded indebtedness has been cared for. If the profits of a concern are cut in half and its assets reduced to one-half their former value by deflation there may be little or nothing left for the stock, while if the bonds are well secured they become more valuable through the increased purchasing power of their coupons. Rates of interest rule low in periods of deflation, and this enhances the value of bonds also.

Although a gradual increase in the value of the dollar appears to be the probable outlook, this result cannot be considered a certainty on account of the possibilities inherent in the situation. As the value of the dollar and the prices of securities and commodities depend on the amount of credit and currency available, anything which affects these things will as a resultant make itself felt in the price level. A change in the banking laws which permitted a greater ratio of credit and currency circulation to the amount of gold held would check deflation, and if carried far enough cause renewed inflation. The production of gold has decreased quite naturally since inflation decreased its value in relation to other commodities. The physical volume of business in this country is growing larger every year, and a corresponding amount of new gold is required on which to base the credit to handle the increased business. If the amount of gold required is not forthcoming the larger volume of business has to be done on the same supply of credit, and this results in decreasing the prices of commodities and increasing the value of the dollar; in other words, it results in deflation. This is precisely what is likely to happen in the next five or ten years. On the other hand, if methods were invented by which gold could be produced more cheaply, or if new and unusually rich gold fields were discovered, the influx of new gold, if great enough, would halve deflation, and tend to cause a renewed rise in prices. These are possibilities which cannot be forecast, but which the investor must be on the lookout for.

There is a new factor in the situation which may exert an appreciable influence on interest rates, and, therefore, on bonds and stocks. This is the effect of the high taxes on large incomes of individuals and companies in checking the accumulation of capital and diverting it into tax-exempt issues. It is obvious that if the accumulation of capital is seriously impaired the supply of funds is less abundant, and interest rates should correspondingly rule higher than they otherwise would. This in turn would cause bond prices to rise less rapidly than if the supply of funds were more abundant.

## The Legislative Week in Washington

Continued from Page 306

Interstate Commerce Commission, seeking a solution of the railroad problem. The President may have a special message for Congress on the subject. Some officials feel that wage adjustment is needed if many roads are to be kept out of the hands of receivers after July 1.

Secretary Wallace of the Department of Agriculture asserted that agriculture must be protected by tariff, which will cover increased railroad rates. He says if farmers are forced to curtail production an era of higher prices will be invited.

René Viviani, former Premier to France, ar-

rived in Washington, and delivered to President Harding a message of gratitude from France for American aid in the war. Viviani has come as a special envoy not to make proposals, but to sound out the American Government and indicate the French Government's hope that America will not dissociate itself from European affairs or do anything to give Germany the impression that this country has forgotten its allies in the war.

Secretary of State Hughes rejected the Soviet Russian proposal for direct trade negotiations with

the United States, declaring there is now no basis on which trade can proceed, and that recognition of rights of private property must be a condition precedent to such relations.

Postmaster General Hays called a conference of Postmasters of large cities for April 4 to discuss needs for better mail service.

The Supreme Court decided that profits derived from the sale of capital assets are taxable under the Income and Excess Profits Tax law, and held that profit depends on purchase price, not on value of assets on March 3, 1913.



# The Annalist Barometer of Business Conditions

**G**REATER confidence in the immediate business outlook in being shown in many sections of the country, as it becomes apparent that the worst phases of the reconstruction period have passed. It is still too early to make definite predictions as to the course of events, but at least the constructive elements are coming steadily to the fore, and when trade reports are examined it is found that a distinct betterment has become manifest in many avenues. However, there is still lacking that uniformity of advices that would presuppose a general forward movement in business. Depression continues in certain industries, but others, even in the last few days, have shown an improvement in the demand for goods. But while the situation presents varying degrees of unevenness, there is reason for congratulation that progress is being made toward stability, and once business has completely readjusted itself to the new condition the foundation will have been provided for a degree of prosperity which, while it may not be buoyant, as contrasted with that built on the false basis of inflation, will probably be more lasting and far removed from the gray outlook which was pictured several months ago.

There is reason for serious concern as to the course of our foreign trade. It is perhaps easy to analyze the difficulties which have brought the declining volume, but it is quite another thing to provide the remedy. Bluntly the question is one of credits. Europe is not in a position to pay cash for needed purchases here, and the machinery for granting credits of long duration is not available. During the war the capacity for production by our industries was greatly increased in certain lines, and this increased capacity must find an outlet through foreign markets if there is to be full realization of the higher manufacturing efficiency. But more important perhaps is the excess of raw material and food products which Europe needs, but is without the means to obtain. With falling exports there would be a backing up materials here and a consequent stagnation forced upon the country which it would not be within the power of the country itself to offset, even though the improvement in purchasing power were to run to an extent far in excess of that which prevails at the present time. It is not improbable that before long some means will be devised whereby European consumers and American producers will be brought more closely together.

Of the domestic problems the railroad situation commands the immediate attention. There is a disposition on the part of some to believe that a solution of this vexatious question will restore the equilibrium of the business situation. Unquestionably considerable would be accomplished by having this subject settled, but it is a bit too much to look upon it as a panacea for all industrial and financial ills.

## Stocks

**P**RIce movements in the stock market during the last week were meaningless, on the whole, being mainly the result of the activities of professionals. Speculators for the decline were seeking out the weak spots in the hope of unsettling the entire list. To a certain degree their endeavors were rewarded, but the market in general showed a resistance to selling pressure which indicated an underlying strength of more than moderate proportions. In certain issues there is no doubt a heavy short interest, but it is questionable whether it extends to wide proportions, taking the list in its entirety.

So far as news developments of the week were concerned, the product was of such a conflicting nature as to afford scant opportunity for reflection. There is still a disposition to look somewhat askance at the European situation, with its deadlock on the indemnity question and the unsettled political condition prevailing in many of the Continental countries. As against this uncertainty there was some improvement in the general business situation in this country, with a better demand in the primary markets, but Wall Street was far from being convinced that a real business revival was in its incipient stages.

The railroad shares were still overshadowed by the perplexing problems of labor as related to earnings of the carriers, and while there was evidence of constructive forces at work to bring about a solution, the prospect of its being long delayed was not particularly reassuring for the market of the moment. Intertwined with the railroad question is the question of dividends, the permanency of some of the seasoned declarations being questioned unless relief is afforded to the railroads within a comparatively short period. Naturally the bears have been making the most of this kind of griet, hence the rumors which go the rounds probably represent a high degree of exaggeration. Still the basic situation is far from good, and railroad shares reflect this, aside from any exaggeration which may be appended for stock market purposes.

## Bonds

**M**OST of the investment bankers are beginning to have a very clear conception of what the ancient mariner's feelings were when he resided in a painted ship upon a painted sea becalmed through his own acts. The market of last week, with the exception of the hectic acceleration which occurred toward the end, was a listless static affair. The lethargy which has for some time prevailed in the bond markets showed little sign of going away, and there seems little hope in the future that life and vitality will be injected into it.

The factors which are now most vital in their effect upon trade conditions have their reflection most keenly impressed upon securities, and until there is some improvement in foreign conditions and home markets investors will be reluctant to even think of reducing their cash positions by investments. The real value after all is the income producing power of a property, and with so much passing of dividends and statements of the financial straits extant as are now a hesitant buying public is to be expected.

The foreign list showed little signs of appreciation. Trading was fairly brisk in the matter of the Government 8s, but the foreign municipals were not very active. The French Cities 8s of Paris, Lyons and Bordeaux were selling at very attractive levels, and in many quarters this is regarded as a real investment. The Swiss 8s still maintained their favored market position relative to gold. If, therefore, we turn our eyes

and held their several point premiums. The Belgian 8s were on the verge of 97½, and showed little real strength, and although in a broad sense the present position of Belgium seems superior to France, still they were about a point beneath the French.

If the present French mission has a decided economic aspect it will be interestingly reflected in the position of the recent French issue. The evident deficit which the French Government is facing throws the finances of this country up in sharp relief, and naturally this issue is most sensitive to any developments because of its newness and high coupon rate. It is evident that France will be in no great hurry to pay off this issue, which is a bright aspect because it argues for a longer time in which to enjoy the high income.

The United Kingdom issues, despite irregularity in sterling exchange, held a strong market, although the United Kingdom 5½s of 1937 at 85½ were very attractive in that they are almost on a 7.10 per cent. basis and are the longest term issue of the 5½s. The Japanese Government issues have maintained their steady advance, and the 4s are now selling about 84, with fractional advances. There has been some feeling that the Japanese Government has been retiring bonds of this issue, and also of both series of 4½s, by purchases in the open market. Credence has been lent this view inasmuch as Japan has a tremendous gold reserve, and can afford to use funds without fear of depreciation in the reserve. It is quite unlikely that the Japanese Government will "corner" these bonds, but certainly such buying is a reasonable way to account for their consistent strength.

The domestic railway market was much the same as the week previous, in that there was very little movement, and no strong currents were actuating the buying trend. The situation of the Pennsylvania continues to hold the focus of investment interest. Some renewed interest has been shown in several of the reorganized railroads, and a well-defined class of bond buyers have been combing the lists of the securities of such properties for gems which have been overlooked. The sale of the Denver & Rio Grande Railway was confirmed by the court in favor of the Western Pacific Railroad.

The new plan for the reorganization of the Chicago & Eastern Illinois is expected to make its public appearance in a short while. It is understood that a new issue of 5 per cent. bonds having a prior lien will be issued and certain other issues taken in exchange. The struggle for traffic in the section of the country in which this road operates is very keen, and it is expected that considerable working capital will be demanded under the new system to hold and develop business.

The industrial situation was little changed, and the undertone of weakness, doubtless a reflection of certain short interests on the big board, persisted, and little improvement was noted. The position of many 5 per cent. first mortgage issues is an interesting one, and at present yields would seem to be attractive investments, not so apparently in the minds of the buying public, as the prices continued to show lack of appreciation. There are tendencies to indicate that the real, seasoned and conservative issues are being upheld, at least while the obligations of mushroom corporations are being allowed to cast about in search of new low levels.

Fractional gains were registered in some of the stronger utilities, and particularly in the case of the Montana Power 5s. The recent and widespread favorable rate activities of State utilities commissions are becoming felt, and although the effect of increases has not been really crystallizing in earnings, investors are beginning to realize that the probabilities are that the utilities are slowly coming into their own.

## Money

**T**HE usual irregularity in the money market developed over the month end, and for a time the market appeared to be extremely tight, with rates higher than in some weeks and the supply cut down noticeably. But the appearance of tightness was purely a surface matter, and there is every reason for supposing that the current week will see a return to the steadily easing conditions which have been noted the last month or so. April usually is a time for big dividend and interest payments, and this year is no exception to the rule. Thus the apparent tightness may readily be accounted for and should cause no alarm.

Pretty much the same conditions were witnessed in the London market, where accommodation was less plentiful for general purposes, and where rates manifested a disposition to climb over the month-end. In that market, however, the reaction was very prompt, starting, as a matter of fact, even before the first of the month was reached. On Thursday last, March 31, the afternoon saw rates fall sharply on Lombard Street, and, with the strain on the market past, there are many who are renewing their predictions of an early drop in the Bank of England's minimum rate of discount, which has stood at 7 per cent. for almost exactly a year.

Whether such will be the case or not remains to be seen. The prediction has been heard for several weeks now, and as yet nothing has come of it. As far as visible evidence goes, there is no more reason for expecting a recession in the London rate than there is for predicting a decline in the New York Federal Reserve Bank's rate. But reports from London make it appear that the "cheap-money" advocates are somewhat more numerous proportionately or are more noisy than are their fellows in this country. England is making no secret of its desire to stimulate business, and the champions of cheap and abundant credit are holding that one way—the best way—to accomplish a great trade revival is to lower the bank's minimum rate of discount.

But Britain is now faced with more labor trouble, and until this is out of the way—if it ever is—it may be that the persons who are directing the course of the bank and the London money market will decide to hold to their program. Cheaper money might make for stimulated trade, although this point may be debated, but if it did it also would serve to attract men away from present employment, and cause some difficulties in the so-called "distribution of labor."

Here it would seem that the Reserve Bank could afford to lower its rediscount rate if the only consideration were the condition of the institution. Its credit position is extremely sound, and its reserve ratio is around 50 per cent. Loans are down and circulation also is far under its peak. Thus if there were nothing else to be considered but the individual position of the Re-

serve Bank, there would be nothing in the way of cheaper discounts, especially with the money market pointing downward and with the chances favoring an early scale of open market rates, which would allow the central bank to lower its commercial paper rate 1 per cent., and still be kept from competing with the member banks.

However, there are other considerations. Good as the credit situation now is, it still has some way to go before it becomes all it should be. There is liquidation still to be attended to in more than a few lines, and until this is got over the central rates probably will remain at present levels. The situation must, or at least should, settle down before there is any alteration, for to return to cheap and abundant credit now simply would be to invite a resumption of expansion. The disposition to expand still is very real, and in almost all lines there are losses of last year to recoup, which many of the sufferers believe could be recovered if only they could command all the credit accommodation they desire. It is a matter of psychology quite as much as of actual money market conditions, and the directors of the money market apparently realize this and, for all available signs, are determined to continue their course.

Regarding rates last week, call money opened and renewed at 6½ per cent. on every day. On Monday and Tuesday new loans were arranged on the Stock Exchange in the afternoons at 6 per cent. Then, beginning with Wednesday, the program was changed, and while opening and renewing rates remained unchanged, the new loans made in the afternoons were arranged at 7 per cent. In the outside market call money was reasonably plentiful until Thursday. Until then money could be obtained at 5 to 5½ per cent., but on Thursday, the last day of the old month, outside money became scarce, and on that date no money was available at less than 6½ per cent. Time money was scarce throughout, and held firmly at 6½ to 7 per cent. for the best collateral.

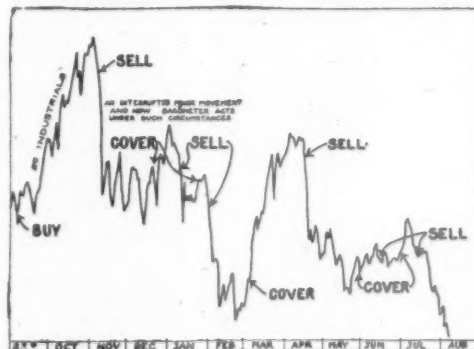
The city's inability to market all of its \$47,000,000 of short-term notes was a glowing commentary on the market, but more particularly on the city's system of finance. Bankers and others have been advising the City Administration to abandon, at least in part, its system of doing all its financing through short paper, and to fund a substantial part into long-term bonds. Now that a public offering has failed, an event not duplicated within the memory of the present generation, it is possible that the fiscal officers will see the light and correct a system which, at best, is uncertain and likely to lead to serious complications and embarrassment.

## Foreign Exchange

**T**HE foreign exchange market remained firm in the face of many unfavorable political developments in Europe and despite more or less serious reports of labor difficulties in Great Britain and, because of this, the impression of real and decided improvement in financial conditions abroad gained considerably in strength and conviction. The situation with regard to Europe and the exchanges is a peculiar one, but it certainly would seem that the general economic state of affairs is improving rapidly for, otherwise, the unfavorable political developments might well have been expected to find very positive reflection in the movement of rates during the week.

But no fall in rates was noted. Sterling, which has been firm for some little time, continued its advance and at one time sold at the highest point to be reached since last July. Italian lire got up to the best since last December and the Scandinavians, which have been more or less unsettled for the last month, resumed their climb, Danish rates equaling their high of a month ago and Swedish exchange going to the best since November, 1919. The others, while not sensational and failing to establish any new high records, were strong and appeared to be in better demand than supply.

The advance in sterling was accomplished absolutely without any of the clap-trap which has been heard on some other occasions of rising rates. There was none of the talk of "unlimited gold shipments," and the other apparent propaganda which, on more than one occasion in the past, was so effective in advancing the quotation, was entirely absent. Like the performance of



**A**N Investment and Economic Service that not only attempts to forecast the major trends of business, bond prices, and stock prices, but also the

### Minor Movements of Stock Prices

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the previous week, sterling held within narrow range and at all times presented a front of stability which augurs well for the underlying condition of the market.

If we have now got beyond the time of wide fluctuations, much has been accomplished, for it has been well and truthfully said that a nation may adjust its foreign trade to almost any level of exchange if only the rates are stable. Selling prices of goods destined for export may be regulated and adjusted to a workable basis if there is assurance that the exchanges will hold. It is the uncertainty of wide fluctuations, more than the discount or premium on exchange, which hurts foreign trade, and it would appear now that something very closely approximating stability has been obtained.

French francs were strong and displayed a good undertone at all times. The range was somewhat wider than in the preceding week, but it was an upward range and one which promises to be continued. There may, of course, be downward reactions from time to time, but in francs, as in sterling, there is a better tone. The French economic situation seems to be improving and, if the mission of M. Viviani turns out to have brought a new and better understanding with regard to the French debt to the United States, there is reason for expecting a continued improvement in francs.

Lire, with less evidence of artificial manipulation, were strong and did even better than they had done a week or two ago, when artificial effort was apparent. Italy is admittedly backward in approaching its external problems, just as it is slow to meet its internal situations, but here, too, there is evidence of improvement, and the exchange market is reflecting it.

German marks continued to back and fill, without developing any definite trade and without getting anywhere in particular. The mark is, of course, ridiculously cheap for the currency of a great country and, because of this, it is attracting a good deal of speculative buying. Perhaps this is the reason marks are less susceptible to downward fluctuations when unfavorable things happen in Germany, and it is not improbable that profit-taking sales by speculators are tending to check potential advances when the good things happen.

Neutral Europeans have been moving forward of late and, while not all of the movements have been especially orderly, the disorder undoubtedly is due largely to speculation. A fortnight ago the "tip was out" on Swiss francs, and buying of this currency was much more extensive for a few days than would be justified by economic developments. Following the sharp advance, there was a reaction, but last week Swiss francs rallied again and reached the heights of two weeks ago. The Scandinavians and the Dutch rates are being well taken, and the buying here appears to be more legitimate than in most of the other Continentals.

Chinese rates, which have been interesting, were dull and held within narrow limits. The silver market also was dull, which probably accounts for the lack of interest in the Chinese exchange. South Americans were dull and inclined to mild irregularity. Exchange on Canada, which has been moving slowly but gradually in favor of that Dominion, continued to improve most of last week.

The movement of gold from France, which now has attained a total of approximately \$30,000,000, is attracting a good deal of interest, and it is generally supposed that this export of the metal by Paris, which now has reached a greater volume than the export of last Fall, when Paris was making preparations to meet its share of the Anglo-French loan, predicated new French financing in this market. It still is admitted that France will have to do a considerable amount of financing in America before the year is out, but just how soon the effort will be undertaken is not known.

## Acceptances

**A** REDUCTION in rates to the basis of 5% at 6 per cent. for prime ninety-day bills toward the end of the week failed to stimulate business to any noticeable extent. This was to be expected in the light of what has happened so many times in the past when rates were brought down under the 6 per cent. level. In this particular case the effect seems to have been to reduce the output of bills, and at the same time to check buying. Why it should have had the first-mentioned influence is a mystery, but the fact remains that the supply of attractive paper fell off very sharply at the close of the week, while buying also diminished at almost a corresponding ratio.

The bill market seems to have fallen on to evil days. The demand from sources which should be buying is virtually nil, and the out-of-town institutions are not showing the interest they were accustomed to display earlier in the year and during much of last year. Big local banks are doing next to nothing, and the savings banks are no factor whatever. Under the circumstances perhaps it is as well that the supply of bills is no more extensive than it has been the last few days, for if there was any wholesale emission of paper the dealers either would be swamped or would have to withdraw from the market.

Agitation for the creation of demand for acceptances by insurance companies is being undertaken by some of those who have been trying to build up the market, and in this they have enlisted the services of some of the leading life insurance people, including Haley, Skis, President of the Metropolitan Life Insurance Company. The arguments—chiefly the one which submits that if acceptances are proper medium for investment of savings bank funds, they must be proper for insurance companies—are sound, and it is not improbable that something will come of it. But the work probably will be of no availing results, and there is small hope of an immediate benefit.

Opening of the International Acceptance Bank, Inc., the institution which Paul M. Warburg was to instrument in projecting, has been set for April 12, when the company will begin functioning with a fully subscribed capital of \$10,000,000, a subscribed surplus of \$5,000,000, and special stock amounting to \$250,000. It is expected that this company will accomplish much in improving foreign trade conditions, and acceptance dealers are anticipating that it will be an important factor both in the making of prime bills and in the marketing of them.

## Iron and Steel

**S**OME picking up in demand for iron and steel products has developed in the last few days, and while it may be a straw to point to better business during the balance of the year, its volume is not of proportions to be convincing. Consumers of iron and steel are certain that the resistance of the industry to price reductions cannot continue indefinitely, especially when production is probably not more than 40 per cent. of capacity, if that high. The situation as regards many of the independents is told by the fact that they are offering some tonnage at prices substantially below that of the Steel Corporation.

It is becoming increasingly evident that the Steel Corporation holds the key to the situation, and it may be that this producer will before long accede to price reductions. Contrary to general belief, the corporation has

never said positively that prices were not going to be reduced. The contention has been that prices could not be reduced without reducing wages, and this it was deemed inadvisable to do, since living costs had not been brought down sufficiently. Recently the report has been in circulation, without specific confirmation or denial, that a change in the price policy of the Steel Corporation might be expected shortly.

At present Judge Gary is in the West, but he will start East within a few days, and possibly upon his arrival here, or soon thereafter, some further announcement as to prices and wages will be made by the corporation. A factor which may make for a change of policy on the part of the corporation is the decrease in unfilled tonnage, which is being steadily reduced in the endeavor to maintain operations on a fairly large scale.

## Textiles

**F**EATURES were lacking in the business done in the textile industries last week. Were it not for the pricing of some additional lines of cottons for Fall delivery the week would have been one of the most uninteresting this trade has experienced for a long time. Only a few more varieties of goods remain to be priced for the new wholesale season, after which things will settle down to a listless between-seasons state. From then on no great show of life will be seen until the time for Spring pricing rolls around.

Additional openings of Fall ginghams and kindred fabrics, which had been scheduled, did not take place. One of the largest factors in the trade gave very little evidence of interest in that respect, and most of the other concerns preferred to hold off a bit longer. Prices were quoted on Fall lines of white, printed and madras shirtings by one well-known concern. The new figures for the most part showed very substantial reductions from the corresponding Spring levels. Many of the new goods, in fact, were reduced as much as 50 per cent.

In the gray goods end of the market there was some easing off in printcloths, but it was not sufficient to absorb the gain of the previous week. It showed, however, that buyers were not inclined to pay high prices, although toward the close of the week there was trading in some of the staple printcloth constructions for deliveries running through the second quarter of the year.

## Stocks—Transactions—Bonds

### STOCKS, SHARES

	1921.	1920.	1919.
Monday .....	686,879	803,684	739,355
Tuesday .....	602,222	606,569	836,250
Wednesday .....	641,510	801,047	847,325
Thursday .....	546,740	509,636	826,495
Friday .....	549,920	Ex. closed	793,300
Saturday .....	281,815	Ex. closed	537,300
Total, week....	3,369,086	2,930,936	4,600,025
Year to date....	42,862,071	70,778,907	48,722,009

### BONDS, PAR VALUE

Monday .....	\$7,428,600	\$9,304,600	\$13,145,400
Tuesday .....	10,521,400	9,645,900	13,459,500
Wednesday .....	10,625,500	11,615,500	13,430,950
Thursday .....	8,797,100	12,517,500	14,163,489
Friday .....	7,406,800	Ex. closed	15,328,850
Saturday .....	4,457,200	Ex. closed	6,850,500
Total, week....	\$40,235,650	\$43,080,500	\$78,378,689
Year to date....	760,079,580	986,526,550	841,171,339

In detail the bond dealings compare as follows with the corresponding week last year:

	April 2, '21	April 3, '20	Changes
Corporations .....	\$15,478,000	\$7,187,000	+ \$8,291,000
Liberty .....	28,737,150	31,734,500	- 2,997,350
Foreign Govts .....	4,041,500	4,021,000	+ 20,500
City .....	58,000	126,000	- 68,000
Total .....	\$49,235,650	\$43,080,500	+ \$6,155,150

## Stocks—Averages—Bonds

### TWENTY-FIVE RAILROADS

	High.	Low.	Last	Net Same Day	Chgs. Last Yr.
March 28 .....	52.11	51.56	51.71	-.28	57.87
March 29 .....	52.90	51.63	52.73	+1.02	57.72
March 30 .....	53.13	52.05	52.16	-.57	57.47
March 31 .....	51.97	51.45	51.78	-.38	57.18
April 1 .....	51.64	51.24	51.48	-.30	Holiday
April 2 .....	51.39	51.13	51.15	-.33	Holiday

### TWENTY-FIVE INDUSTRIALS

March 28 .....	85.96	84.10	84.54	-1.11	122.59
March 29 .....	85.64	83.78	85.18	+.64	123.44
March 30 .....	85.78	83.79	84.11	-1.07	123.86
March 31 .....	84.05	82.70	83.45	-.66	123.82
April 1 .....	83.94	82.37	83.16	-.29	Holiday
April 2 .....	83.81	82.48	82.76	-.40	Holiday

### COMBINED AVERAGE—FIFTY STOCKS

March 28 .....	69.03	67.83	68.12	-.70	90.19
March 29 .....	69.27	67.70	68.95	+.83	90.58
March 30 .....	69.45	67.92	68.13	-.82	90.66
March 31 .....	68.01	67.07	67.61	-.52	90.50
April 1 .....	67.79	66.80	67.32	-.29	Holiday
April 2 .....	67.60	66.80	66.95	-.37	Holiday

### Bonds—Forty Issues

	Close.	Net	Same
March 28 .....	69.06	Change.	Day
March 29 .....	69.94	-.02	70.49
March 30 .....	70.08	+.14	70.40
March 31 .....	70.03	-.05	70.30
April 1 .....	69.98	-.05	Holiday
April 2 .....	70.01	+.03	Holiday

### STOCKS—YEARLY HIGHS AND LOWS—BONDS

	High.	Low.	High.	Low.
*1921.....	72.35 Jan.	64.90 Mar.	71.00 Jan.	68.50 Jan.
1920.....	94.07 Apr.	62.70 Dec.	73.14 Oct.	65.57 May
1919.....	96.50 Nov.	69.73 Jan.	79.05 June	71.03 Dec.
1918.....	80.16 Nov.	64.12 Jan.	82.36 Nov.	75.65 Sep.
1917.....	90.46 Jan.	57.43 Dec.	89.48 Jan.	74.24 Dec.
1916.....	101.51 Nov.	80.91 Apr.	89.48 Nov.	86.19 Apr.
1915.....	94.13 Oct.	58.99 Feb.	87.62 Nov.	81.51 Jan.
1914.....	73.30 Jan.	57.41 July	89.42 Feb.	81.42 Dec.
1913.....	79.10 Jan.	65.06 June	92.51 Jan.	85.45 Dec.
1912.....	85.83 Sep.	75.24 Feb.	.....	.....
1911.....	84.41 June	69.57 Sep.	.....	.....

\*To date.

at the same prices that were asked for prompt shipments. From this it would appear that buyers did not look for much of a drop in the market in the course of the next few months.

Little new business developed in the woollens and worsteds trade during the week. Most of the activities of the manufacturers were confined to getting the tag ends of Spring business cleaned up and getting things in readiness for Fall production. The improvement in this industry in the last few months, however, was reflected in the March report in idle machinery of the Department of Labor's Bureau of Census. These figures showed a decrease of 13.9 per cent. in the number of wide looms idle on March 1 of this year, as compared with Jan. 1. The decrease in idle narrow looms was not so large, amounting to 7.5 per cent. The total percentages of idleness on March 1 were 43.1 for wide looms and 41.7 for narrow. The percentage of idle woolen spindles on March 1 was placed at 47.2 per cent., against 50.4 per cent. on Jan. 1. The figures in conjunction with worsted spindles were, respectively, 33 and 50.8 per cent.

No material change took place in the silk trade during the week, though reports were more optimistic concerning the amount of business coming from the retail trade. The cutters also placed some nice duplicate orders, buyers in both instances apparently being encouraged to operate a little more freely by the rising markets for raw silks throughout the world. All of the leading markets reported heavy buying, with nearly deliveries commanding premiums in several instances. From present indications there will be no serious downward revisions of raw silk for some time to come.

The call for linens has been stimulated to some extent of late on this side of the Atlantic by the granting of fairly substantial price reductions to buyers. From abroad, however, there have come very little in the way of news regarding the foreign markets. The chances of increased flax supplies through the partial return of Russia to the fold of world trade is still a topic of considerable interest in linen circles.

Burlaps continue to ease off here, and with present prices failing to attract buyers the question is seriously presenting itself to the importers as to just what the future holds. The feeling is growing that nothing short of a prolonged cessation of manufacturing in the primary market will effect a change in the attitude of buyers. Current quotations here are away under the pre-war levels.

## Shipping

**T**HE end of the freight rate wars on the four transatlantic conference is foreseen within the immediate future in ocean shipping. The likelihood of an early settlement has given a firm tone to the market, and if the issue is satisfactorily adjusted, there will be higher carrying charges in the French, Dutch, Belgian and German trades. The rate war was declared last September, when Chairman Benson of the Shipping Board authorized all of its operators in the French trades to meet the rates of the Compagnie Generale Transatlantique, and later instructed them to accept cargoes at any tariff they cared to fix.

As the result of this situation the American and foreign lines engaged in these trades have been forced to operate their ships at a loss. Several times previously an effort has been made to bring the French Line back into conference, but all have previously failed. The rates quoted on all commodities are said to be below the actual cost of transportation.

With this cheering factor there is a dark sign on the horizon. The American Steamship Owners' Association on April 1 proposed to the Shipping Board that the Government lend its endorsement to a new wage scale, to become effective May 1, which will cut the officers and crews on American-flag ships from 20 to 30 per cent. The officers' associations and the sea unions have declared that they will not submit to any drastic cut, and have threatened to call a general strike. Unless the matter is adjusted in April a complete tie-up of all American freight ships is considered likely. The shipowners admit the gravity of the situation, but state that a reduction in the operating costs is imperative.

The depression in shipping continues to cause the withdrawal of tonnage from commercial routes. Announcement has been made that the American Shipping Corporation, one of the largest Shipping Board operators in the South Atlantic, has decided to restore all of the Government-owned vessels allocated to it by the board. At one time the Jacksonville Line operated twenty-eight ocean-going freighters for the account of the Government. The Pacific Mail Steamship Company has advised that it will remove four large cargo carriers from its round-the-world service, which called at twenty-five ports. Lack of freight offering was given as the reason for the withdrawals.

The Shipping Board has announced that there were 553 steel ships tied up on March 18. The number of manning agents, which reached 170 in the boom in shipping, has now been reduced to 97, and a further reduction is planned by the Division of Operations.

Freight rates continue to fall. The steamship companies maintaining service from Atlantic ports to the Far East cut the general cargo tariff from \$20 to \$16 a ton. The lines plying direct from the Pacific Coast to the Orient met this recession by a slash of from \$11.25 to \$5.88 a ton. The coastwise steamship lines have lowered their eastbound rates on lumber, and have cut other commodities in an effort to stimulate their movement. About 250,000 tons of cargo is being shipped monthly on the coastal steamers.

The transatlantic steamship companies which generally engage in the transmission of money abroad declare that they will be forced to quit this business if the Legislature of New York passes a bill sponsored by Senator Cotillo and endorsed by Governor Miller. This measure would make all subagents of the companies subject to the State banking laws. The lines contend that the passage of the bill would seriously interfere with the immigrant movement, which is largely prepaid. Several millions of dollars annually are transmitted abroad by the steamship lines, and the department returns a considerable income to the companies.

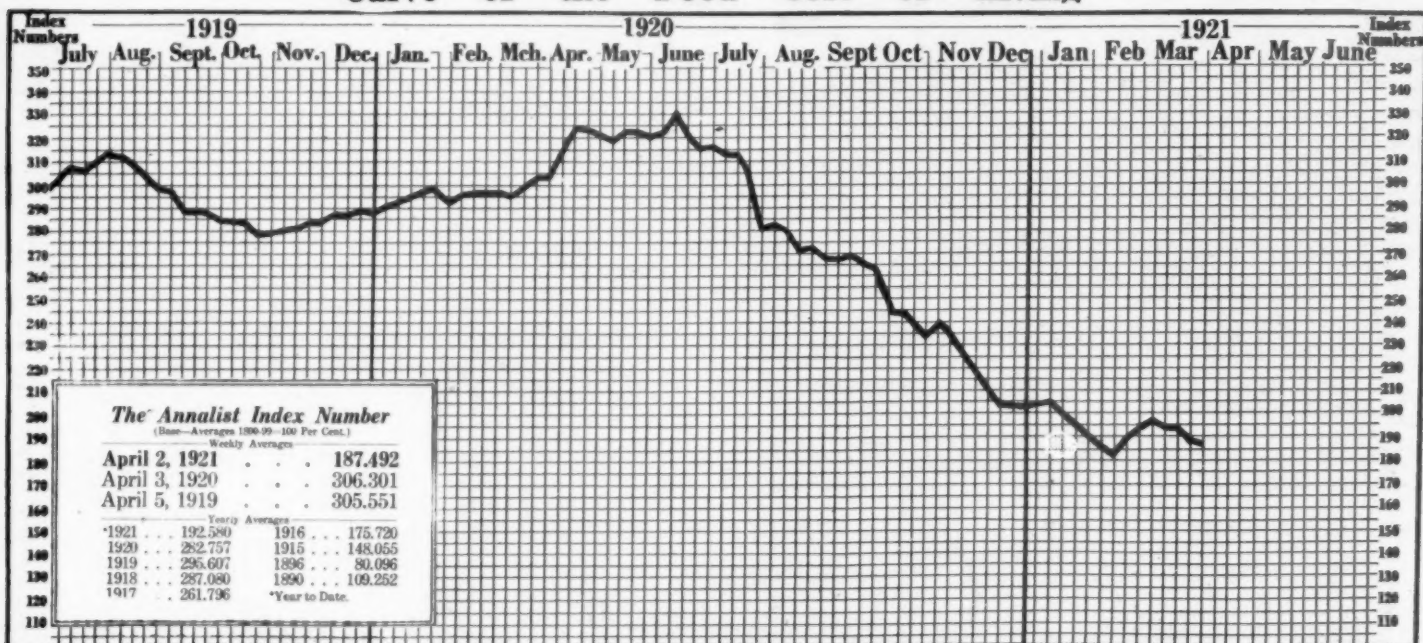
Furness, Withy & Co. has announced that it will inaugurate a regular freight and passenger line from Boston to Halifax within the next few weeks. The British line is having the Sackem, the first ship to be assigned to the service, reconditioned at Liverpool. The report, widely circulated, that the United States Steel Corporation would start a line of steamers from New York and other Atlantic ports to the Pacific Coast and foreign ports is somewhat belated. The Isthmian Line, owned by the Steel Corporation, has maintained a network of services, both coastwise and foreign, for more than a year. It has a fleet of more than twenty-five freight ships under its flag.

On April 1 twenty-eight repair yards in the metropolitan district put into force a wage reduction affecting a total of 25,000 workers. This reduction was 10 per cent., while a reclassification of the crafts further will reduce the payroll from 2½ to 5 per cent.

The shipbuilding industry is stagnant. Additional shipyards formerly engaged in the production of large ocean-going ships have been closed down, and there has been no new orders placed. The United States Mail Steamship Company opened bids for the reconditioning of the George Washington and the America, but has not yet awarded a contract for the repair of the two liners.



## Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

## Financial Transactions BAROMETRICS The State of Credit

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares.....	2,380,000	2,530,000	42,862,071	20,778,967
Sales of bonds, par value.....	\$10,235,650	\$43,080,500	\$760,070,580	\$886,528,550
Average price of 50 stocks.....	High 69.45 Low 68.80	High 91.64 Low 80.83	High 72.23 Low 64.90	High 92.89 Low 78.37
Average price of 40 bonds.....	High 70.08 Low 69.94	High 70.65 Low 70.30	High 71.60 Low 69.80	High 72.51 Low 69.20
Average net yield of ten high-priced bonds.....	5.34%	5.37%	5.25%	5.28%
New security issues.....	\$40,800,000	\$11,500,000	\$500,632,000	\$348,949,000
Refunding.....	900,000		13,722,000	65,619,210

## POTENTIALS OF PRODUCTIVITY

## The Steel Barometer

	—End of February— 1921.	—End of January— 1920.	—End of January— 1921.	—End of January— 1920.
United States Steel orders, tons.....	6,933,967	9,502,081	7,573,164	9,285,440
Daily pig iron capacity, tons.....	60,187	102,720	77,475	97,264
Pig iron production, tons.....	*1,937,257	*2,978,870	12,401,845	13,015,181

\*Month of February. †Month of January.

## Alien Migration

	June, 1920.	May, 1920.	April, 1920.	March, 1920.	Feb., 1920.	Jan., 1920.
Inbound.....	62,692	53,772	48,219	39,971	30,665	31,858
Outbound.....	24,543	17,121	19,107	22,639	11,007	27,086
Balance.....	+38,149	+36,651	+29,112	+17,332	+19,658	+4,772

## Building Permits (Bradstreet's)

	February, 1921.	January, 1921.	December, 1920.	January, 1920.
154 Cities.....	\$108,815,020	\$108,815,020	\$108,815,020	\$108,815,020
154 Cities.....	\$108,815,020	\$108,815,020	\$108,815,020	\$108,815,020

## MEASURE OF BUSINESS ACTIVITY

## Bank Clearings

	The Last Week, P.C.	The Week Before, P.C.	Year to Date, P.C.
1921.....	\$1,700,000,000—21.5	\$1,602,000,000—32.5	\$13,661,000,000—18.8
1920.....	8,652,000,000+19.6	8,907,000,000+38.5	115,470,000,000+28.0

## Gross Railroad Earnings

	Third Week in March, 1921.	Second Week in March, 1921.	First Week in March, 1921.	Month of December, 1920.	From Jan. 1 to Dec. 31, 1920.
1921.....	\$12,937,514	\$13,584,727	\$13,358,006	\$50,582,381	\$6,222,402,762
1920.....	13,172,091	13,385,572	12,722,219	453,386,816	5,114,064,221
Gain or loss.....	-\$234,577 -1.78%	+\$216,155 +1.59%	+\$635,787 +5.00%	+\$97,195,565 +21.4%	+\$1,041,338,541 +20.8%

## WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price.	Range High.	Low.	Mean Price of 1921.	Mean Price of 1920.
Copper: Lake, spot, per lb.....	\$0.1250	\$0.13	\$0.1175	\$0.12375	\$0.1275
Cotton: Spot, middling upland, lb.....	12.00	1.825	1.120	1.4725	2.2125
Cement: Portland, lb.....	4.10	4.30	4.10	4.45	4.40
Pine: Nor. Car. Routers 6 in., per 1,000 ft.....	29.00	29.00	27.00	28.00	46.50
Hides: Packers, No. 1, native, lb.....	10	10	10	13	30
Petroleum: Pennsylvania crude at well, bbl. 3.60	6.10	6.10	3.00	4.55	4.50
Pig iron: Bessemer, at Pittsburgh, per ton, 28.96	33.96	28.96	30.46	43.71	33.875
Rubber: Up river, fine, per lb.....	18.00	19.25	17	18.125	34.125
Silk: Japan, Simshu, No. 1, per lb.....	6.00	6.15	5.50	5.5625	11.4275

## Comparison of Week's Commercial Failures (Dun's)

	Week Ended Mar. 31, 1921.	Week Ended Apr. 1, 1920.	Week Ended Apr. 3, 1919.	Week Ended Apr. 4, 1918.	Week Ended Apr. 5, 1917.
To-Over	\$5,000.	\$5,000.	\$5,000.	\$5,000.	\$5,000.
East.....	96	39	24	13	81
South.....	99	56	37	12	34
West.....	64	45	27	12	41
Pacific.....	40	39	25	9	39
United States.....	200	175	128	57	146
Canada.....	20	15	9	3	16

## Failures by Months

	February, 1921.	February, 1920.	February, 1919.	February, 1918.	February, 1917.
Number.....	1,641	462	3,536	1,061	1,275
Liabilities.....	\$60,852,449	\$9,763,142	\$112,989,080	\$17,063,174	\$22,225,581

## OUR FOREIGN TRADE

	1921.	1920.	1921.	1920.
Exports.....	\$480,310,942	\$645,140,223	\$1,144,310,942	\$1,367,309,015
Imports.....	214,855,137	467,402,320	433,523,137	941,226,189
Excess of exports.....	\$274,785,566	\$177,742,566	\$730,788,806	\$426,082,826

## Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$128.87@125.62 premium. The discount on Montreal funds in New York was from \$117.50@111.00. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal Rates of Exchange.	—Last Week.—	—Prev. Week.—	—Yr. to Date.—	—Same Wk., 1920.—
	High.	Low.	High.	Low.	High.
4.865—London.....	3.93%	3.90%	3.91%	3.90%	3.92%
10.28—Paris.....	7.06%	6.91%	6.90%	6.91%	6.94%
19.28—Belgium.....	7.55%	7.28%	7.28%	7.27%	7.35%
19.28—Switzerland.....	17.40%	17.38%	17.43%	17.46%	17.42%
40.20—Italy.....	4.19%	3.98%	4.02%	3.84%	4.11%
19.30—Holland.....	34.60%	34.42%	34.50%	34.42%	34.52%
26.80—Greece.....	7.75%	7.63%	7.58%	7.70%	7.19%
19.30—Spain.....	14.05%	13.94%	14.04%	13.95%	14.04%
26.80—Copenhagen.....	18.28%	17.35%	17.35%	17.35%	18.40%
26.80—Stockholm.....	23.50%	23.33%	23.33%	23.12%	23.05%
26.80—Christiania.....	16.25%	16.10%	16.15%	16.10%	15.53%
48.06—Bombay.....	26.00%	25.00%	25.50%	25.00%	26.00%
48.06—Calcutta.....	26.00%	25.00%	25.50%	25.00%	26.00%
78.00—Hongkong.....	48.25%	48.00%	48.25%	48.00%	48.00%
108.32—Shanghai.....	63.50%	63.00%	63.00%	63.00%	63.00%
49.83—Kobe.....	48.125%	48.125%	48.125%	48.125%	48.125%
50.00—Manila.....	46.00%	46.00%	46.00%	46.00%	46.00%
42.44—Buenos Aires.....	34.00%	33.75%	34.00%	34.00%	33.625%
33.55—Rio.....	15.00%	14.375%	15.00%	14.875%	15.375%
23.83—Germany.....	1.61%	1.58%	1.67%	1.56%	1.53%
20.46—Austria.....	.28%	.28%	.29%	.25%	.31%
20.26—Jugoslavia.....	.71%	.70%	.75%	.72%	.74%
20.26—Czechoslovakia.....	1.33%	1.32%	1.34%	1.33%	1.34%
19.30—Belgrade.....	2.85%	2.82%	2.92%	2.90%	2.78%
19.30—Finland.....	2.65%	2.60%	2.80%	2.65%	2.65%
19.30—Rumania.....	1.39%	1.37%	1.38%	1.38%	1.25%

## Cables.

4.865—London.....	3.94%	3.91%	3.92%	3.91	3.92%	3.54	3.98	3.87
19.28—Paris.....	7.06%	6.91%	6.90%	6.91%	7.49%	5.90%	6.96	6.98
19.28—Belgium.....	7.06%	6.91%	6.90%	6.91%	7.49%	6.13	7.37	7.08
19.28—Switzerland.....	17.42	17.42	17.45	17.45	17.49	17.45	17.44	17.44
19.28—Italy.....	4.19%	3.90%	4.02%	3.85%	4.12%	3.41	4.97	4.88
40.20—Holland.....	34.61	34.43	34.51	34.43	34.57	31.375	37.375	36.875
19.30—Greece.....	7.80	7.70	7.63	7.58	7.73	7.24	11.98	10.97
19.30—Spain.....	14.08	13.96	14.05	13.96	14.05	13.15	17.70	17.45
26.80—Copenhagen.....	18.53	17.40	17.40	17.40	20.65	15.90	18.55	18.45
26.80—Stockholm.....	23.35	23.30	23.40	23.17	23.10	20.10	21.50	21.50
26.80—Christiania.....	16.50	16.15	16.10	16.15	19.65	13.60	19.90	19.40
50.44—Rumania.....	45	50	50	49	52%	6	2.15	.....
48.06—Bombay.....	26.25	25.25	25.75	25.75	29.50	26.50	49.50	48.25
48.06—Calcutta.....	26.25	25.25	25.75	25.75	29.50	26.50	49.50	48.25
78.00—Hongkong.....	48.35	48.10	49.35	48.10	59.10	44.00	99.10	99.10
108.32—Peking.....	69.10	68.60	69.60	69.60	84.60	64.10	139.50	139.50
108.32—Shanghai.....	64.60	63.50	64.50	64.50	78.50	59.50	146.50	146.50
49.83—Kobe.....	48.50	48.25	48.25	48.25	48.75	48.25	48.25	47.25
49.83—Yokohama.....	48.50	48.25	48.25	48.25	48.75	48.25	48.25	47.25
50.00—Manila.....	46.25	46.25	46.25	46.25	48.00	45.75	49.50	49.50
42.22—Buenos Aires.....	34.125	33.875	34.25	34.125	35.75	33.75	43.50	43.50
33.55—Rio.....	15.125	14.50	15.125	15.00	16.25	14.00	26.50	26.50
23.83—Germany.....	1.61%	1.58%	1.67%	1.59%	1.86	1.34%	1.46	1.36
24.26—Austria.....	28%	26%	3.90	.....	3.2	19	51	.....
20.26—Jugoslavia.....	7.2	7.1	7.75	7.3	7.45	68%	.....	.....
20.26—Czechoslovakia.....	1.3	1.33	1.32%	.....	1.3	1.15	.....	.....
19.30—Belgrade.....	2.6	2.83	2.93	2.91	3.00	2	.....	.....
19.30—Finland.....	2.70	2.65	2.85	2.70	3.05	2.70	.....	.....
19.30—Rumania.....	1.40	1.38	1.39	1.39	1.49	1.25%	.....	.....

## Cost of Money

	New York:	Last Week.	Previous Week.	Year to Date.	Same Week—
Call loans.....	7 1/8%	6 1/8%	6 1/8%	7 1/8%	12 1/8%
Time loans, 60-90 days.....	7 1/8%	7 1/8%	7 1/8%	7 1/8%	9 1/8%
Six months.....	7 1/8%	7 1/8%	7 1/8%	7 1/8%	8 1/8%
Commercial discounts, 4-6 mos.....	7 1/8%	7 1/8%	7 1/8%	7 1/8%	8 1/8%

## Foreign Government Securities

	Last Week.	Previous Week.	Year to Date.	Same Week—
British Cons. 2 1/2%.....	47 1/8%	47 1/8%	47 1/8%	47 1/8%
British Cons. 3%.....	87 1/8%	87 1/8%	87 1/8%	87 1/8%
British Cons. 4%.....	79 1/8%	79 1/8%	79 1/8%	79 1/8%
French rentes (in Paris).....	58.234@57.90	58.234@57.90	58.234@57.90	58.234@57.90
French War Loan (in Paris).....	83.95	83.95	83.95	83.95

## Bar Gold and Silver

	Last Week.	Prev. Week.	Year to Date.	Same Week—
Bar gold in London, 1914-1916 6d.....	105s 2d@104s 10d	105s 2d@104s 10d	113s 11d@104s 7d	106s 7d@105s 0d
Bar silver in London.....	33 1/2@32 1/2	34 1/2@33 1/2	42 1/2@30 1/2	72s 9d@71s 4d
Bar silver in N. Y.....	37 1/2@36 1/2	38 1/2@37 1/2	62 1/2@52 1/2	11 1/2@11 1/2

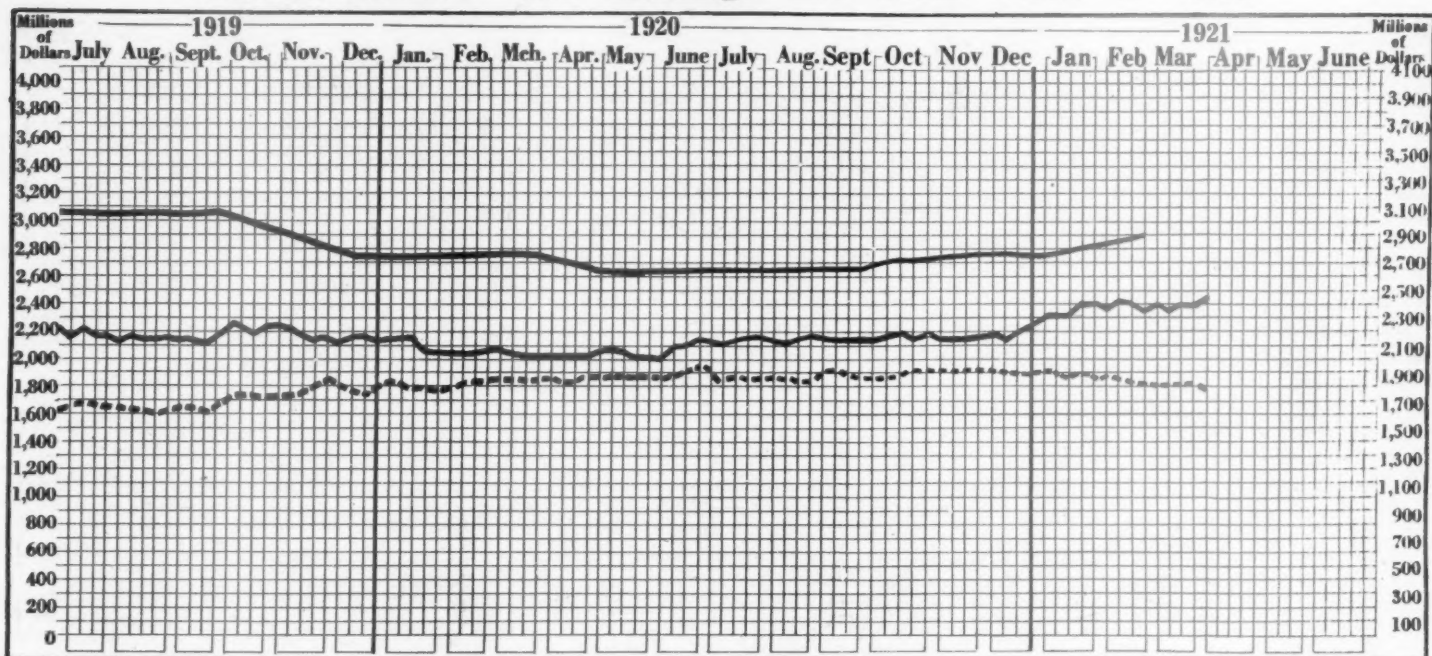
## Average of Wholesale Prices

	Last Week.	Previous Week.	1920.	1919.
Steers, good to choice, live weight.....	8.875	9.30	13.575	18.45
Hogs, light and heavy.....	9.1875	9.3125	14.50	19.80
Flour, S. P., per barrel 196 pounds.....	10.425	10.30	14.65	12.575
Flour, W. S., per barrel 196 pounds.....	8.425	8.425	11.925	12.575
Potatoes, white, bushel.....	.75	.72	1.05	1.05
Beef, native sides, per pound.....	.1575	.1650	.20	.23
Mutton, dressed, per pound.....	.1150	.11	.21	.2150

nothing out from this page



## Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Bank Clearings					By Telegraph to The Annalist				
Week Ended Saturday, April 2					Last Week—1920				
Central Reserve Cities					Other Cities				
1921	1920	1921	1920	1921	1921	1920	1921	1920	1921
New York	\$3,725,604,232	\$4,895,948,564	\$52,357,122,124	\$64,202,555,488	Baltimore	\$82,806,800	\$78,556,724	\$1,034,608,816	\$1,159,050,966
Chicago	490,717,333	645,624,005	6,765,117,882	8,481,563,375	Buffalo	32,351,488	43,780,146	477,001,150	539,325,485
St. Louis	107,266,463	163,214,521	1,646,459,340	2,259,746,971	Cincinnati	58,882,547	70,900,880	700,241,704	910,963,527
Total, 3 C. R. cities	\$4,323,588,028	\$5,704,817,140	\$60,768,690,340	\$74,943,865,834	Columbus, Ohio	12,470,100	12,500,000	171,870,200	185,591,000
Decrease	24.03%		18.9%		Denver	17,143,819	25,340,000	247,676,400	300,661,058
Other Federal Reserve cities:					Los Angeles	73,305,000	69,476,000	1,008,796,000	925,052,000
Atlanta	\$37,872,829	\$66,074,337	\$563,354,724	\$929,927,018	Louisville	22,790,926	12,822,712	328,025,165	195,228,000
Boston	263,608,707	302,145,870	3,659,379,187	4,861,842,862	New Orleans	45,814,486	53,043,880	594,676,220	935,503,759
Cleveland	108,700,162	141,257,782	1,402,894,494	1,637,157,989	Pittsburgh	146,928,186	143,047,105	2,025,041,404	2,079,228,902
Kansas City, Mo.	139,761,016	236,443,360	2,073,269,616	3,257,500,216	Providence	10,886,390	13,516,500	136,646,400	193,873,518
Minneapolis	61,929,420	74,756,625	820,337,500	675,311,372	St. Paul	34,254,831	17,706,356	439,997,491	248,455,747
Philadelphia	408,097,797	403,243,622	3,262,469,901	5,057,106,501	Seattle	27,536,438	41,765,332	374,207,569	540,107,273
Richmond	34,324,000	60,650,000	575,183,000	868,946,606	Washington	15,284,993	16,831,574	214,345,392	204,769,303
San Francisco	122,700,000	150,542,081	1,730,700,000	2,034,186,416	Total, 13 cities	\$580,765,983	\$599,305,308	\$7,874,093,905	\$8,415,850,538
Total, 8 cities	\$1,175,193,931	\$1,494,524,877	\$16,087,508,431	\$20,172,159,076	Decrease	3.69%	6.4%		
Decrease	21.3%		20.2%		Total, 24 cities	\$6,088,547,942	\$7,708,647,325	\$84,730,391,082	\$103,531,875,442
Total, 11 cities	\$5,597,781,959	\$7,199,342,017	\$76,856,297,771	\$95,116,024,904	Decrease	21.9%	18.1%		
Decrease	22.1%		19.2%						

Statements of the Federal Reserve Banks												April 1
Actual Condition	District 1. Boston	District 2. New York	District 3. Philadelphia	District 4. Cleveland	District 5. Richmond	District 6. Atlanta	District 7. Chicago	District 8. St. Louis	District 9. Minneapolis	District 10. Kansas City	District 11. Dallas	District 12. San Francisco
Gold reserve	\$200,194,000	\$682,234,000	\$191,104,000	\$282,632,000	\$80,185,000	\$80,185,000	\$284,492,000	\$87,120,000	\$53,563,000	\$71,514,000	\$37,434,000	\$186,764,000
Rediscouts	63,338,000	335,628,000	106,646,000	62,194,000	52,877,000	56,371,000	128,391,000	36,665,000	13,118,000	34,147,000	12,774,000	48,339,000
Bills on hand	157,020,000	668,243,000	167,203,000	163,642,000	129,103,000	124,444,000	439,190,000	80,910,000	69,835,000	98,585,000	62,161,000	178,407,000
Due members	105,677,000	659,620,000	107,870,000	139,032,000	55,110,000	44,288,000	231,558,000	61,700,000	43,775,000	70,459,000	44,535,000	108,118,000
Notes in circula'n	258,547,000	782,461,000	239,274,000	285,250,000	142,933,000	133,554,000	476,592,000	116,103,000	68,017,000	93,325,000	50,215,000	231,833,000
Ratio reserve	60.2	56.7	35.1	66.2	41.2	41.1	40.9	33.1	46.6	43.9	38.5	53.1

## Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	Apr. 1, 1921.	Mar. 25, 1921.	Apr. 2, 1920.
Gold and gold certificates	\$299,485,000	\$291,900,000	\$171,585,000
Gold settlement fund—Federal Reserve Board	497,790,000	509,913,000	379,558,000
Gold with foreign agencies			112,781,000
Total gold held by banks	\$797,275,000	\$801,813,000	\$663,924,000
Gold with Federal Reserve agents	1,300,345,000	1,245,507,000	1,109,137,000
Gold redemption fund	148,819,000	163,385,000	117,198,000
Total gold reserves	\$2,246,439,000	\$2,210,705,000	\$1,950,259,000
Legal tender notes, silver, &c.	214,792,000	211,212,000	130,169,000
Total reserves	\$2,461,231,000	\$2,421,917,000	\$2,080,428,000
Bills discounted: Secured by U. S. Government obligations	970,688,000	1,010,373,000	1,400,664,000
All other	1,263,907,000	1,276,275,000	999,849,000
Bills bought in open market	122,491,000	123,056,000	424,041,000
Total bills on hand	\$2,357,086,000	\$2,409,704,000	\$2,824,554,000
United States Government bonds	25,720,000	25,847,000	26,798,000
United States Victory notes	19,000	19,000	68,000
One-year certificates (Pittman act)	247,375,000	254,375,000	259,375,000
All other	2,983,000	2,430,000	85,175,000
Total earning assets	\$2,613,183,000	\$2,692,435,000	\$3,196,970,000
Bank premises	20,651,000	20,522,000	12,009,000
Five per cent. redemption fund against Federal Reserve Bank notes	11,856,000	12,068,000	13,689,000
Gold abroad in custody or in transit	3,300,000	3,300,000	
Uncollected items	555,003,000	592,950,000	\$31,910,000
All other resources	10,509,000	9,915,000	5,587,000
Total resources	\$5,672,436,000	\$5,753,167,000	\$6,140,593,000
LIABILITIES—			
Capital paid in	\$101,137,000	\$101,113,000	\$91,284,000
Surplus	202,036,000	202,036,000	120,120,000
Government deposits	82,099,000	114,685,000	10,416,000
Due to members—reserve account	1,672,402,000	1,674,536,000	1,809,063,000
Other deposits, including for. govt. credits	34,732,000	51,666,000	131,933,000
Total deposits	\$1,789,233,000	\$1,840,887,000	\$2,041,412,000
Federal Reserve notes in actual circulation	2,908,153,000	2,930,729,000	3,077,323,000
Fed. Res. Bank notes in circulation, net liab.	169,722,000	175,460,000	196,594,000
Deferred availability items	451,270,000	454,279,000	565,880,000
All other liabilities	50,885,000	48,633,000	47,980,000
Total liabilities	\$5,672,436,000	\$5,753,167,000	\$6,140,593,000
Ratio of total reserves to deposit and F. R. note liabilities combined	32.4%	50.8%	42.9%
Ratio of gold reserves to F. R. notes in circulation after setting aside 35 per cent. against deposit liabilities	63.1%	60.7%	47.4%

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York	Chicago	March 25.	March 18.	March 25.	March 18.
Number of reporting banks	72	72	52	52	52	52
Loans sec. by U. S. Gov. obligations	\$313,365,000	\$315,542,000	\$86,514,000	\$67,141,000		
Loans sec. by stocks and bonds	1,062,760,000	1,073,148,000	317,285,000	316,522,000		
All other loans and discounts	2,773,443,000	2,798,296,000	801,567,000	850,824,000		
Total loans and discounts	4,149,568,000	4,186,986,000	1,245,366,000	1,234,487,000		
U. S. bonds owned (exclusive of bonds borrowed)	258,022,000	254,602,000	19,867,000	19,260,000		
U. S. Victory notes	73,172,000	78,665,000	12,877,000	12,964,000		
U. S. cts. of indebtedness	136,580,000	177,463,000	12,182,000	14,455,000		
Other bonds, stocks and sec's	359,099,000	567,434,000	146,613,000	147,818,000		
Loans, discounts, investm'ts, &c.	5,176,441,000	5,200,240,000	1,436,965,000	1,428,984,000		
Reserve balance with F. R. Bank	539,619,000	539,173,000	126,402,000	124,394,000		
Cash in vault	92,258,000	91,692,000	31,306,000	31,592,000		
Net demand deposits	4,063,690,000	4,103,132,000	885,903,000	918,938,000		
Time deposits	297,158,000	297,820,000	313,991,000	311,021,000		
Government deposits	165,208,000	173,939,000	14,157,000	15,243,000		
Bills payable	233,609,000	242,154,000	24,418,000	23,182,000		
Bills rediscounted	371,781,000	408,642,000	157,582,000	136,683,000		
—All Reserve Cities—	March 25.	March 18.	March 25.	March 18.		
Number of reporting banks	286	286	216	216		
Loans sec. by U. S. Gov. obligations	\$558,372,000	\$558,909,000	\$113,772,000	\$113,018,000		
Loans sec. by stocks and bonds	2,098,604,000	2,100,058,000	490,012,000	488,083,000		
All other loans and discounts	5,810,968,000	5,845,302,000	1,580,600,000	1,600,392,000		
Total loans and discounts	8,467,944,000	8,504,269,000	2,184,384,000	2,201,493,000		
U. S. bonds owned (exclusive of bonds borrowed)	434,371,000	429,806,000	219,228,000	220,732,000		
U. S. Victory notes	106,926,000	107,111,000	50,901,000	49,968,000		
U. S. cts. of indebtedness	197,238,000	255,168,000	42,930,000	46,820,000		
Other bonds, stocks and sec's	1,121,154,000	1,128,705,000	576,127,000	548,028,000		
Loans, discounts, investm'ts, &c.	10,327,633,000	10,425,149,000	3,073,570,000	3,067,071,000		
Reserve balance with F. R. Bank	915,112,000	911,356,000	195,963,000	186,581,000		
Cash in vault	181,006,000	183,339,000	60,003,000	63,225,000		
Net demand deposits	7,082,263,000	7,207,369,000	1,622,249,000	1,656,051,000		
Time deposits	1,365,683,000	1,359,485,000	916,161,000	917,296,000		
Government deposits	264,424,000	280,022,000	37,735,000	39,250,000		
Bills payable	384,997,000	390,057,000	130,409,000	128,160,000		
Bills rediscounted	885,813,000	871,094,000	162,823,000	140,965,000		
—All Other Reporting Banks—	March 25.	March 18.	March 25.	March 18.		
Number of reporting banks	321	322	321	322		
Loans secured by U. S. Government obligations	\$87,773,000	\$89,503,000				
Loans secured by stocks and bonds	422,536,000	426,509,000				
All other loans and discounts	1,436,182,000	1,432,617,000				
Total loans and discounts	1,946,491,000	1,948,629,000				
U. S. bonds owned (exclusive of bonds borrowed)	221,257,000	215,506,000				
U. S. Victory notes	34,800,000	35,110,000				
U. S. certificates of indebtedness	34,678,000	36,856,000				
Other bonds, stocks and securities	344,469,000	345,465,000				
Total loans and discounts, &c.	2,581,785,000	2,581,656,000				
Reserve balance with Federal Reserve Bank	148,498,000	154,095,000				
Cash in vault	72,852,000	74,625,000				
Net demand deposits	1,481,215,000	1,512,300,000				
Time deposits	650,628,000	649,667,000				
Government deposits	26,454,000	28,343,000				
Bills payable	61,711,000	58,332,000				
Bills rediscounted	136,453,000	130,602,000				



# New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (\*).

Week Ended April 2

Total Sales 3,369,086 Shares

Yearly Price Ranges										This Year to Date		STOCKS.	Amount Capital Stock Listed.	Last Dividend		Last Week's Transactions				
High.	Low.	High.	Low.	High.	Date.	Low.	Date.	Date Paid.	Per Cent.	Per Cent.	First.			High.	Low.	Last.	Change.	Sales.		
64	29%	46	22	35	Jan. 28	20%	Jan. 3	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	..	30	31%	28	30	+ 1%	500		
54	21	40%	14	19%	Jan. 7	15%	Mar. 14	Advance Rumely	13,163,000	..	..	..	17%	17%	16%	16%	+ 1%	1,200		
76	50%	72	40	52	Jan. 10	45	Jan. 3	Advance Rumely pf.	15,552,900	Apr. 1, '21	1 1/2	Q	51	51	48%	48%	+ 2	600		
113	66	88%	34	32	Jan. 12	32%	Jan. 6	Air Reduction (sh.)	153,630	Dec. 15, '20	\$1	Q	35%	35%	35%	35	+ 1/2	300		
..	..	..	..	..	Jan. 11	25%	Feb. 24	Ajax Rubber (\$50)	10,000,000	Dec. 15, '20	\$1	..	33%	33%	32	32	- 1%	1,500		
1 1/2	2%	..	..	1 1/2	Feb. 9	1%	Jan. 6	Alaska Gold Mines (\$10)	7,500,000	..	..	..	1 1/2	1 1/2	1	1	- 1/2	4,900		
3 1/2	1%	..	..	3 1/2	Feb. 9	1%	Jan. 3	Alaska Juneau G. M. (\$10)	13,967,440	..	..	..	1 1/2	1 1/2	1 1/2	1 1/2	- 1/2	400		
..	..	87	87	..	..	..	..	Allegheny & Western	2,291,400	Jan. 14, '21	1	SA	..	..	..	..	..	..		
..	..	103	103	105 1/2	Feb. 17	100	Feb. 15	All-American Cable	2,000,000	Jan. 17, '21	1 1/2	Q	..	..	103 1/2	74	-	..		
..	..	62%	43%	50 1/2	Jan. 13	38%	Mar. 8	Allied Chemical & Dye (sh.)	2,116,496	..	..	..	43	43%	42%	42 1/2	- 1/2	8,200		
..	..	92%	84%	93%	Jan. 26	87%	Mar. 15	Allied Chemical & Dye pf.	36,070,900	Apr. 1, '21	1 1/2	Q	80	80	88	88	- 1	200		
51%	30	53%	20%	38%	Mar. 23	25%	Jan. 20	Allis-Chalmers Mfg. pf.	24,454,700	Feb. 15, '21	1	Q	38	38	36	36	- 2	8,200		
97	81%	92	67%	83	Mar. 23	75%	Jan. 20	Allis-Chalmers Mfg. pf.	15,719,100	Jan. 15, '21	1 1/2	Q	82%	82%	81%	81 1/2	- 1/2	300		
..	..	101	84	84	Jan. 7	72%	Feb. 28	Amal. Sugar 1st pf.	5,000,000	Feb. 1, '21	2	Q	..	..	92%	..	..	..		
113%	87	95	51	65%	Jan. 6	45%	Feb. 25	Am. Agricultural Chemical	31,979,400	Jan. 15, '21	2	Q	40%	40	48%	40	- 1	1,800		
103	102	96%	79	84	Jan. 7	72%	Feb. 28	Am. Agricultural Chem. pf.	28,455,200	Jan. 15, '21	1 1/2	Q	74	74	74	74	- 1	100		
55	33	48%	39	54	Feb. 28	40%	Jan. 6	Am. Bank Note (\$50)	4,495,700	Feb. 15, '21	\$1	Q	..	..	..	..	..	..		
42	40	40%	30	40	Mar. 15	43%	Jan. 11	Am. Bank Note pf. (\$50)	4,495,650	Apr. 1, '21	75c	Q	..	..	..	..	..	..		
101%	62	103%	32%	51	Feb. 15	47%	Jan. 6	Am. Beet Sugar Co.	15,000,000	Jan. 31, '21	2	Q	43	43	37	37%	- 5%	8,200		
95	84%	93	75	74%	Jan. 5	74	Mar. 8	Am. Beet Sugar pf.	5,000,000	Apr. 1, '21	1 1/2	Q	..	..	..	..	..	..		
143%	84%	128%	45%	63	Mar. 28	49%	Jan. 14	Am. Bosch Magneto (sh.)	96,000	Apr. 1, '21	\$1.25	Q	62	63	36%	36%	- 5	4,900		
..	..	90	40	59	Jan. 11	42	Jan. 3	Am. Brake S. & Fy. new (sh.)	160,000	Mar. 31, '21	\$1	Q	..	..	..	..	..	..		
..	..	80	81%	91	Mar. 7	83%	Jan. 3	Am. Brake S. & Fy. pf. new.	9,600,000	Mar. 31, '21	1 1/2	Q	..	..	..	..	..	..		
68%	42%	61%	21%	32%	Jan. 29	25%	Jan. 20	Am. Can Co.	41,233,300	..	..	..	30%	30%	28	28%	- 1%	5,400		
107%	84	101	72%	88	Jan. 20	77%	Jan. 3	Am. Can Co. pf.	41,233,300	Apr. 1, '21	1 1/2	Q	85	85	85	85	- 1	100		
113%	87	95	51	65%	Jan. 6	45%	Feb. 25	Am. Car & Foundry	30,000,000	Jan. 15, '21	2	Q	40%	40	48%	40	- 1	1,800		
103	102	96%	79	84	Jan. 7	72%	Feb. 28	Am. Car & Foundry pf.	30,000,000	Apr. 1, '21	1 1/2	Q	74	74	74	74	- 1	100		
55	33	48%	39	54	Feb. 28	40%	Jan. 6	Am. Chiclé (sh.)	149,336	Nov. 1, '21	1	..	20%	20	22	22	+ 1	912		
42	40	40%	30	40	Mar. 15	43%	Jan. 11	Am. Cotton Oil Co.	20,267,160	June 1, '20	1	..	20%	21	20%	21	- 1	300		
101%	62	103%	32%	51	Feb. 15	47%	Jan. 6	Am. Cotton Oil Co. pf.	10,198,000	Dec. 1, '20	3	SA	..	..	..	..	..	..		
95	84%	93	75	74%	Jan. 5	74	Mar. 8	Am. Drug Syndicate (\$10)	5,250,660	Dec. 15, '20	40c	..	6%	6%	6%	6%	- 1/2	2,000		
143%	84%	128%	45%	63	Mar. 28	49%	Jan. 14	Am. Express	18,000,000	Apr. 1, '21	\$2	Q	123	123%	123	123	+ 3	300		
..	..	90	40	59	Jan. 11	42	Jan. 3	Am. Hide & Leather Co.	11,274,100	..	..	..	9%	9%	8%	8%	- 1	700		
..	..	80	81%	91	Mar. 7	83%	Jan. 3	Am. Hide & Leather Co. pf.	12,548,300	Oct. 1, '20	1 1/2	..	45%	45%	42%	43%	- 2%	4,500		
68%	42%	61%	21%	32%	Jan. 29	25%	Jan. 20	Am. Ice	7,161,400	Jan. 25, '21	12	Q	52	52	50%	50%	- 2%	500		
107%	84	101	72%	88	Jan. 20	77%	Jan. 3	Am. Ice pf.	14,920,000	Jan. 25, '21	1%	Q	63	63	63	63	+ 1/2	100		
113%	87	95	51	65%	Jan. 6	45%	Feb. 25	Am. International	49,000,000	Sep. 30, '20	1	..	44%	45%	42%	42%	- 2%	13,600		
103	102	96%	79	84	Jan. 7	72%	Feb. 28	Am. La F. Fire Eng. (\$10)	2,110,000	Feb. 15, '21	25c	Q	9%	9%	9%	9%	+ 1	2,000		
55	33	48%	39	54	Feb. 28	40%	Jan. 6	Am. Linseed Co.	16,750,000	Apr. 1, '21	1	..	49%	49%	49	49	- 1	700		
42	40	40%	30	40	Mar. 15	43%	Jan. 11	Am. Linseed Co. pf.	16,750,000	Mar. 31, '21	1 1/2	Q	49	49	49%	49	- 1	700		
101%	62	103%	32%	51	Feb. 15	47%	Jan. 6	Am. Locomotive Co.	25,000,000	Jan. 31, '21	1 1/2	Q	88	88	85	85	- 3	6,000		
95	84%	93	75	74%	Jan. 5	74	Mar. 8	Am. Locomotive pf.	25,000,000	Mar. 31, '21	1 1/2	Q	105%	105%	105%	105%	+ 1/2	400		
143%	84%	128%	45%	63	Mar. 28	49%	Jan. 14	Am. Malt & Grain (sh.)	55,000	..	..	..	20	20	20	20	- 1%	100		
..	..	90	40	59	Jan. 11	42	Jan. 3	Am. Radiator (\$25)	13,800,225	Mar. 31, '21	\$1	Q	70	70%	70	70	- 1%	400		
..	..	80	81%	91	Mar. 7	83%	Jan. 3	Am. Radiator pf.	3,000,000	Feb. 15, '21	1 1/2	Q	..	..	..	..	..	..		
68%	42%	61%	21%	32%	Jan. 29	25%	Jan. 20	Am. Safety Razor (\$25)	12,500,000	..	..	..	6%	6%	5%	5%	- 1/2	17,100		
107%	84	101	72%	88	Jan. 20	77%	Jan. 3	Am. Shipbuilding	7,900,000	Feb. 1, '21	14	Q	..	..	..	..	..	..		
113%	87	95	51	65%	Jan. 6	45%	Feb. 25	Am. Ship & Com. (sh.)	522,130	..	..	..	8%	8%	8	8%	+ 1/2	700		
103	102	96%	79	84	Jan. 7	72%	Feb. 28	Am. Smelt. & Ref. Co.	60,980,000	Mar. 15, '21	1	Q	30%	37%	34%	30	- 1	17,300		
55	33	48%	39	54	Feb. 28	40%	Jan. 6	Am. Smelt. & Ref. Co. pf.	50,000,000	Mar. 1, '21	1 1/2	Q	73	73	68%	68%	- 6%	2,200		
42	40	40%	30	40	Mar. 15	43%	Jan. 11	Am. Smelters pf. A.	9,642,800	Apr. 1, '21	1	Q	64	64	64	64	- 1	200		
101%	62	103%	32%	51	Feb. 15	47%	Jan. 6	Am. Snuff	11,000,000	Apr. 1, '21	2	Q	..	..	..	..	..	..		
95	84%	93	75	74%	Jan. 5	74	Mar. 8	Am. Snuff pf.	3,952,800	Apr. 1, '21	1 1/2	Q	..	..	..	..	..	..		
143%	84%	128%	45%	63	Mar. 28	49%	Jan. 14	Am. Steel Found. (33 I-3)	20,401,000	Jan. 15, '21	75c	Q	30%	30%	29%	29%	- 1/2	2,600		
..	..	90	40	59	Jan. 11	42	Jan. 3	Am. Steel Found. pf.	8,481,300	Mar. 31, '21	1 1/2	Q	..	..	..	..	..	..		
68%	42%	61%	21%	32%	Jan. 29	25%	Jan. 20	Am. Sugar Ref. Co.	45,000,000	Apr. 2, '21	1	Q	93%	94	90%	91	- 1%	5,300		
107%	84	101	72%	88	Jan. 20	77%	Jan. 3	Am. Sugar Ref. Co. pf.	45,000,000	Apr. 2, '21	1 1/2	Q	104	104%	104	104	+ 1	400		
113%																				



## New York Stock Exchange Transactions—Continued

1919.		1920.		1921.		This Year to Date.		Date.	STOCKS.	Amount Capital Stock Listed.	Date Paid.	Dividend Per Cent.	Period.	Last Week's Transactions					Sales.
High.	Low.	High.	Low.	High.	Low.	High.	Low.							First.	High.	Low.	Last.	Change.	
54 1/2	32	62	31 1/2	48	Jan. 20	35	Mar. 30	3	Cleve., C. C. & St. Louis.....	47,050,300	Sep. 1, '10	2	Q	36 1/2	36 1/2	35	35	- 7	700
74	63	69	60	66	Mar. 3	60	Feb. 3	3	Cleve., C. C. & St. Louis pf.....	9,968,900	Jan. 20, '21	1 1/2	Q	62	62	62	62	- 1	100
69 1/2	67	65	58 1/2	62	Jan. 19	43 1/2	Mar. 10	10	Cleveland & Pittsburgh (\$50).....	11,387,750	Mar. 1, '21	1 1/2	Q	46	46	44 1/2	44 1/2	- 1 1/2	1,300
108	60	106	40 1/2	62 1/2	Jan. 19	43 1/2	Mar. 10	10	Cluett, Peabody & Co. pf.....	18,000,000	Feb. 1, '21	1 1/2	Q	46	46	44 1/2	44 1/2	- 1 1/2	1,300
110	103 1/2	104	80	86	Jan. 13	80	Jan. 3	3	Cluett, Peabody & Co. pf.....	18,000,000	Apr. 1, '21	1 1/2	Q	46	46	44 1/2	44 1/2	- 1 1/2	1,300
43 1/2	37 1/2	40 1/2	18	25	Jan. 7	19	Feb. 24	24	Coca-Cola (sh.).....	453,543	July 15, '20	\$1	Q	22 1/2	22 1/2	21 1/2	21 1/2	- 1/2	2,800
56	34 1/2	44 1/2	22	30 1/2	Jan. 11	26 1/2	Mar. 11	11	Colorado Fuel & Iron.....	34,235,500	Feb. 20, '21	1 1/2	Q	28	28 1/2	28	28	+ 1	500
120	101 1/2	105	97 1/2	102	Jan. 11	97 1/2	Mar. 11	11	Colorado Fuel & Iron pf.....	2,000,000	Feb. 20, '21	1 1/2	Q	28	28 1/2	28	28	+ 1	500
31 1/2	19	30 1/2	20	27 1/2	Mar. 4	27 1/2	Jan. 8	8	Colorado & Southern.....	31,000,000	Dec. 31, '20	1	SA	34	36	33 1/2	33 1/2	- 1 1/2	900
58 1/2	48	54	46	52	Mar. 1	49	Jan. 3	3	Colorado & Southern 1st pf.....	8,500,000	Dec. 31, '20	2	SA	52	52	52	52	- 1	300
51 1/2	45	47	35	46 1/2	Mar. 8	42	Jan. 26	26	Colorado & Southern 2d pf.....	8,500,000	Dec. 31, '20	4	A	43	43	43	43	- 1	100
89	39 1/2	67	50	63	Jan. 29	56 1/2	Mar. 15	15	Columbia Gas & Electric.....	50,000,000	Feb. 15, '21	1 1/2	Q	60 1/2	60 1/2	59	59 1/2	- 1/2	5,700
75 1/2	50 1/2	65 1/2	42 1/2	52 1/2	Jan. 8	51 1/2	Mar. 18	18	Columbia Graph. (sh.).....	1,311,892	Jan. 1, '21	12 1/2	Q	60 1/2	60 1/2	59	59 1/2	- 1/2	5,700
93 1/2	91 1/2	92 1/2	82 1/2	92 1/2	Jan. 8	82 1/2	Mar. 18	18	Columbia Graph. pf.....	10,581,300	Apr. 1, '21	1 1/2	Q	92 1/2	92 1/2	92 1/2	92 1/2	- 1/2	1,300
63 1/2	37 1/2	56	34	38 1/2	Jan. 19	35 1/2	Mar. 11	11	Comp. Tab. Rec. (sh.).....	131,033	Jan. 20, '21	1 1/2	Q	35 1/2	35 1/2	35 1/2	35 1/2	- 1/2	300
75	34	79 1/2	51 1/2	61	Jan. 13	41 1/2	Mar. 11	11	Consolidated Cigar (sh.).....	103,500	Jan. 15, '21	1 1/2	Q	47	48	45 1/2	46 1/2	- 1 1/2	3,400
78 1/2	78	80 1/2	70	80	Feb. 18	70	Apr. 2	2	Consolidated Cigar pf.....	4,000,000	Mar. 1, '21	1 1/2	Q	70	70	70	70	- 6	100
106 1/2	78 1/2	93 1/2	71 1/2	83 1/2	Mar. 29	77 1/2	Jan. 5	5	Consol. Distributors.....	189,789	Jan. 21, '21	1 1/2	Q	10	10	8 1/2	8 1/2	+ 1 1/2	2,000
94	84	85	80	85	Mar. 29	77 1/2	Jan. 5	5	Consolidated Gas.....	100,384,500	Mar. 15, '21	1 1/2	Q	81	83 1/2	80 1/2	82 1/2	+ 1 1/2	5,150
37 1/2	30 1/2	40 1/2	16	21 1/2	Jan. 7	17 1/2	Mar. 12	12	Consol. Coal M.....	40,205,499	Jan. 31, '21	1 1/2	Q	20 1/2	20 1/2	17 1/2	17 1/2	- 2 1/2	9,000
103 1/2	65 1/2	97 1/2	54 1/2	84 1/2	Jan. 29	64 1/2	Apr. 2	2	Consolidated Textile (sh.).....	13,500,000	Jan. 15, '21	1 1/2	Q	58	58 1/2	57 1/2	57 1/2	- 1/2	1,300
110	100 1/2	102 1/2	97 1/2	98 1/2	Jan. 6	94 1/2	Feb. 9	9	Continental Can Co. pf.....	4,435,000	Apr. 1, '21	1 1/2	Q	94	94	94	94	- 1	6,000
16	10 1/2	14 1/2	7 1/2	11 1/2	Jan. 7	1	Feb. 15	15	Continental Can Co. (sh.).....	500,000	Oct. 20, '20	25c	Q	1 1/2	1 1/2	1	1 1/2	- 1/2	6,000
84 1/2	58	85	63 1/2	65 1/2	Jan. 26	61	Mar. 15	15	Continental Insur. Co. (\$25).....	10,000,000	Jan. 5, '21	\$2.50	SA	76 1/2	76 1/2	73	74 1/2	- 2 1/2	14,800
99	46	103 1/2	67	76 1/2	Mar. 26	65	Jan. 5	5	Corn Products Refining Co. pf.....	49,784,000	Jan. 20, '21	1 1/2	Q	103 1/2	104	103 1/2	104	+ 1 1/2	300
109 1/2	102	107	97	104 1/2	Jan. 17	100	Jan. 5	5	Corn Products Refining Co. pf.....	29,827,000	Jan. 15, '21	1 1/2	Q	103 1/2	104	103 1/2	104	+ 1 1/2	300
79	48	103	24 1/2	32 1/2	Jan. 11	25 1/2	Mar. 11	11	Cosden & Co. (sh.).....	759,464	Feb. 1, '21	62 1/2	Q	28 1/2	28 1/2	27 1/2	27 1/2	- 1/2	2,600
261	52 1/2	278 1/2	70	107 1/2	Jan. 11	73	Jan. 3	3	Crescent Steel Co.....	37,500,000	Jan. 31, '21	2	Q	90 1/2	90 1/2	89 1/2	89 1/2	- 1/2	73,900
105	91	100	81 1/2	93 1/2	Jan. 11	83 1/2	Mar. 11	11	Crescent Steel Co. pf.....	25,000,000	Jan. 31, '21	1 1/2	Q	84	84	83 1/2	83 1/2	- 1/2	200
107 1/2	101 1/2	106	93 1/2	95	Feb. 26	83 1/2	Mar. 11	11	Cuban-American Sugar pf.....	10,000,000	Apr. 1, '21	1 1/2	Q	28	28	25 1/2	25 1/2	- 2 1/2	8,000
43	20 1/2	59 1/2	16 1/2	26	Feb. 14	20 1/2	Mar. 12	12	Cuba Cane Sugar (sh.).....	7,893,800	Apr. 1, '21	1 1/2	Q	23 1/2	24 1/2	21	21 1/2	- 2 1/2	8,500
87 1/2	60 1/2	85 1/2	54	67 1/2	Feb. 18	61 1/2	Mar. 12	12	Cuba Cane Sugar pf.....	50,000,000	Apr. 1, '21	1 1/2	Q	64 1/2	64 1/2	63	64	- 1 1/2	1,700
..	..	40	25	31	Jan. 4	23	Mar. 23	23	DAVISON CHEMICAL (sh.).....	197,399	Nov. 15, '20	\$1	..	..	..	..	..	..	..
103	93 1/2	101	82	92	Jan. 12	88 1/2	Mar. 12	12	De Beers Con. M. (sh.).....	62,900	Jan. 27, '21	75c	..	14 1/2	14 1/2	14 1/2	14 1/2	- 1	100
116	91 1/2	108	83 1/2	102	Jan. 12	98 1/2	Mar. 12	12	Deere & Co. pf.....	37,828,500	Mar. 1, '21	1 1/2	Q	100 1/2	101 1/2	100 1/2	101 1/2	+ 1/2	..
217	172 1/2	200 1/2	105	129 1/2	Jan. 10	105	Mar. 21	21	Delaware & Hudson.....	42,503,000	Mar. 21, '21	1 1/2	Q	100 1/2	101 1/2	100 1/2	101 1/2	+ 1/2	..
13 1/2	3 1/2	9	1 1/2	2 1/2	Jan. 29	1 1/2	Mar. 30	30	Delaware & Hudson pf.....	42,503,000	Mar. 21, '21	1 1/2	Q	..	..	..	..	..	..
24	16 1/2	16 1/2	1 1/2	2 1/2	Jan. 29	1 1/2	Mar. 30	30	Denver & Rio Grande.....	38,000,000	Jan. 15, '21	2 1/2	Q	1	1 1/2	1 1/2	1 1/2	- 1/2	9,700
120	110	108	96 1/2	97 1/2	Feb. 21	97 1/2	Feb. 21	21	Detroit Edison.....	27,656,900	Jan. 15, '21	2	Q	70	70	70	70	- 2	400
105	80	101	83	72	Mar. 24	70	Mar. 18	18	Detroit United Railway.....	15,000,000	Mar. 1, '21	2	Q	16 1/2	16 1/2	16 1/2	16 1/2	+ 1/2	4,200
16 1/2	10 1/2	13	9 1/2	10 1/2	Jan. 30	10 1/2	Jan. 1	1	Dome Mines (sh.).....	4,000,000	Jan. 20, '21	25c	Q	..	..	..	..	..	..
6 1/2	5 1/2	5 1/2	4 1/2	4 1/2	Jan. 3	3 1/2	Mar. 1	1	Duluth, South Shore & Atlantic.....	12,000,000	Jan. 20, '21	25c	Q	..	..	..	..	..	..
11 1/2	5 1/2	12 1/2	5 1/2	7 1/2	Jan. 17	4 1/2	Feb. 23	23	Duluth, South Shore & Atl. pf.....	10,000,000	Jan. 3, '21	\$7 1/2	Q	..	..	..	..	..	..
63	61 1/2	67 1/2	27	37	Jan. 20	25	Mar. 18	18	Durham Hosiery Class B (\$50).....	3,252,850	Jan. 3, '21	\$7 1/2	Q	..	..	..	..	..	..
101 1/2	100 1/2	102 1/2	84	91	Mar. 2	87 1/2	Mar. 7	7	Durham Hosiery pf.....	3,000,000	Feb. 1, '21	1 1/2	Q	..	..	..	..	..	..
137	..	130	115	121	Feb. 5	115	Feb. 14	14	EASTMAN KODAK.....	19,586,200	Apr. 1, '21	3 1/2	Q						

## New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Dividend.		Last Week's Transactions.				
High.	Low.	High.	Low.	High.	Low.	Date.	High.	Low.	Date.	Date Paid.	Per Cent.			Per. Div.	First.	High.	Low.	Last.	Change.	Sales.
230 1/2	105	206 1/2	127 1/2	153	Feb. 23	138 1/2	Jan. 22	Liggett & Myers.....	21,486,400	Mar. 1, '21	3	Q	145	145	145	145	- 2	100		
115	107	155 1/2	125	150	Feb. 28	140	Jan. 3	Liggett & Myers, Class B.....	5,206,400	Mar. 1, '21	3	Q	105	105	105	105	0	20		
27 1/2	25 1/2	36	14 1/2	24 1/2	Mar. 28	15	Jan. 3	Lima Locomotive.....	4,350,000	Feb. 1, '21	50c	Q	73	74 1/2	73	74 1/2	+ 1 1/2	111,400		
81 1/2	40 1/2	70	25	42	Jan. 31	31	Jan. 3	Loewe's, Inc. (sh.).....	794,932	Feb. 1, '21	50c	Q	10 1/2	21 1/2	15 1/2	18 1/2	- 1 1/2	111,400		
100 1/2	94 1/2	115 1/2	100	100	Mar. 11	100	Jan. 10	Loft, Inc. (shares).....	650,000	Mar. 31, '21	25c	Q	10 1/2	10 1/2	10 1/2	9 1/2	- 1/2	2,400		
245	147 1/2	183 1/2	120 1/2	104 1/2	Feb. 28	136	Feb. 3	Loose-Wiles Biscuit.....	8,510,200	Apr. 1, '21	1 1/2	Q	35 1/2	35 1/2	35 1/2	35 1/2	0	100		
115	107	110 1/2	97	107	Feb. 3	100	Jan. 5	Loose-Wiles Biscuit 1st pf.....	4,500,000	Apr. 1, '21	1 1/2	Q	100	100	100	100	0	100		
122 1/2	104 1/2	112 1/2	94	103 1/2	Jan. 11	97 1/2	Jan. 20	Loose-Wiles Biscuit 2d pf.....	2,000,000	Apr. 1, '21	1 1/2	Q	147	147	142 1/2	143 1/2	- 5 1/2	300		
9 1/2	63	60 1/2	56	58	Jan. 21	59 1/2	Jan. 3	Lorillard (P.) Co. pf.....	24,246,800	Apr. 1, '21	3	Q	103	103	103	103	0	280		
60	63	64 1/2	56	57 1/2	Jan. 24	56	Mar. 11	Lorillard (P.) Co. pf.....	11,307,600	Apr. 1, '21	3	Q	100	100	100	100	0	100		
157	130	160 1/2	102	130	Jan. 14	102	Jan. 29	Louisville & Nashville.....	72,000,000	Feb. 10, '21	3 1/2	SA	100	100	100	100	0	100		
88	37 1/2	65 1/2	38 1/2	58 1/2	Jan. 25	45 1/2	Jan. 6	MACKAY COMPANIES.....	41,380,400	Apr. 1, '21	1 1/2	Q	63	63	63	63	+ 2	28		
1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	Jan. 10	1 1/2	Mar. 23	Mackay Companies pf.....	50,000,000	Apr. 1, '21	1	Q	57	57	57	57	+ 1	100		
130	110	130 1/2	100	120 1/2	Jan. 10	100	Mar. 23	Mallinson (H. R.) Co. (sh.).....	200,000	Apr. 1, '21	1 1/2	Q	15 1/2	15 1/2	15	15	- 1	200		
31 1/2	23	30 1/2	11	21	Jan. 20	14 1/2	Mar. 11	Mallinson (H. R.) pf.....	3,000,000	Mar. 1, '21	2 1/2	Q	74	74	73	73	- 1 1/2	300		
43	25	33	14	21	Jan. 24	13 1/2	Jan. 10	Manatt Sugar.....	10,000,000	Apr. 1, '21	1 1/2	Q	74	74	73	73	- 1 1/2	300		
61	28 1/2	38	2	1 1/2	Jan. 11	2 1/2	Jan. 3	Manatt Sugar pf.....	3,500,000	Apr. 1, '21	1 1/2	Q	74	74	73	73	- 1 1/2	300		
88	37 1/2	65 1/2	38 1/2	58 1/2	Jan. 25	45 1/2	Jan. 6	Manhattan Electric Supply (sh.).....	68,652	Apr. 1, '21	1 1/2	Q	53 1/2	53 1/2	51	51 1/2	+ 1/2	1,300		
1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	Jan. 10	1 1/2	Mar. 23	Manhattan Elevated gtd.....	58,173,000	Apr. 1, '21	1 1/2	Q	53 1/2	53 1/2	51	51 1/2	+ 1/2	1,300		
130	110	130 1/2	100	120 1/2	Jan. 10	100	Mar. 23	Manhattan Beach.....	5,000,000	Mar. 1, '21	43 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	0	200		
80 1/2	61 1/2	80	12	20 1/2	Jan. 14	8	Mar. 23	Manhattan Shirt (sh.).....	5,000,000	Mar. 1, '21	43 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	0	200		
31 1/2	23	30 1/2	11	21	Jan. 20	14 1/2	Mar. 11	Manhattan Shirt (sh.).....	5,000,000	Mar. 1, '21	43 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	0	200		
43	25	33	14	21	Jan. 24	13 1/2	Jan. 10	Manhattan Shirt (sh.).....	5,000,000	Mar. 1, '21	43 1/2	Q	8 1/2	8 1/2	8 1/2	8 1/2	0	200		
61	28 1/2	38	2	1 1/2	Jan. 11	2 1/2	Jan. 3	Maxwell Motors.....	3,505,800	July 2, '17	2 1/2	..	6	6	5 1/2	5 1/2	- 1/2	80		
43	28 1/2	38	2	1 1/2	Jan. 11	2 1/2	Jan. 3	Maxwell Motors c. of dep.....	9,239,400	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
84 1/2	40 1/2	60 1/2	34	12	Jan. 12	7 1/2	Jan. 22	Maxwell Motors (st. pf. c. of d.).....	3,000,000	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
50	30 1/2	40 1/2	15	10	Jan. 23	4	Jan. 7	Maxwell Motors 1st pf. c. of d.....	9,727,800	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
40 1/2	19 1/2	30 1/2	2 1/2	1 1/2	Jan. 23	4	Jan. 7	Maxwell Motors 2d pf. c. of d.....	1,298,300	July 2, '17	1 1/2	..	6	6	5 1/2	5 1/2	- 1/2	80		
84 1/2	40 1/2	60 1/2	34	12	Jan. 12	7 1/2	Jan. 22	Maxwell Motors 2d pf. c. of d.....	8,839,200	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
50	30 1/2	40 1/2	15	10	Jan. 23	4	Jan. 7	Maxwell Motors c. of d. sta. as.....	3,000,000	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
40 1/2	19 1/2	30 1/2	2 1/2	1 1/2	Jan. 23	4	Jan. 7	Max. Mot. 1st pf. c. of d. sta. as.....	3,000,000	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
40 1/2	19 1/2	30 1/2	2 1/2	1 1/2	Jan. 23	4	Jan. 7	Max Mot. 2d pf. c. of d. sta. as.....	3,000,000	Oct. 1, '18	1 1/2	Q	10	10	8	8	- 2	100		
131 1/2	60	131 1/2	65	80	Mar. 23	65 1/2	Jan. 4	May Department Stores.....	15,000,000	Apr. 1, '21	1 1/2	Q	83 1/2	86	83 1/2	84 1/2	+ 1 1/2	1,500		
110	104	107	93 1/2	100 1/2	Mar. 26	95	Mar. 18	May Department Stores pf.....	6,250,000	Apr. 1, '21	1 1/2	Q	100	100	100	100	0	200		
204	102 1/2	222	146	167 1/2	Jan. 15	137 1/2	Mar. 15	Mexican Petroleum.....	32,608,200	Jan. 10, '21	3	Q	140	140	138 1/2	140	- 8 1/2	174,100		
118 1/2	90	105	90	94	Jan. 11	88	Mar. 11	Mexican Petroleum pf.....	12,000,000	Apr. 1, '21	2	Q	140	140	138 1/2	140	- 8 1/2	174,100		
23 1/2	21	26 1/2	14 1/2	19 1/2	Jan. 5	15 1/2	Jan. 3	Miami Copper (\$5).....	3,753,570	Feb. 15, '21	50c	Q	17 1/2	17 1/2	17 1/2	17 1/2	0	1,900		
100	80	94 1/2	74	92	Jan. 22	82	Jan. 22	Michigan Central.....	18,700,000	Jan. 29, '21	2	SA	100	100	100	100	0	1,900		
42 1/2	40 1/2	52 1/2	28 1/2	39	Mar. 11	39	Mar. 11	Middle States & Texas.....	100,000,000	Apr. 1, '21	50c	Q	100	100	100	100	0	1,900		
100	80	94 1/2	74	92	Jan. 22	82	Jan. 22	Middle States Co. (\$10).....	10,000,000	Apr. 1, '21	40c	Q	13 1/2	13 1/2	13	13 1/2	- 1/2	23,300		
24 1/2	9 1/2	21 1/2	8 1/2	13	Jan. 4	9	Mar. 11	Minn. & St. L. (new).....	24,728,400	Oct. 15, '20	3 1/2	SA	60 1/2	68	60 1/2	68	- 1 1/2	900		
100 1/2	90 1/2	100 1/2	80 1/2	90 1/2	Jan. 10	80 1/2	Mar. 23	Minn. St. P. & S. S. M. pf.....	35,208,800	Oct. 15, '20	3 1/2	SA	60 1/2	68	60 1/2	68	- 1 1/2	900		
100 1/2	90 1/2	100 1/2	80 1/2	90 1/2	Jan. 10	80 1/2	Mar. 23	Minn. St. P. & S. S. M. pf.....	12,600,000	Oct. 15, '20	3 1/2	SA	60 1/2	68	60 1/2	68	- 1 1/2	900		
60 1/2	50 1/2	60 1/2	50 1/2	59 1/2	Feb. 2	56	Jan. 3	Minn. St. P. & S. S. M. pf.....	12,600,000	Oct. 15, '20	3 1/2	SA	60 1/2	68	60 1/2	68	- 1 1/2	900		
100 1/2	90 1/2	100 1/2	80 1/2	90 1/2	Jan. 10	80 1/2	Mar. 23	Missouri, Kansas & Texas.....	63,300,300	Nov. 10, '13	2	..	5	5	2 1/2	2 1/2	- 2 1/2	1,400		
23 1/2	22 1/2	31 1/2	11 1/2	20 1/2	Jan. 12	16	Mar. 12	Missouri, Kansas & Texas pf.....	13,000,000	Nov. 10, '13	2	..	4 1/2	4 1/2	4 1/2	4 1/2	0	1,400		
38 1/2	37 1/2	55 1/2	33 1/2	41 1/2	Jan. 12	33 1/2	Mar. 14	Missouri Pacific.....	78,234,000	Nov. 10, '13	2	..	17 1/2	18 1/2	17 1/2	17 1/2	+ 1/2	6,100		
84 1/2	40 1/2	60 1/2																		

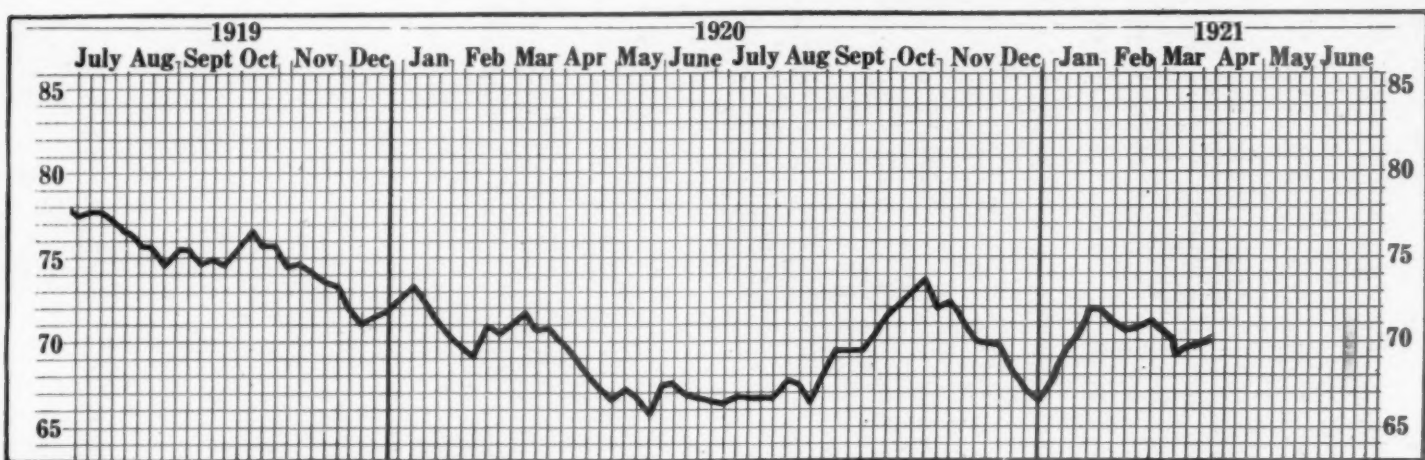


## New York Stock Exchange Transactions—Continued

Yearly Price Ranges, 1919-1920										Price Year to Date, 1921		STOCKS.		Amount Capital Stock Listed.		Last Dividend		Per Cent.		Last Week's Transactions					Sales.						
1919.		Low.		High.		Low.		High.		Date.		Date.		Date Paid.		Per Cent.		Per Cent.		First.		High.		Low.		Last.		Change.		Sales.	
17	12 1/2	17 1/2	10	13	Jan. 12	11 1/2	Mar. 11	11 1/2	Mar. 11	ST. JOSEPH LEAD (\$10).....	14,094,600	Mar. 21, '21	25c	Q	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	21 1/2	500	
27 1/2	10 1/2	33 1/2	15 1/2	24 1/2	Jan. 11	20 1/2	Mar. 11	20 1/2	Mar. 11	St. Louis-San Francisco.....	46,332,000	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	4,500	
37	20	40 1/2	11 1/2	30 1/2	Mar. 4	23 1/2	Mar. 11	23 1/2	Mar. 11	St. Louis-San Francisco pf.....	7,500,000	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	700	
25	10 1/2	40	11 1/2	30 1/2	Jan. 13	35	Mar. 11	35	Mar. 11	St. Louis Southwestern.....	16,556,200	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	1,000	
37 1/2	23	49 1/2	20 1/2	41	Jan. 13	35	Mar. 11	35	Mar. 11	St. Louis Southwestern pf.....	19,933,700	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	1,000	
94 1/2	53 1/2	83 1/2	9	23 1/2	Jan. 11	11 1/2	Jan. 3	11 1/2	Jan. 3	St. Cecilia Sugar (sh.).....	105,000	Nov. 1, '20	25c	Q	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	3 1/2	1,900		
29	6 1/2	21 1/2	2 1/2	7 1/2	Mar. 21	5 1/2	Mar. 28	5 1/2	Mar. 28	Savage Arms.....	9,239,300	Sep. 15, '20	1 1/2	Q	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	17 1/2	2,500		
12	6 1/2	21 1/2	2 1/2	7 1/2	Jan. 8	5 1/2	Mar. 11	5 1/2	Mar. 11	Saxon Motor (sh.).....	187,000	Apr. 19, '17	1 1/2	Q	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	400	
23 1/2	12	20 1/2	8 1/2	12	Jan. 8	8 1/2	Mar. 11	8 1/2	Mar. 11	Seaboard Air Line.....	12,715,900	Aug. 15, '14	1	Q	10	10	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	1,000		
230 1/2	188 1/2	243	85 1/2	188 1/2	Jan. 3	65 1/2	Mar. 28	65 1/2	Mar. 28	Sears, Roebuck & Co.....	105,000,000	Feb. 15, '21	1 1/2	Q	96	96	96	96	96	96	96	96	96	96	96	96	96	96	96	65,300	
120	113 1/2	119 1/2	108 1/2	102	Jan. 27	96	Mar. 11	96	Mar. 11	Sears, Roebuck & Co. pf.....	8,000,000	Apr. 1, '21	1 1/2	Q	96	96	96	96	96	96	96	96	96	96	96	96	96	96	96	1,000	
19 1/2	10	13 1/2	4 1/2	10 1/2	Jan. 17	7 1/2	Mar. 11	7 1/2	Mar. 11	Seneca Copper (sh.).....	200,000	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	2,000	
80 1/2	74	90 1/2	33 1/2	80 1/2	Jan. 20	38 1/2	Feb. 3	38 1/2	Feb. 3	Shat. Ariz. Copper (\$10).....	3,500,000	Jan. 20, '20	72 1/2	Q	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	40 1/2	56,500	
64 1/2	41 1/2	45 1/2	20 1/2	27 1/2	Jan. 11	19 1/2	Mar. 11	19 1/2	Mar. 11	Shell Trans. & Trading (sh.).....	3,381,031	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	100	
89	46 1/2	82 1/2	43 1/2	73 1/2	Jan. 11	41 1/2	Mar. 14	41 1/2	Mar. 14	Sinclair Cons. Oil (sh.).....	10,000,000	Feb. 10, '21	1 1/2	Q	42	42	42	42	42	42	42	42	42	42	42	42	42	42	42	1,000	
97 1/2	85	94 1/2	75	73 1/2	Jan. 28	73 1/2	Feb. 28	73 1/2	Feb. 28	Sinclair-Sheffield Steel & Iron pf.....	6,000,000	Apr. 1, '21	1 1/2	Q	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	1,000	
25 1/2	13 1/2	310	70	103	Jan. 31	73	Feb. 23	73	Feb. 23	Sioas-Sheffield Steel & Iron pf.....	5,625,000	Apr. 1, '21	1 1/2	Q	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	1,000	
117	107	116	103	103	Mar. 2	103	Mar. 2	103	Mar. 2	South Porto Rico Sugar pf.....	5,000,000	Apr. 1, '21	1 1/2	Q	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	18,500	
211	91 1/2	118 1/2	88 1/2	101	Jan. 3	70	Mar. 11	70	Mar. 11	Southern Pacific.....	302,087,400	Apr. 1, '21	1 1/2	Q	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	137 1/2	12,900	
33	29 1/2	33 1/2	13 1/2	24 1/2	Jan. 13	19	Mar. 12	19	Mar. 12	Southern Pac. trust receipts.....	1,475,300	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	500	
72 1/2	52 1/2	66 1/2	50	60	Jan. 13	53 1/2	Mar. 11	53 1/2	Mar. 11	Southern Railway.....	91,500,000	Dec. 30, '20	2 1/2	SA	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	1,000	
50	50	51 1/2	51 1/2	110	Jan. 13	106	Jan. 19	106	Jan. 19	Southern Railway pf.....	58,758,100	Apr. 1, '21	2 1/2	SA	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	55 1/2	1,000	
100	124	100	100	110	Mar. 17	106	Jan. 19	106	Jan. 19	So. Ry. M. & O. st. t. r.....	7,760,200	Feb. 28, '21	1 1/2	Q	110	110	110	110	110	110	110	110	110	110	110	110	110	110	110	110	1,000
94 1/2	85 1/2	85	77 1/2	78	Jan. 12	75 1/2	Jan. 19	75 1/2	Jan. 19	Standard Milling.....	7,390,000	Feb. 28, '21	1 1/2	Q	78	78	78	78	78	78	78	78	78	78	78	78	78	78	78	1,000	
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Standard Milling pf.....	6,488,300	Mar. 15, '21	1 1/2	Q	150	152	149	152	152	152	152	152	152	152	152	152	152	152	152	152	1,200
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Standard Oil, N. J. (\$25).....	98,338,300	Mar. 15, '21	1 1/2	Q	107 1/2	108	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	2,800	
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Standard Oil, N. J. pf.....	19,750,000	Mar. 15, '21	1 1/2	Q	107 1/2	108	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	1,900	
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Steel & Tube.....	3,000,000	Mar. 15, '21	1 1/2	Q	107 1/2	108	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	500	
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Stern Bros. pf.....	4,333,322	Mar. 15, '21	1 1/2	Q	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	5,800	
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Stewart War. Sp. (sh.).....	433,322	Jan. 3, '21	1 1/2	Q	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	5,600	
100 1/2	94 1/2	100 1/2	85 1/2	100 1/2	94 1/2	100 1/2	94 1/2	100 1/2	94 1/2	Stromberg Carb. (sh.).....	74,926	Jan. 3, '21	1 1/2	Q	78 1/2	80	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2</						



## The Trend of Bond Prices—Average of 40 Listed Issues



## Stock Exchange Bond Trading

Week Ended April 2

Total Sales \$49,235,650 Par Value

1921										1922										1923									
High	Low	Sales	High	Low	Last	Net	Ch'ge	High	Low	Sales	High	Low	Last	Net	Ch'ge	High	Low	Sales	High	Low	Last	Net	Ch'ge	High	Low	Last	Net	Ch'ge	
85	78	5	82	75	78	1%	-	81	77	6	80	76	78	1%	-	82	78	10	80	76	78	1%	-	83	79	10	81	77	
84	77	1	81	74	77	1%	-	80	76	1	79	75	77	1%	-	81	77	2	79	75	77	1%	-	82	78	2	80	76	
83	76	1	80	73	76	1%	-	79	75	1	78	74	76	1%	-	80	76	1	78	74	76	1%	-	81	77	1	79	75	
82	75	1	79	72	75	1%	-	78	74	1	77	73	75	1%	-	79	75	1	77	73	75	1%	-	80	76	1	78	74	
81	74	1	78	71	74	1%	-	77	73	1	76	72	74	1%	-	78	74	1	76	72	74	1%	-	79	75	1	77	73	
80	73	1	77	70	73	1%	-	76	72	1	75	71	73	1%	-	77	73	1	75	71	73	1%	-	78	74	1	76	72	
79	72	1	76	69	72	1%	-	75	71	1	74	70	72	1%	-	76	72	1	74	70	72	1%	-	77	73	1	75	71	
78	71	1	75	68	71	1%	-	74	70	1	73	69	71	1%	-	75	71	1	73	69	71	1%	-	76	72	1	74	70	
77	70	1	74	67	70	1%	-	73	69	1	72	68	70	1%	-	74	70	1	72	68	70	1%	-	75	71	1	73	69	
76	69	1	73	66	69	1%	-	72	68	1	71	67	69	1%	-	73	69	1	71	67	69	1%	-	74	70	1	72	68	
75	68	1	72	65	68	1%	-	71	67	1	70	66	68	1%	-	72	68	1	70	66	68	1%	-	73	69	1	71	67	
74	67	1	71	64	67	1%	-	70	66	1	69	65	67	1%	-	71	67	1	69	65	67	1%	-	72	68	1	70	66	
73	66	1	70	63	66	1%	-	69	65	1	68	64	66	1%	-	70	66	1	68	64	66	1%	-	71	67	1	69	65	
72	65	1	69	62	65	1%	-	68	64	1	67	63	65	1%	-	69	65	1	67	63	65	1%	-	70	66	1	68	64	
71	64	1	68	61	64	1%	-	67	63	1	66	62	64	1%	-	68	64	1	66	62	64	1%	-	69	65	1	67	63	
70	63	1	67	60	63	1%	-	66	62	1	65	61	63	1%	-	67	63	1	65	61	63	1%	-	68	64	1	66	62	
69	62	1	66	59	62	1%	-	65	61	1	64	60	62	1%	-	66	62	1	64	60	62	1%	-	67	63	1	65	61	
68	61	1	65	58	61	1%	-	64	60	1	63	59	61	1%	-	65	61	1	63	59	61	1%	-	66	62	1	64	60	
67	60	1	64	57	60	1%	-	63	59	1	62	58	60	1%	-	64	60	1	62	58	60	1%	-	65	61	1	63	59	
66	59	1	63	56	59	1%	-	62	58	1	61	57	59	1%	-	63	59	1	61	57	59	1%	-	64	60	1	62	58	
65	58	1	62	55	58	1%	-	61	57	1	60	56	58	1%	-	62	58	1	60	56	58	1%	-	63	59	1	61	57	







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## Bonds

## UNITED STATES AND TERRITORIES

	Bid	Offered		
Consol. 2s, April, 1930.....	99 1/2	100 1/2	C. F. Childs & Co., 120 Broadway.	Rector 6731.
U. S. 4s, 1925.....	104 1/2	104 1/2	C. F. Childs & Co., 120 Broadway.	Rector 6731.
U. S. conversion 3s, 1961.....	80	80	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Panama Canal 2s, 1936-38.....	99 1/2	100	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Liberty 3 1/2s, 1932-47.....	78 1/2	79	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 2d 4s, 1927-47.....	87.04	87.16	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 1st 4 1/2s, 1932-47.....	87.62	87.72	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 2d 4 1/2s, 1927-47.....	87.08	87.12	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 3d 4 1/2s, Sept. 15, 1928.....	90.14	90.22	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 4th 4 1/2s, 1933-38.....	87.16	87.18	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Victory 3 1/2s, 1922-23.....	97.58	97.60	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do 4 1/2s, 1922-23.....	97.58	97.60	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Philippine Gov. Land 4s, 1914-34.....	86 1/2	86 1/2	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do Public Imp. 4s, 1915-35.....	85 1/2	85 1/2	C. F. Childs & Co., 120 Broadway.	Rector 6731.
Do Manila 4s, 1915-35.....	85 1/2	85 1/2	C. F. Childs & Co., 120 Broadway.	Rector 6731.

## FOREIGN GOVERNMENTS

Canadian War Loan 5s, 1937.....	85 1/2	85 1/2	Henry Nightingale & Co., 42 Broadway.	Broad 7118.
Canadian Victory 5 1/2s, 1923.....	87 1/2	87 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1937.....	87 1/2	87 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Canadian Victory 5 1/2s, 1922.....	86 1/2	86 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1923-30.....	85 1/2	85 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1937.....	87 1/2	87 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1924.....	84 1/2	84 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1934.....	82 1/2	84 1/2	Miller & Co., 120 Broadway.	Rector 7500.

## MUNICIPAL BONDS.

Province of Alberta 4s, 1922.....	80	84	Miller & Co., 120 Broadway.	Rector 7500.
Do 4 1/2s, 1924.....	89	91	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	87 1/2	89 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1928.....	91	94	Miller & Co., 120 Broadway.	Rector 7500.
Province of Manitoba 5s, 1923.....	92 1/2	94 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	92	94	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1928.....	91	93	Miller & Co., 120 Broadway.	Rector 7500.
Prov. of N. Brunswick 5 1/2s, '29	87	91	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1928.....	92	93 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Govt. of Newfoundland 5 1/2s, '39	90	92 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1928.....	90	92 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Province of Ontario 4s, 1926.....	83	86	Miller & Co., 120 Broadway.	Rector 7500.
Do 4 1/2s, 1927.....	88	91	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1927.....	90 1/2	92 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Do 5 1/2s, 1929-30.....	88	91	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	93	95	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1927-28.....	93 1/2	94 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Province of Quebec 5s, 1926-27.....	87	88	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	86 1/2	88 1/2	Miller & Co., 120 Broadway.	Rector 7500.
Prov. of Saskatchewan 4s, 1925.....	88	91	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1925.....	87	90	Miller & Co., 120 Broadway.	Rector 7500.
Do 5s, 1932.....	82	85	Miller & Co., 120 Broadway.	Rector 7500.
Dominion of Canada 5 1/2s, 1924.....	85	85 1/2	Fitzgerald & Harte, 170 Broadway.	Cortlandt 6900.
City of Montreal 6s, May, 1923.....	85	87	Fitzgerald & Harte, 170 Broadway.	Cortlandt 6900.
Do 6s, Dec., 1922.....	85 1/2	87 1/2	Fitzgerald & Harte, 170 Broadway.	Cortlandt 6900.

## OTHER FOREIGN, INCLUDING NOTES

	Bid	Offered		
Greater Berlin 4s.....	12 1/2	13 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Berlin 4s.....	12 1/2	13	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	12 1/2	13 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Bremen 4s.....	14	15 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	14	15 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Bremen 4 1/2s.....	15	16	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4 1/2s.....	15	16	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Cologne 4s.....	14 1/2	15 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	14	15	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Coblenz 4s.....	13 1/2	14	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	13 1/2	14	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Dresden 4s.....	12 1/2	13 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	12	13	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Dresden 4 1/2s.....	13 1/2	14 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4 1/2s.....	13	14 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Dunnsdorf 4s.....	13	14 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	13	14 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Essen 4s.....	14	15 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	13 1/2	14 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Frankfurt 4s.....	13 1/2	14 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	13 1/2	14 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Frankfurt 5s.....	17	18 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 5s.....	17 1/2	18	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Hamburg 3 1/2s.....	12	13 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 3 1/2s.....	12 1/2	13 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4 1/2s.....	14 1/2	15 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Greater Berlin 4s.....	12 1/2	13 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Hamburg 4s.....	14	15	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Leipzig 4s.....	13 1/2	14 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Leipzig 4 1/2s.....	13 1/2	14 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4 1/2s.....	14	15	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Leipzig 5s.....	15 1/2	16 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 5s.....	15	16 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Munich 4s.....	14	15	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4s.....	13 1/2	14 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Munich 5s.....	17	18 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 5s.....	17 1/2	18	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Nuremberg 4s.....	13 1/2	14 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4s.....	13 1/2	14 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Stuttgart 4s.....	14 1/2	15 1/4	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4s.....	14 1/2	15 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.

## GERMAN INDUSTRIAL ISSUES:

German General Electric 4 1/2s.....	16 1/2	17 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	15	16	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4 1/2s.....	16 1/2	17 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Badische Anilin Soda 4 1/2s.....	18 1/2	20	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4 1/2s.....	17 1/2	18 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Hoescheler Farbwerke 4 1/2s.....	17	18 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Siemens-Halske 4 1/2s.....	17	18 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.

## CANADIAN:

Quebec Ry., Lt. & Pr. 5s, 1930.....	85	86	Fitzgerald & Harte, 170 Broadway.	Cortlandt 6900.
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## GERMAN GOVERNMENT ISSUES:

German Government 3s.....	11	12	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 3s.....	10 1/2	11 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4s.....	11	12	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 4s.....	12	13	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
German Government 4s.....	11	12	Dunham & Co., 43 Exchange Place.	Hanover 8300.
German Government 5s.....	12	13	Dunham & Co., 43 Exchange Place.	Hanover 8300.

## FRENCH GOVERNMENT BONDS:

French 4s, 1917.....	45	46 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 4s.....	45 1/2	46 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 5s, 1931.....	54 1/2	55 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
French 4s, 1918.....	43	46	Dunham & Co., 43 Exchange Place.	Hanover 8300.
French 6s, 1920.....	61 1/2	63 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
French Victory 5s, 1921.....	54 1/2	55 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
French Premium 5s, 1929.....	66 1/2	67 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 5s, 1920.....	66 1/2	67 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 6s, 1931.....	67 1/2	68 1/2	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.

## BELGIAN GOVERNMENT BONDS:

Belgian Restoration 5s, 1919.....	68	68	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Belgian Restoration 5s, 1919.....	66 1/2	67 1/2	Maxwell W. Smith, 67 Exchange Place.	
Belgium Premium 5s, 1920.....	70 1/2	72 1/2	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 5s, 1920.....	71	72	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 5s, 1934.....	66	68	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.

## ITALIAN GOVERNMENT ISSUES:

Italian 5s, 1918.....	30 1/2	31 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Italian 5s, 1920.....	30 1/2	31 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.
Do 5s, 1920.....	30 1/2	31	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Do 5s, 1925.....	28 1/2	29	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
Italian Treasury Notes, 1923.....	38 1/2	39 1/4	Dunham & Co., 43 Exchange Place.	Hanover 8300.

## HUNGARIAN ISSUES:

Budapest 4 1/2s.....	2	3	Meyerowitz & Co., 165 Broadway.	Cortlandt 8211.
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## ADVERTISEMENTS

## ADVERTISEMENTS

Dealers in

Cuban & Canadian  
Government  
Municipal  
R. R. & Corporation  
Bonds

## MILLER &amp; CO.

Members New York Stock Exchange

120 Broadway New York

French Government Bonds  
German Municipal Bonds  
Belgium Government Bonds  
British Government Bonds  
Argentine Government Bonds  
Italian Government Bonds  
Japanese Government Bonds

## All Foreign Bonds

Bought, Sold &amp; Quoted

## DUNHAM &amp; Co.

SPECIALISTS

43 Exchange Place, New York  
Telephones 8300-16 Hanover.

Aluminum Co. of Amer. 7s, 1925

Armstrong Cork 7s, 1931

Gulf Oil 7s, 1933

Heinz Co. 7s, 1930

Jones &amp; Laughlin Steel 5s, 1939



## ADVERTISEMENTS.

Tel.: Rector 2920



## Dividends Declared, Awaiting Payment

Continued from Preceding Page

Company	Rate	Payable	Books
Bell Tel. of Can.	1% Q Apr. 1	Mar. 31	Mar. 29
Bell Tel. of Pa.	2% Q Mar. 31	Mar. 29	Mar. 29
Binghamton L. H.			
& P. 6% pf.	1% Q Apr. 1	May 15	
Do 7% pf.	1% Q Apr. 1	Mar. 15	
Dr. Col. Fish & P.	1% Q May 21	May 9	
Hush Ter. Bldg. pf.	1% Q Apr. 1	Mar. 31	
Hutler Bros.	3% Q May 2	Apr. 15	
Cent. Coal & Coke	1% Q Apr. 15	Mar. 31	
Do pf.	1% Q Apr. 15	Mar. 31	
Cities Service	1% M May 1	Apr. 15	
Cities Service	1% 6th May 1	Apr. 15	
Do pf. and pf. B.	1% M May 1	Apr. 15	
Comp. Tab. Rec.	1% Q Apr. 11	Mar. 22	
Comm'n. Ed. Ed.	2% Q May 2	Apr. 15	
Consol. Asbestos	1% Q Apr. 15	Mar. 31	
Consol. Cigar	1% Q Apr. 15	Mar. 31	
Cont. Motors	1% Q Apr. 15	Mar. 31	
Corn Prod. Ref.	1% Q Apr. 20	Apr. 4	
Corn Prod. Ref.	1% Ex. Apr. 20	Apr. 4	
Do pf.	1% Q Apr. 15	Mar. 31	
Cramp & Sons Sh.	1% Q Apr. 20	Apr. 4	
Creamery Package	50c Q Apr. 10	Mar. 31	
Do pf.	1% Q Apr. 10	Mar. 31	
Crucible Steel	3% Q Apr. 30	Apr. 15	
D. L. & W. Coal	1.25 Q Apr. 15	Mar. 31	
Detroit Edison	2% Q Apr. 15	Mar. 31	
Dictograph Prod.	1% Q Apr. 15	Mar. 31	
Dom. Textile pf.	1% Q Apr. 15	Mar. 31	
Du Pont de N. deb.	1% Q Apr. 25	Apr. 9	
Du Pont de N. Powder	1% Q May 2	Apr. 26	
Eureka Pipe Line	3% Q May 2	Apr. 15	
Famous Players pf.	2% Q May 2	Apr. 15	
Federal Sugar Ref.	1% Q May 2	Apr. 22	
Do pf.	1% Q May 2	Apr. 22	
Fire T. & R. 6% pf.	1% Q Apr. 15	Apr. 1	
Do 7% pf.	1% Q Apr. 15	Apr. 1	
Goodrich pf.	1% Q July 1	June 21	
Grafton Co. El. Lt.			
& P.	2% Q Feb. 25	Feb. 25	
Hodgman Rub. pf.	2% Q May 1	Apr. 15	
Holly Sugar pf.	1% Q May 1	Apr. 15	
Harb. Walker R. pf.	1% Q Apr. 10	Apr. 9	
Imperial Oil	1% M Apr. 15	Mar. 30	
Do pf.	2% Q Apr. 15	Mar. 30	
Indiana Pipe Line	3% Q May 14	Apr. 22	
Int. Agricult. pf.	1% Q Apr. 15	Mar. 31	
Int. Harvester	1% Q Apr. 15	Mar. 31	
Int. Paper pf.	1% Q Apr. 15	Apr. 8	
Kayser (J.) & Co.			
1st & 2d pf.	1% Q May 1	Apr. 21	
Laurentide Pwr.	1% Q Apr. 15	Mar. 31	
Lima Loco. pf.	1% Q May 1	Apr. 15	
Loose-W. B. 2d pf.	1% Q May 1	Apr. 19	
McA. & Forbes	1% Q Apr. 15	Mar. 31	
Do pf.	1% Q Apr. 15	Mar. 31	
Midwest Refining	3% Q May 2	Apr. 15	
Midwest Refining	3% Ex. May 2	Apr. 15	
Mfrs. Light & Heat	1% Q Apr. 15	Mar. 31	
Motor Wheel pf.	2% Q Apr. 15	Mar. 31	
Niagara P. Fr. pf.	1% Q Apr. 15	Mar. 31	
Mountain St. P. pf.	1% Q Apr. 20	Mar. 31	
New Jersey Zinc	2% Q Aug. 10	July 30	
N. Y. Transit	4% Q Apr. 15	Mar. 22	
Ohio Nat. Gas	3% Q Apr. 10	Mar. 25	
Oriental N. 1st pf.	2% Q Apr. 25	Mar. 31	
Pac. Tel. & Tel. pf.	1% Q Apr. 15	Mar. 31	
Pan-Am. P. & Tr.	1.50 Q Apr. 11	Mar. 15	
Do Class B	1.50 Q Apr. 11	Mar. 15	
Penn. Salt Mfg.	2% Q Apr. 15	Mar. 31	
Phil. & Camden	2% Q Apr. 11	Mar. 29	
Prairie Oil & Gas	3% Q Apr. 30	Mar. 31	
Prairie Oil & Gas	3% Ex. Apr. 30	Mar. 31	
Prairie Pipe Line	3% Q Apr. 30	Mar. 31	
Pure & Gamble pf.	2% Q Apr. 15	Mar. 31	
Punta Alegre Sug.	1.25 Q Apr. 15	Apr. 1	
Quaker Oats	1% Q Apr. 15	Apr. 1	
Do pf.	1% Q May 31	May 2	
San Diego G. & E. pf.	1% Q Apr. 15	Mar. 31	
Sullivan Machinery	3% Q Apr. 15	Mar. 31	
Superior Steel	1% Q May 2	Apr. 15	
Do 1st & 2d pf.	2% Q May 16	May 2	
Transac. & Wms.	3% Q Apr. 15	Mar. 31	
Union Oil of Cal.	3% Q Apr. 25	Apr. 9	
Union Oil of Cal.	3% Ex. Apr. 25	Apr. 9	
United Cigar Stores	1% M Apr. 25	Apr. 11	
Un. Drug 1st pf.	1% Q May 2	Apr. 15	
Do 2d pf.	1% Q June 1	May 16	
United Fruit	2% Q Apr. 15	Mar. 31	
Un. Gas Imp.	50c Q Apr. 15	Mar. 31	
Do pf.	87% Q June 15	May 31	
U. S. Ind. Alco. pf.	1% Q Apr. 15	Mar. 31	
U. S. Smelt. Ref.			
& M. pf.	87% Q Apr. 15	Apr. 6	
Victor Talk Mach.	1% Q Apr. 15	Mar. 31	
Do pf.	1% Q Apr. 15	Mar. 31	
Westing. El. & M.	1% Q Apr. 30	Mar. 31	
Do pf.	1% Q Apr. 15	Mar. 31	
Winchester Co.	3% S Apr. 15	Apr. 1	
Do 2d pf.	3% S Apr. 15	Apr. 1	

### DIVIDEND NOTICES.

**Inspiration Consolidated Copper Co.**  
NOTICE OF ANNUAL MEETING  
Notice is hereby given that the Annual Meeting of the Stockholders of the Inspiration Consolidated Copper Company will be held at the office of the Company, 242 Water Street, Augusta, Maine, on Monday, the twenty-fifth day of April, 1921, at two o'clock P. M., for the transaction of any and all business that may come before the meeting, including the election of directors.  
The transfer books will not be closed, but only those stockholders of record at the close of business, viz., (three o'clock P. M.) on Friday, April 8th, 1921, will be entitled to vote at said meeting.  
By order of the Board of Directors,  
J. W. ALLEN, Secretary.  
New York, March 24th, 1921.

**PACIFIC GAS AND ELECTRIC CO.**  
COMMON STOCK DIVIDEND No. 21.  
The regular quarterly dividend of \$1.25 per share upon the Common Capital Stock of this Company, will be paid on April 15, 1921, to shareholders of record at close of business, March 31, 1921. The transfer books will not be closed and checks will be mailed from the office of the company in time to reach stockholders on the date they are payable.  
A. F. HOCKENBEAUMER,  
Vice President and Treasurer.  
San Francisco, California.

**INTERNATIONAL PAPER COMPANY.**  
New York, March 30th, 1921.  
The Board of Directors have declared a regular quarterly dividend of one and one-half per cent. (1 1/2%) on the preferred capital stock of this Company, payable April 15th, 1921, to preferred stockholders of record at the close of business April 8th, 1921.  
OWEN SHEPHERD, Treasurer.

## Open Security Market

### PUBLIC UTILITIES—Continued

Bid	Offered	Company	Address
69 74	70 74	Northern Electric 1st 5a, 1939...	
70 74	71 74	Nor. Ont. L. & P. 1st 5a, 1939...	
71 74	72 74	Nor. P. L. Co. 1st & ref. 5a, 1941...	
72 74	73 74	N. W. Elev. Ry. 1st 5a, 1941...	
73 74	74 74	N. S. Tram. & P. 1st 5a, 1941...	
74 74	75 74	O. & C. B. Ry. & H. 1st con. 5a, 28...	
75 74	76 74	Do St. Ry. 1st 5a, 28...	
76 74	77 74	Ontario Power Co. 1st 5a, 1943...	
77 74	78 74	Pac. Pow. & Lt. Co. 1st 5a, 30...	
78 74	79 74	Pa. & Ohio Pr. & Lt. 1st 7 1/2a, 40...	
79 74	80 74	Portland Gas & Coke 1st 5a, 40...	
80 74	81 74	Pub. Serv. of N. J. 7a, new, 22...	
81 74	82 74	Pac. Coast Fr. 1st 5a, 1940...	
82 74	83 74	Pac. Coast Fr. & L. 1st 5a, 30...	
83 74	84 74	Rio de Janeiro Tram. Lt. & Pr. 1st 5a, 1935...	
84 74	85 74	Do 1st 5a, 1935...	
85 74	86 74	Do 1st 5a, 1935...	
86 74	87 74	Rockford El. Co. 1st & ref. 5a, 39...	
87 74	88 74	Salmon River Power Co. 5a, 32...	
88 74	89 74	Seattle Elec. 5a, 1930...	
89 74	90 74	Do 5a, 1929...	
90 74	91 74	Seattle Everett 1st 5a, 1939...	
91 74	92 74	Seattle Lighting 5a, 1940...	
92 74	93 74	Sierra & San Francisco Pr. 2d B 5a, 1940...	
93 74	94 74	Shawinigan W. & Pow. 1st con. 5a, 1934...	
94 74	95 74	Do 5 1/2a, 1930...	
95 74	96 74	Southern Cal. Edison gen. 5a, 30...	
96 74	97 74	Do gen. & ref. 6a, 1944...	
97 74	98 74	Do 5a, 1944...	
98 74	99 74	Southern Wisco. 1st 5a, 38...	
99 74	100 74	Standard Elec. Co. (Calif.) 1st 5a, 1939...	
100 74	101 74	Syracuse Lg. Co. 1st mfg. 5a, 34...	
101 74	102 74	Texas Pr. & Lt. 1st 5a, 1937...	
102 74	103 74	Toronto Pr. Co. Ltd. gen. 5a, 24...	
103 74	104 74	Tri-City Ry. & Lt. col. tr. 5a, 23...	
104 74	105 74	Do 1st & ref. 5a, 1930...	
105 74	106 74	Twin City G. & E. 1st 5a, 33...	
106 74	107 74	Un. Elec. Lt. & Pr. Co. cv. deb. 7a, 1923...	
107 74	108 74	United Lt. & Ry. Co. 1st 5a, 32...	
108 74	109 74	United Fuel Gas Co. 1st 5a, 30...	
109 74	110 74	West Penn. Trac. 1st 5a, 1960...	
110 74	111 74	Do 1st 5a, 1960...	
111 74	112 74	Do 1st 5a, 1931...	
112 74	113 74	Do 1st 5a, 1960...	
113 74	114 74	Wash.-Idaho W. Lt. & Pr. Co. 1st mfg. fund 5a, 1941...	
114 74	115 74	Wisconsin Edison 5a, cv. deb. 24...	
115 74	116 74	Wisconsin Elec. Pow. 7 1/2a, 1945...	
116 74	117 74	Wisconsin River Pow. 1st 5a, 41...	
117 74	118 74	Youngtown Sharon Ry. & Light 5a, 1931...	

### RAILROADS

Bid	Offered	Company	Address
70 74	71 74	Albany & Sus. 1st 2 1/2a, 1946...	
71 74	72 74	Can. Nor. 4a, 1930 (Man. Guar.)...	
72 74	73 74	Cent. Pac. coll. tr. 4a...	
73 74	74 74	Ches. & Ohio North. 1st 5a, 1945...	
74 74	75 74	Chi. Mem. & Gulf 1st mfg. 5a...	
75 74	76 74	Chi. Mil. & St. Paul...	
76 74	77 74	Chi. Mil. & St. Paul...	
77 74	78 74	Des Moines & Ft. Dodge 4a, 1935...	
78 74	79 74	Det. Tol. & Ironton 1st 5a, 64...	
79 74	80 74	Edmonton, Dunnegan & B. C. 4 1/2a, 1941 (Alberta Guar.)...	
80 74	81 74	Grand Trunk Pac. 3a, 1902...	
81 74	82 74	Do 4a, 1962...	
82 74	83 74	Do Branch Line 4a, 1939-42...	
83 74	84 74	Georgia & Ala. con. 5a, 1945...	
84 74	85 74	Grand Trunk Pacific cv. deb. 24...	
85 74	86 74	Gr. N. of Can. 4a, 1934...	
86 74	87 74	Do (Lake Sup. Sav.)...	
87 74	88 74	Do 4a, 1934...	
88 74	89 74	Int. Gr. Northern 5a, 1914...	
89 74	90 74	Kan. City, Ft. Scott & Mem. 6a, 1928...	
90 74	91 74	Kan. City, Mem. & Birning. 4a, 1934...	
91 74	92 74	Manitoba S. W. Colonization 5a, 1934...	
92 74	93 74	Mason City & Ft. Dodge 1st 1/2a, 35...	
93 74	94 74	N. Y. N. H. & H. 4a...	
94 74	95 74	N. Y. N. H. & H. 4a, 1939...	
95 74	96 74	San Pedro, Los Angeles & Salt Lake 4a, 1901...	
96 74	97 74	St. Joseph & Gd. Island 4a, 1947...	
97 74	98 74	Virginia S. W. cons. 5a, 1958...	
98 74	99 74	West Va. & Pitts. 1st 4a, 1990...	

### Notes

Bid	Offered	Company	Address
95	95	Empire Gas & Fuel 5a, 1924...	

### Stocks

Bid	Offered	Company	Address
17 1/2	17 1/2	Anglo-Am. Oil. Ltd.	
900	950	The Atlantic Refining Co.	
106	109	Do pf.	
380	390	Borneo-Seremban	
82	83	The Buckeye Pipe Line	
190	200	Chesapeake & Potomac	
118	120	Continental Oil Co.	
29	31	The Crescent Pipe Line Co.	
135	145	Cumberland Pipe Line Co.	
94	98	The Eureka Pipe Line Co.	
93	97	Galena Signal Oil Co. pf., new...	
93	97	Do pf., old...	
43	45	Do common...	
17 1/2	17 1/2	Illinois Pipe Line Co.	
83	85	Indiana Pipe Line Co.	
15 1/2	15 1/2	International Pet. Co., Ltd.	
26 1/2	27 1/2	National Transit Co.	
143	148	New York Transit Co.	
277	290	Northern Pipe Line Co.	
30	34	Penn.-Mex. Fuel Co.	
465	475	Prairie Oil & Gas Co.	
195	200	Prairie Pipe Line Co.	
385	400	The Solar Refining Co.	
102	108	Southern Pipe Line Co.	
230	240	South Penn Oil Co.	
66	72	Southwest Pa. Pipe Lines	
288	302	Standard Oil of Cal.	
60 1/2	60 1/2	Standard Oil of Ind. (25 par.)	
628	638	Standard Oil of Kan.	
408	415	Standard Oil of Ky.	
485	500	Standard Oil of Neb.	
148	153	Standard Oil of N. J. (25 par.)	
107 1/2	107 1/2	Standard Oil of N. Y.	
325	330	Standard Oil of N. Y.	
375	380	Standard Oil of Ohio	
105	108	Standard Oil of Ohio pf.	
40	50	Swan & Finch Co.	
104	108	Union Tank Car Co.	
97	100	Union Tank Car Co. pf.	
280	290	Vacuum Oil Co.	
28	32	Washington Oil Co.	

### BANK AND TRUST COMPANIES

Bid	Offered	Company	Address
125	135	First Nat. Bank of Pittsburgh	
220	275	Monongahela Nat. Bk. of Pitts.	

### PUBLIC UTILITIES

Bid		Offered	
W. W. & Elec. com.	4 1/2	4 1/2	Otto Billo, 37 Wall St. Hanover 6297.
Do participating pf.	7 1/2	8	Otto Billo, 37 Wall St. Hanover 6297.
1st pf.	4 1/2	4 1/2	Otto Billo, 37 Wall St. Hanover 6297.
Waterworks & Elec. Co.	45 1/2	46 1/2	W. G. Souders & Co., 31 Nassau St. Rector 2738.
1st pf.	46	47	W. G. Souders & Co., 31 Nassau St. Rector 2738.
Do participating pf.	73 1/2	74	W. G. Souders & Co., 31 Nassau St. Rector 2738.
Service Co. pf.	60 1/2	67	Henry L. Doherty & Co., 60 Wall St. Hanover 10060.
Common	235	240	Henry L. Doherty & Co., 60 Wall St. Hanover 10060.
Bankers' shares	27 1/2	28 1/2	Henry L. Doherty & Co., 60 Wall St. Hanover 10060.
Preference	6 1/2	6 1/2	Henry L. Doherty & Co., 60 Wall St. Hanover 10060.
Budget	2	2	Henry L. Doherty & Co., 60 Wall St. Hanover 10060.



## Out-of-Town Markets

Continued from Preceding Page

302 Waldorf .....	18 1/2	18	- 1/2
226 Walth. Watch 14	12 1/2	12 1/2	- 1/2
5 Walth. W. pf. 71	71	71	-
20 Walworth M. 15	15	15	-
2 Warren Bros. 16	16	16	- 2
162 W. B. 1st pf. 22	19	19	- 3/4
60 W. B. 2d pf. 23	23	23	- 2
400 Wick. Steel... 16	15	15	- 1
100 White Pine... 35	35	35	-

## BONDS

\$7,000 Am. Tel. 5a...	81 1/2	81 1/2	-
17,000 Am. Tel. 6a...	97	96 1/2	-
18,000 A. G. & W. L. 5a	33	32	-
4,000 Chl. June. 5a...	75	75	-
2,000 K. C. M. & B. 5a	68	68	-
1,000 M. G. 4 1/2a...	78	78	-
4,000 M. Gas 4 1/2a...	85	85	-
19,000 Miss. R. P. 5a...	77 1/2	77 1/2	-
3,000 Swift & Co. 5a	87 1/2	87 1/2	-
4,000 West. Tel. 5a...	82	82	-

## Baltimore

## STOCKS

Sales	High	Low	Last	Net
40 Ar. Sand & G. 28	27	28	28	+ 3
5 Bank Balt. 180	180	180	180	-
575 Celestine Oil...	65	65	65	-
10 C. T. Sug. 2 1/2	2 1/2	2 1/2	2 1/2	-
210 C. T. Sug. pf. 6 1/2	6 1/2	6 1/2	6 1/2	-
110 Citizens Bk...	39 1/2	39 1/2	39 1/2	- 1/2
128 C. Cred. pf. 'B' 23	22 1/2	22 1/2	22 1/2	-
110 Com. Coal...	86 1/2	86	86	+ 1/2
198 Con. Power...	84 1/2	83	84	+ 1/2
225 Cos. & Co. pf. 4	4	4	4	-
540 Dav. Chem...	25 1/2	25 1/2	25 1/2	+ 2 1/2
40 Equit. Trust...	34 1/2	34	34	-
20 Fid. & Gty. pf. 22	22	22	22	-
20 Houston Oil...	81 1/2	81 1/2	81 1/2	-
20 Hous. Oil pf. 81 1/2	81 1/2	81 1/2	81 1/2	+ 2 1/2
164 Md. Casualty...	74 1/2	72 1/2	72 1/2	- 1/2
6 Merc. Trust...	210	210	210	-
10 M. & M. Bank 24	24	24	24	-
8 M. Ver. C. M. pf. 57	57	57	57	+ 1/2
10 North. Cent...	66	66	66	-
80 New Am. Cas...	22 1/2	22 1/2	22 1/2	- 1
389 P. Water & P. 86	81	86	86	+ 6
200 Pitts. Oil pf. 3	3	3	3	-
145 Un. Rys. & El. 10	10	10	10	-
4 U. S. Fidelity 119 1/2	119 1/2	119 1/2	119 1/2	-
100 Wash. B. & A. 14	14	14	14	-

## BONDS

\$2,000 City 5a...	76 1/2	76 1/2	76 1/2	-
1,000 Balt. Elec. 5a	76 1/2	76 1/2	76 1/2	- 1/2
1,000 City 4a...	81 1/2	81 1/2	81 1/2	-
2,000 Con. Gas 4 1/2a	75 1/2	75 1/2	75 1/2	-
7,000 Con. Pow. 7a	97 1/2	97 1/2	97 1/2	-
5,000 Con. Pow. 4 1/2a	74 1/2	74 1/2	74 1/2	+ 1/2
4,000 Con. Pow. 6a	94 1/2	94 1/2	94 1/2	-
2,000 Con. Pow. 5a	96 1/2	96 1/2	96 1/2	+ 1
7,000 Con. Coal 5a	76	76	76	+ 1/2
78,000 Corden 6a...	96	95	95	- 1/2
1,000 F. & C. Trac. 5a	77	77	77	-
5,000 F. Cent. P. 6a	94	94	94	-
1,000 Lex. Ry. 5a...	72	72	72	-
9,000 Md. Elec. 5a	84 1/2	84	84 1/2	-
10,000 Un. Rys. 4a...	62	62	62	- 1/2
11,000 Un. Rys. 7 1/2a	102 1/2	102 1/2	102 1/2	+ 1/2
1,000 U. R. C. Tr. 8a	100 1/2	100 1/2	100 1/2	-

## Pittsburgh

## STOCKS

Sales	High	Low	Last	Net
10 Am. Vit. Prd. 11	11	11	11	- 1/2
995 Am. W. G. M. 68	68	68	68	- 8
36,825 Ark. Gas...	12	10 1/2	11 1/2	- 1/2
175 Barnardall B. 25 1/2	25	25 1/2	25 1/2	+ 1/2
215 Carbo-Hyd. pf. 3	3	3	3	-
145 Car. L. & Z. 5 1/2	5 1/2	5 1/2	5 1/2	- 1/2
585 Con. Ice pf. 25	24	25	25	+ 1
90 Con. Ice...	4	4	4	-
17 Col. Gas & El. 60	60	60	60	-
26,150 Guffey-Gilles...	11 1/2	11 1/2	11 1/2	- 1/2
10 Har-W. Kerpl. 100	100	100	100	-
223 Ind. Brewing...	2 1/2	2 1/2	2 1/2	-
100 Ind. Brew. pf. 4 1/2	4 1/2	4 1/2	4 1/2	-
50 Kay Co. 1 1/2	1 1/2	1 1/2	1 1/2	-
840 Lone Star Gas 25	24	24	24	- 1/2
330 Mfrs. L. & H. 5 1/2	5 1/2	5 1/2	5 1/2	+ 1/2
1,050 Marland Ref. 2 1/2	2 1/2	2 1/2	2 1/2	- 1/2
175 Nat. Firepf. 8 1/2	8 1/2	8 1/2	8 1/2	- 1/2
550 Nat. Firepf. 17 1/2	17 1/2	17 1/2	17 1/2	-
55 Ohio Fuel Oil 15	15	15	15	- 1/2
280 Ohio F. & L. Sup 50	48 1/2	48 1/2	48 1/2	- 1
1,600 Okla. Gas...	24 1/2	24	24	-
100 Pen. R. R. 35 1/2	35 1/2	35 1/2	35 1/2	-
9 Peoples S. & T. 210	210	210	210	-
50 Pitts. Brew...	3 1/2	3 1/2	3 1/2	- 1/2
240 Pitts. Br. pf. 8	7 1/2	7 1/2	7 1/2	- 1
175 Pitts. Coal...	62 1/2	61	62 1/2	-
325 Pitts. O. & Gas 8 1/2	8 1/2	8 1/2	8 1/2	-
110 Pitts. Pl. Gl. 116	115 1/2	116	116	-
10 Union Gas...	117	117	117	-
170 U. S. Glass...	40	40	40	-
170 W. House A. B. 98	94 1/2	94 1/2	94 1/2	+ 1 1/2
25 W. Pa. W. P. 12 1/2	12 1/2	12 1/2	12 1/2	- 1
50 W. Pa. W. P. pf. 60	60 1/2	60 1/2	60 1/2	-
420 W. House El. 49 1/2	47 1/2	47 1/2	47 1/2	-

## BONDS

\$1,000 Ind. Brew. 6a	40	40	40	-
1,000 Pitts. Brew. 6a	70	70	70	+ 1/2

## Washington

## STOCKS

Sales	High	Low	Last	Net
109 Capital Trac. 88 1/2	88	88 1/2	88 1/2	- 1/2
11 Continental Tr. 101	99 1/2	101	101	-
6 Lanston Mon. 73	73	73	73	-
10 Mergen. Lino. 120	120	120	120	-
10 Merchants Bk. 152	152	152	152	-
30 Union Trust...	123	123	123	-
57 Wash. Gas...	43 1/2	43 1/2	43 1/2	-
98 W. Ry. & E. pf. 59	57 1/2	58 1/2	58 1/2	+ 1/2

## BONDS

\$14,500 Cap. Trac. 5a	87	86 1/2	87	- 1/2
1,000 Pot. El. con. 84 1/2	84 1/2	84 1/2	84 1/2	-
2,000 P. El. g.m. 6a	93 1/2	93 1/2	93 1/2	-
13,000 W. Ry. & E. 5a	59 1/2	59 1/2	59 1/2	-
1,000 Wash. Gas 5a	77 1/2	77 1/2	77 1/2	-
6,500 W. Gas 7 1/2a	100 1/2	100 1/2	100 1/2	- 1/2

## ADVERTISEMENTS

## ADVERTISEMENTS

## Open Security Market

## PUBLIC UTILITIES—Continued

Bid	Offered
Empire Gas & Fuel pf. 83	85
Dayton Power & Light pf. 77	80
Do common 44	44
Duluth-Superior Traction com. 13	17
Kansas Gas & Elec. pf. 72	74 1/2
Pacific Gas & Electric 1st pf. 78 1/2	79 1/2
Utah Power & Light pf. 82	85
West Penn. Trac. & W. P. com. 12 1/2	12 1/2
Do pf. 68 1/2	69 1/2
Do 12	13
Do 67 1/2	68 1/2

\*Ex-dividend.

## INDUSTRIAL AND MISCELLANEOUS

Bid	Offered
Aluminum Mfg., Inc. 7a...	77 1/2
American Oilfields Co. com. 37 1/2	80 1/2
American Fuel Oil com. 1 1/2	1 1/2
Amalgamated Sugar pf. 96 1/2	98
Amico Oil & Land Co. 1 1/2	1 1/2
American Fuel Oil & Transp. 1 1/2	1 1/2
American Radiator Co. 7a...	98
American Rolling Mills 7a...	95
American Tire Corp. 14 1/2	14 1/2
American Type Foundry Co. 7a...	80
Barnhart Bros. & Spindler Co. 1st 7a...	78
Blaw-Knox Steel com (200)...	34
Borden's Cond. Milk Co. 6a...	87
Borden Co. com. 83	85
Brighton Mills Class A 7a...	80
Brunswick-Balke-Cole Co. 7a...	90
Bucyrus Co. 55	55
Burkhardt Oil & Leasing Co. 1 1/2	1 1/2
Canadian Explosives pf. 53	57
Childs Co. 7a...	93
Cleveland Automobile Co. 8a...	65
Cling Cutlery Corp. 1 1/2	1 1/2
Congressional Oil Corp. 1 1/2	1 1/2
Cone, S. L. Lines 1 1/2	1 1/2
Continental Clay Units 1 1/2	1 1/2
Commonwealth Finance Corp. com. 16	16
Do pf. 48	48
Congoleum Co. 7a...	77
Continental Motors Co. 7a...	82
Crane Ice Cream pf. of Pa. 630 shares) 95	95
Dayton Rubber pf. 70	70
Del. Lack. & West. Coal 87	90
Photograph Products com. 94	94
Dodge Mfg. Co. 7a...	94
Douglas Shoe Co. conv. 7a...	85
E. G. Budd Mfg. Co. 8a...	82
Eastern Steel 25	35
Do pf. 65	71
Elsmann Magneto Co. 7a...	6
Empire Steel & Iron 20	30
Do pf. 65	70
Firestone Tire & Rubber Co. 7a...	73
Flisk Rubber Co. 1st 7a...	78
Fisher Body Ohio Co. 8a...	64
Frick-Reid Supply Co. 8a...	92
Gilman Mfg. Co. pf. (4 shares) 87	87
Globe Shipbuilding & Dry Docks 70	75
Gochaux Sugar Co. 7a...	31
Goodyear Tire & Rubber Co. 7a...	81
Graton & Knight Mfg. Co. 7a...	81
Great Atlantic & Pacific Tea 7a...	94
Great Western Sugar Co. 7a...	100
General Baking Co. ex div. 60	65
Do pf. ex div. 85	85
Grant Motors 1 1/2	1 1/2
Hart Oil 1 1/2	1 1/2
Hasbrouck Divide 1 1/2	1 1/2
Holly Sugar Co. 7a...	70
Hydraulic Steel Co. conv. 7a...	90
Hupp Motors Co. conv. 7a...	90
Indiana & Illinois Coal Co. 7a...	54
International Railing v. t. c. 23	25
Jacob Dole Packing pf. 10 1/2	10 1/2
Kansas & Gulf 10 1/2	10 1/2
Lawrence Pet. 47 1/2	47 1/2
Lehigh Coal Sales 63	65
Libbey-Owens Sheet Glass 7a...	96
Lima Locomotive Co. 92	100
Louisiana Central Ref. Corp. 92	100
L. R. Steel units 130	150
L. R. Steel units 130	150
Lyons Petroleum 1 1/2	1 1/2
Sheridan Stores Co., Inc. 102	89
Merck & Co. 8a...	80
Metropolitan 5-50c Stores com. 10	10
Do pf. 37	40
Metropolitan Credit Units 65	67
Metropolitan 5-50c Stores 18	20
Do pf. 38	40
Midwest & Gulf Oil 1 1/2	1 1/2
McSherry Mfg. com. 2	2
Do pf. 30	30
Acme Flour Co. 1st 2 1/2	2 1/2
Mot. Mor. pf. (1000 com. bonus) 53	58
Mountain States Tel. & Tel. 85	90
National Automatic Music 11	14
New England Fuel Oil 12	14
New Jersey Zinc 135	140
Paul DeLaney & Co. 7a...	73 1/2
Packard Motor Car Co. 7a pf. 68	72
Paige Detroit Motor Co. 7a...	65
Peters Home Building 85	90
Pennsylvania C. Co. 7a...	62
Pittsburgh Elec. & Mfg. Co. 120	120
Procter & Gamble Co. 6a...	96
Do 8a...	96
Quaker Oats Co. 8a...	83
Rauch & Lang Units 2.00	2.50
R. E. Seamans com. 1 1/2	1 1/2
Do pf. 1 1/2	1 1/2
Republic Acceptance pf. (500 com. bonus) 14	16
Republic Casualty 18	18
Republic Motor Truck Co. 53	62
Republic Rubber 1st pf. 53	57
Rolls-Royce Co. 7a...	74
Do 74	76
Royal Baking Powder 6a...	74
Sav. Sugar Ref. Co. conv. 58	63
Steel & Tube Co. of Am. 7a pf. 78	80
Standard Cap. & Seal pf. 62	68
Stevens Duryea Units 85	80
Do pf. 85	85
Titusville Iron Works pf. 2 1/2	3 1/2
Transatlantic Coal 2 1/2	3 1/2
United Auto Stores units 75	85
United Gaylord Stores Co. 1 1/2	1 1/2
U. S. Metal Cap. & Seal 15	22
U. S. Worsteds Co. 1st 1 1/2	2 1/2
United Cigars of Canada pf. 1 1/2	2 1/2
Utah-Idaho Sugar 5a...	85
U. S. Automotive Units 85	90
U. S. Metal Cap. & Seal 15	22
U. S. Mortgage Units 175	195
Valley Mould & Iron com. 30	30
Do pf. 72	72
Van Ransite Co., Inc. 1st 7a pf. 72	77
Vandergrift Land & Imp. Co. 110	110
Ward Baking Co. com. ex-div. 65	70
Do pf. ex-div. 67	70
Welch Grape Juice Co. 7a...	85
West Va. Pulp & Paper com. 80	90
Wilcox Oil & Gas 1 1/2	1 1/2
Willis Corp. 8a...	18
Do com. 12	12
Winchester Co. 1st 7a...	70
Winchester Mills 7a...	92

## RAILROADS

Ala. Gt. Southern com. 42	46
Do pf. 46	51
Brooklyn City R. R. 44	44
Hudson & Manhattan com. 2 1/2	3 1/2
Hudson Co. pf. stock 1 1/2	1 1/2
St. Louis Bridge 1st pf. 87	92

## Out-of-Town Markets

## Chicago

## STOCKS

Sales	High	Low	Last	Net
400 Am. Radiator, 71	69½	70	70	..
510 Arm'r & Co pf 91½	90½	90½	90½	..
1,033 Arm'r Leather, 12½	12½	12½	12½	½
13,150 Beaverboard, 19½	13	14½	14½	1½
25 Booth Fish, 4½	4½	4½	4½	..
2,400 Briscoe Motor 24	20½	21	21	1½
200 C., C. & C. pf. 6	6	6	6	..
225 Chl. Pneu. T. 65	63	66	66	2
2 C. Rys. Ser. 4 ¼	¼	¼	¼	..
150 Chl. El. pf. 3	3	3	3	..
40 Chl. T. & T., 210½	210½	210½	210½	..
360 Com. Edison, 109	107½	109	109	+ 1
80 Cudaby Pack, 53	53	53	53	..
950 Cent. Motors, 6½	6½	6½	6½	..
155 Diam. Match, 102	101½	102	102	½
50 Deere pf., 88	88	88	88	..
25 Godche's Sug., 20	20	20	20	..
550 Hartman, 70	69½	70	70	- 1
275 Hupp Motor, 14½	14½	14½	14½	..
40 Illinois Brick, 60	60	60	60	- 4
10,863 Libby, M. & L., 10%	10	10	10	¾
105 Lands Light 6	6	6	6	- ¼
500 Mitchell Motor 9½	9	9	9	..
50 Midwest, 18	18	18	18	..
136 Midwest pf., 37	36	37	37	+ ½
2,815 Mont. Ward, 18	16½	17½	17½	+ 1½
8,678 Nat. Leather, 8½	7½	7½	7½	- 1½
50 Neuphem Crep, 25	25	25	25	¾
450 People's Gas, 43½	42½	43½	43½	½
90 Pick (A.), 26	26	26	26	..
2,300 Piggly Wiggly 19½	19½	19½	19½	+ 2
225 Public Service 77	76½	77	77	+ ½
25 Quaker Oats, 108	108	108	108	..
730 Quaker O. pf. 86	84½	84½	84½	- 2½
1,100 Roe Motor, 22	21	21	21	- 1
100 Root & Van, 21½	21½	21½	21½	..
12,950 Sears, Roebuck 70½	66	69	69	+ 1
300 Sears, Roe. pf, 95	95	95	95	..
11,009 Sears, R. scrip 93	93	93	93	..
275 Shaw (W.W.), 43	42½	42½	42½	- 1½
185 St. G. & E. pf. 36	35½	35½	35½	- 1
20,300 Swift-War., 22	28	28	28	- 3½
840 Stewart & Co., 102½	101	101½	101	- 1
615 Swift Int'l., 25½	25½	25½	25½	..
1,350 Temcor C. & F., 14½	12	12½	12½	- 1½
125 Thompson, 32	30½	30½	30½	- 1
4,040 U. Car. & C., 54	53	53½	53½	- 1
425 U. Iron Wks., 10	9	9	9	¾
165 U. Paperb'd., 21	21	21	21	..
414 Wahl Co., 47	46½	46½	46½	- 1½
7,550 West. Knit M., 13½	10½	11½	11½	+ 1½
200 Wrigley, 70	70	70	70	+ 3½
150 Western Stone 3	3	3	3	..
30 Yellow Chalk, 80½	80½	80½	80½	- 2½

ADVERTISEMENTS

ADVERTISEMENTS

ADVERTISEMENTS

*As this entire issue has been sold, this advertisement appears as a matter of record only*

**\$20,000,000**

## Vacuum Oil Company

**Fifteen-Year 7% Gold Bonds**

To be dated April 1, 1921.

To mature April 1, 1936.

Interest payable April 1 and October 1. Principal and interest payable at The Equitable Trust Company of New York, Trustee. Coupon Bonds in denominations of \$1,000 and \$500. Registerable as to principal only.

Redeemable on and after April 1, 1926, as a whole or in lots of not less than \$5,000,000 on any interest date on thirty days' notice at 104 and interest during 1926, 103½ and interest during 1927, 103 and interest during 1928, 102½ and interest during 1929, 102 and interest during 1930, 101½ and interest during 1931, and 101 and interest thereafter.

The Company will set aside annually the sum of \$500,000 in quarterly installments of \$125,000 each to be used to purchase Bonds if obtainable at not over par and accrued interest. The unexpended balance, if any, of any quarterly installment will be credited to the Company toward the next quarterly payment.

*A letter from the President of the Vacuum Oil Company is summarized as follows:*

**Business:** The Vacuum Oil Company, incorporated in 1866, is one of the oldest and most firmly established oil companies in the world. At the time of the dissolution of the Standard Oil Company of New Jersey in 1911 all of the Company's Capital Stock had been acquired by the Standard Oil Company. The Company is engaged in the refining of petroleum and the marketing of its products both in the United States and in foreign countries. The Company specializes in the manufacture of high-grade lubricants for every class of machinery. Its products are obtainable throughout the world and its "Gargoyle" trade-mark is universally known to users of lubricating oils.

**Security:** These Bonds will be the direct credit obligations of the Vacuum Oil Company and will constitute its sole funded debt presently outstanding in the hands of the public.

The Indenture under which these Bonds will be issued will provide, among other things, that:

No subsequent funded obligations can be issued which will have priority as to present assets over these Bonds, nor can the total funded debt exceed 50% of the Company's Net Assets.

Net Current Assets, as defined in the Indenture, will at all times be maintained at an amount as least equal to 150% of the aggregate principal amount of all funded debt outstanding.

**Earnings:** The net income for 1920 of the Vacuum Oil Company, after all charges, except Federal taxes, amounted to \$8,250,000, and for the five years ended December 31, 1920, averaged \$8,693,881, equivalent to 6.2 times the maximum annual interest requirements on these Bonds.

**Assets:** Net tangible assets of the Vacuum Oil Company at December 31, 1920, amounted to over \$74,000,000, of which over \$36,000,000 consisted of net current assets.

*Offered if, as and when issued and received by us and subject to the approval of counsel, at*

**100 and interest, to yield 7%**

*Delivery in temporary form is expected on or about April 15, 1921.*

**The National City Company**

**The Equitable Trust Company of New York**

**Blair & Co., Inc.**

**Dillon, Read & Co.**

The above information is based upon official statements and statistics on which we have relied in the purchase of these Bonds. We do not guarantee, but believe it to be correct.

## Columbia University SCHOOL OF BUSINESS

Summer Session July 5 to August 12, 1921.

Courses in Elementary and Advanced Accounting, Advertising, Applied Psychology, Banking Practice, Business Law, Business Organization and Administration, Corporation Finance, Foreign Trade, Investments, Marketing, Personnel Administration.

These courses are scheduled for 50 minute periods, beginning at 8:30 in the morning. Classes meet daily except Saturday. Instruction is given by Professors H. A. Ingham, M. J. Shugrue, Nathan Isaacs, H. G. Moulton, S. W. Gilman, C. H. Marvin, H. E. Sheppard, Dr. E. E. Pratt and others.

Complete announcement may be obtained by addressing the Secretary, Columbia University, New York City.

### Singular or Plural?

A man who is conscious that he has nerves is in danger of losing his nerve.

You'll forget your nerves and be conscious of a new store of nerve force if you arrange to take a course of exercises at—

**McGovern's Gymnasium**  
Durland's Riding Academy  
5 West 66th St., New York  
Telephone Columbus 2928  
Columbus 10134  
Columbus 9100

## UNITED STATES SHIPPING BOARD

WASHINGTON, D. C.

### OFFERS THREE TUGS FOR SALE

Fire Proofer

Portsmouth

Piscataqua

Sealed bids will be received in the office of the Chairman, United States Shipping Board, Washington, D. C., on or before 5 P. M., April 25, 1921. Bids to be opened at 10:30 A. M., April 26, 1921, in the office of the Board, on a lump sum basis "as is, where is."

**Tug FIRE PROOFER**—Steam screw towing steamer built 1903. Material of hull and deck house, steel; pilot house, wood. Length, 103 ft. Beam, 21 ft. Depth, 13 ft. Draft, 12 ft. Engines 1 compound surface condensing engine, 14 x 30 x 22 in. One Scotch boiler, 11 ft. x 2½ in. x 11 ft. Built 1912.

**Tug PORTSMOUTH**—Steam screw towing steamer, freight service, straight head and round stern. Length, 97 ft. 1 in. Beam, 23 ft. 3 in. Depth, 10 ft. 9 in. Draft, 13 ft. 1 compound surface condensing engine fore and aft, cylinders 16 x 34 x 22 in. One Scotch boiler, 11 x 8 ft., 144 in. diameter; steam pressure, 140 pounds; built 1904.

**Tug PISCATAQUA**—Steam screw towing steamer, freight service. Material of hull, wood; material of deck house and pilot house, wood; built 1891. Length, 78 ft. Draft, 8 ft. Beam, 20 ft. 3 in. 1 compound surface condensing engine fore and aft, 14 x 28 x 20 in. One Scotch boiler; steam pressure, 130 pounds; built 1908.

The three above tugs are located at Hog Island, Pa. Permission for the inspection will be furnished on application to Ship Sales Division, Shipping Board, Washington, D. C.

The Board reserves the right to reject any or all bids.

Sealed bids should be addressed to the Secretary of the

**United States Shipping Board**

1319 F Street N. W., Washington, D. C., and endorsed "Sealed Bid for Tugs, and Do Not Open."

APR 4



